



***FAKE REVIEW ANNOTATION MODEL AND  
CLASSIFICATION THROUGH REVIEWERS'  
WRITING STYLE***

**SOMAYEH SHOJAEI**

**FSKTM 2020 3**



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By

**SOMAYEH SHOJAEI**

**Thesis Submitted to the School of Graduate Studies, Universiti  
Putra Malaysia, in Fulfilment of the Requirements for the Degree  
of Doctor of Philosophy**

**September 2019**

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## DEDICATIONS

*To Hannah and Saeid*



Abstract of thesis presented to the Senate of Universiti Putra Malaysia in fulfilment of the requirement for the degree of Doctor of Philosophy

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**SOMAYEH SHOJAEI**

**September 2019**

**Chair: Assoc. Prof. Masrah Azrifah Azmi Murad, PhD**  
**Faculty: Computer Science and Information Technology**

In the last decade, online product reviews have become the main source of information during customers' decision making and business' purchasing processes. Unfortunately, fraudsters have produced untruthful reviews driven intentionally for profit or publicity. Their activities deceive potential organizations to reshape their businesses, customers from making best decisions and opinion mining techniques from reaching accurate conclusions.

One of the big challenges of spam review detection is the lack of available labeled gold standard real-life product review dataset. Manually labeling product reviews as fake or real is one of the approaches to deal with the problem. However, recognizing whether a review is fake or real is very difficult by only reading the content of the review, because spammers can easily craft a fake review that is just like any other real reviews.

To address this problem we enhance the inter-annotator agreement in manually labeling approach by proposing a model to annotate product reviews as fake or real. This is the first contribution of this research study. The proposed annotation model is designed, implemented and accessed online. Our crawled reviews are labeled by three annotators who were trained and paid to complete the labeling through our system. The spamicity score has been calculated for each review and a label has been assigned to every review based on their spamicity score. The Fleiss's Kappa is calculated for three annotators with value of 0.89, which shows "almost perfect agreement" between them.

The labeled real-life product review dataset is the second contribution of this study. To test the accuracy of our model, we also re-labeled a portion of available Yelp.com dataset through our system and calculated the disagreement with their actual label based on the Yelp.com's filtering system. We found that only 7% of the reviews were labeled differently.

The other open problem of fake product review classification is the lack of historic knowledge independent feature sets. Most of the feature-based fake review detection techniques are only applicable on a specific product domain or historic knowledge is needed to extract these features. To address the problem, this study presents a set of domain and historic knowledge independent features, namely writing style and readability, which can be applied to almost any review hosting site. The feature set is the third contribution of this study. Writing style here refers to linguistic aspects that identify fake and real reviewers. Fake reviewers try hard to write a review that sounds like genuine, hence it affects their writing style and also readability of their fake reviews consequently. The method dependently detects reviewers' writing style before spamming can hurt a product or a business. The evaluation results of our features on the only available crowdsourced labeled gold standard dataset, with the accuracy of 90.7%, and on our proposed dataset with the accuracy of 98.9%, suggest significant differences between fake and real reviews on writing style and readability level.

Abstrak tesis yang dikemukakan kepada Senat Universiti Putra Malaysia sebagai memenuhi keperluan untuk ijazah Doktor Falsafah

## MODEL ANOTASI ULASAN PALSU DAN KLASIFIKASI MELALUI GAYA PENULISAN PENGULAS

Oleh

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Dalam dekad yang lalu, ulasan produk dalam talian telah menjadi sumber utama maklumat semasa membuat keputusan dan proses pembelian perniagaan. Malangnya, penipu telah menghasilkan ulasan yang tidak benar secara sengaja untuk keuntungan atau publisiti. Aktiviti mereka menipu organisasi berpotensi untuk membentuk semula perniagaan mereka, pelanggan daripada membuat keputusan terbaik, dan teknik perlombongan pendapat dari mencapai kesimpulan yang tepat.

Salah satu cabaran besar untuk mengkaji ulasan spam ialah kekurangan set data ulasan produk sebenar yang dilabel. Kajian pelabelan produk secara manual sebagai palsu atau nyata adalah salah satu pendekatan untuk menangani masalah ini. Walau bagaimanapun, mengenali sama ada ulasan adalah palsu atau sebenar adalah sukar dengan hanya membaca kandungan ulasan, kerana *spammer* dengan mudah boleh membuat ulasan palsu yang sama seperti ulasan sebenar yang lain.

Untuk menangani masalah ini, perjanjian antara penganotasi dalam pendekatan pelabelan secara manual dipertingkatkan dengan membangunkan satu model baharu untuk menganotasi ulasan produk sebagai palsu atau sebenar. Inilah sumbangan pertama kajian penyelidikan ini. Model yang dicadangkan direka, dilaksanakan dan diakses secara dalam talian. Ulasan kami yang didapati melalui merangkak dilabelkan oleh tiga penganotasi yang dilatih dan dibayar untuk melengkapkan pelabelan melalui sistem kami. Skor kerumitan telah dikira untuk setiap ulasan dan setiap label telah di berikan kepada

setiap ulasan berdasarkan skor *spamcity* mereka. Fleiss's Kappa dihitung untuk tiga penganotasi dengan nilai 0.89, yang menunjukkan perjanjian yang hampir sempurna di antara mereka. Set data ulasan produk sebenar yang dilabelkan adalah sumbangan kedua kajian ini. Untuk menguji ketepatan model kami, kami juga melabel semula sebahagian daripada set data Yelp.com yang tersedia melalui sistem kami dan dikira ketidaksepakatan dengan label sebenar mereka berdasarkan sistem pengenalan Yelp.com. Kami mendapati bahawa hanya 7% daripada ulasan dilabelkan secara berbeza.

Masalah terbuka yang lain untuk klasifikasi ulasan produk palsu adalah kekurangan set ciri bebas bersejarah. Kebanyakan teknik pengesanan ulasan palsu berasaskan ciri hanya boleh digunakan pada domain produk spesifik atau pengetahuan bersejarah diperlukan untuk mengekstrak ciri-ciri ini. Untuk menangani masalah ini, kajian ini membentangkan satu set ciri domain dan ciri bebas bersejarah, iaitu gaya penulisan dan kebolehbacaan yang boleh digunakan untuk mana-mana laman tapak penghosan ulasan. Set ciri ini ialah sumbangan ketiga kajian ini. Gaya penulisan di sini merujuk kepada aspek linguistik yang mengenal pasti pengulas palsu dan sebenar. Pengulas palsu berusaha keras menulis ulasan berbunyi seperti tulen, oleh itu ia serupa dengan gaya tulisan mereka dan juga kebolehbacaan ulasan mereka yang palsu. Kaedah ini bergantung pada gaya penulisan pengulas sebelum spam yang boleh menjejaskan produk atau perniagaan. Keputusan penilaian ciri-ciri kami pada set data yang disediakan oleh orang ramai dengan ketepatan 90.7%, dan pada set data yang dicadangkan dengan ketepatan 98.9%, mencadangkan perbezaan antara ulasan palsu dan sebenar mengenai gaya penulisan dan tahap kebolehbacaan.



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This thesis was submitted to the Senate of Universiti Putra Malaysia and has been accepted as fulfilment of the requirement for the degree of Doctor of Philosophy.

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## LIST OF ABBREVIATIONS

AMT	Amazon Mechanical Turk
ARI	Automated Readability Index
AUC	Area Under Curve
CLI	Coleman-Liau Index
DM	Data Mining
FN	False Negative
FP	False Positive
FPRD	Fake Product Review Detection
GSRank	Group Spam Rank
ICF	Iterative Computation Framework
ILM	Inferential Language Modelling
IR	Information Retrieval
JSD	Jensen-Shannon Divergence
KLD	Kullback-Leibler Divergence
LCM	Latent Collusion Model
LDA	Latent Dirichlet Allocation
LIWC	Linguistic Inquiry and Word Count
LR	Logistic Regression
LSM	Latent Spam Model
MAE	Mean Absolute Error
MAUE	Mean Absolute User Error
MHCC	Multi-typed Heterogeneous Collective Classification
NB	Naive Bayes
NDCG	Normalized Discounted Cumulative Gain
NLP	Natural Language Processing
NLTK	Natural Language Toolkit
OM	Opinion Mining
PCFG	Probabilistic Context-Free Grammars
POS	Part Of Speech
PU-learning	Positive Unlabeled-learning
RWR	Random Walk with Restarts
SL	Simple Logistic
SMO	Sequential Minimal Optimization
SMOG	Simple Measure of Gobbledygook
SVM	Support Vector Machine
SWM	Software Marketplace
TF-IDF	Term Frequency-Inverse Document Frequency
TN	True Negative
TP	True Positive
UCB	Upper Confident Bound

# CHAPTER 1

## INTRODUCTION

### 1.1 Motivation

Online reviews are the main source of information during customers and businesses decision making processes. However, abundance of fake reviews, are written by someone who has not actually used the product or service, causes loss of trust on product reviews and also prevents Opinion Mining (OM) techniques from reaching accurate conclusions.

Fake review detection is an interrelated area of research which uses various techniques taken from Natural Language Processing (NLP), Information Retrieval (IR), and Data Mining (DM) (Ravi and Ravi, 2015). Detecting fake review is a multi-faceted problem and different steps are needed to perform fake review detection from a given set of reviews, since reviews come from several sources and in various formats. Data acquisition, data preprocessing, data labeling, feature generation and spamming detection techniques are the most regular sub-tasks that are required to be performed to detect fake reviews.

Data collection and labeling are the main part of any machine learning based model. Collecting huge amount of reviews and labeling an adequate number of them to train a classifier is a challenging task. Many researches have been done since 2007 when the first article was published in the area of fake product review detection by Jindal and Liu (2007b) and it is still a hot topic.

One of the biggest challenges in Fake Product Review Detection (FPRD) is lack of publicly available gold standard real-life labeled product review dataset. One of the approaches to annotate review datasets is labeling manually a portion of real review corpus by hiring annotators. Manually labeling product reviews as spam and non-spam was presented by Jindal and Liu (2008) for the first time. Identifying spam reviews among lots of reviews is extremely hard by only reading the review because spammer can craft a spam opinion which is the same as any other non-spam review.

Second approach to create a labeled fake review dataset is hiring people to craft fake reviews through crowdsourcing websites or paying professionals to write about the product, for instance a hotel owner can ask the hotel's em-

ployees to write fake reviews about his hotel. The problem with this approach is gathering a big amount of artificial reviews is almost impossible and they are not the same as the real-life reviews (Mukherjee et al., 2013b), hence the results of studies based on these data may differ from real-life data.

Recently, some studies, e.g. Rayana and Akoglu (2015), collect spam reviews from “Yelp.com”, which has a fake review filtering system. The problem with these data, namely commercial labeled data, is no publicly available information about the Yelp.com’s filtering system. Some other studies, e.g. Banerjee et al. (2015), collect genuine reviews from “Hotels.com”, “Expedia.com” and “Agoda.com”, which only allow people to leave a comment only if they paid and stayed in the hotel. Collecting spam reviews still is there when using the three mentioned review hosting websites. Only genuine reviews can be collected from these websites and there is no access to the filtered reviews. Commercial labeled data also has review hosting site dependency and it is not a method to label any reviews from any website.

Liu (2015b) categorized three main types of data for FPRD. By the help of these data, many spam features are engineered to spot fake reviews. The data types are:

1. **Review content:** which includes text content of each review.
2. **Meta-data about the review:** which are collected and accessible only by businesses’ websites not to researchers. Some example of these data are, geographic location of the reviewer and sequence of reviewers’ clicking. This kind of information is very suitable for reviewers’ abnormal behavioural patterns recognition.
3. **Product information:** which can be collected through e.g. the product description or sales rank/volume. For instance, reviews of a product with lots of positive reviews and few numbers of sell are more likely fake.

Although machine learning techniques are not 100% efficient on FPRD, they are more accurate than manual detection (Crawford et al., 2016). As mentioned by Abbasi et al. (2010), distinguishing words (features) can give ultimate indication for spam and non-spam review classification. Feature based machine learning methods are pretty effective to spot fake reviews and reviewers. One of the common techniques in text mining is using bag-of-words, where a bunch of individual words, or small sets of words, are used as features; however, regarding several research results this method is not adequate to train a classifier with sufficient efficiency in FPRD (Abbasi et al., 2010). In the literature, there are many research studies that discuss different feature sets for the purpose of FPRD by applying a variety of machine learning techniques such as classification. For example, Jindal et al. (2010), Li et al.

(2011) and Mukherjee et al. (2012) used words from reviews' content as the features. Another research by Ott et al. (2013) applied review characteristic features, as well as unigram and bigram term-frequencies.

In this thesis, we discuss machine learning techniques that are applied to FPRD by emphasizing on feature extraction and those features' impacts on the performance of the fake review detectors. Most of the existing supervised and semi-supervised learning techniques on review spam detection focus on domain dependent features. Using those features such as "total helpful feedback number" (Jindal and Liu, 2008), or features like Part Of Speech (POS) are the most common techniques that are presented in previous studies. These kinds of features are applicable for specific review hosting sites or data. For instance, number of mentioned specific words such as "clean" using POS on hotel reviews can't help on other products such as DVD. Hence, there is the lack of research on domain independent techniques that can spot fake reviews.

## 1.2 Problem Statements

We define the FPRD problem as a classification task, to spot fake and real reviews. The accuracy of classification depends heavily on the discriminatory power of the extracted features and classifiers' evaluation on real world labeled data. In spite of significant advances in FPRD, there are still some challenging open problems. In this thesis, the problems of FPRD that need to be tackled are investigated separately in two research issues as follows:

1. Manually labeling a portion of product review corpus by hiring annotators is one of the common approaches to prepare a labeled dataset. This approach is applied in many studies such as Xue et al. (2015); Lu et al. (2013); Huang et al. (2013); Xie et al. (2012a); Wang et al. (2012); Feng et al. (2012b); Mukherjee et al. (2012); Lau et al. (2011); Lai et al. (2010); Jindal et al. (2010) and Jindal and Liu (2008, 2007b,a). However, recognizing whether a review is fake from real-life data is very difficult by just reading the review content because a spammer can carefully craft a fake review which is like any other real review. Therefore, the inter-annotator agreement is usually low.
2. One research direction of FPRD is to explore feature sets. Particularly, textual features that can overcome the limitations of historic knowledge dependent features (behavioural, profile and product based features) (Jindal and Liu, 2007a,b, 2008; Mukherjee et al., 2013a; Zhang et al., 2014; Rayana and Akoglu, 2015; Li et al., 2016b; Shehnepoor et al., 2017). However, although historic knowledge dependent features are

useful in FPRD, their historic knowledge dependency as well as public unavailability of meta-data for most of the review hosting websites are among the limitations that restrict their usage in FPRD.

### 1.3 Research Objectives

The goal of this study is to propose a model and new features to cover relevant aspects and issues of FPRD by improving data annotation and classification problems. The research objectives of this thesis can hence be summarized as follows:

1. To propose, implement and evaluate a fake product review annotation model to improve the inter-annotator agreement in manually labeling technique.
2. To identify a historic knowledge independent feature set that improves the accuracy of fake product review classification.

The Figure 1.1 shows the correlation between the objectives. After crawling the review corpus and labeling them via the annotating system, we applied the labeled corpus on our historic independent feature set. Finally we have prepared a dataset which includes historic knowledge independent real-life product review.

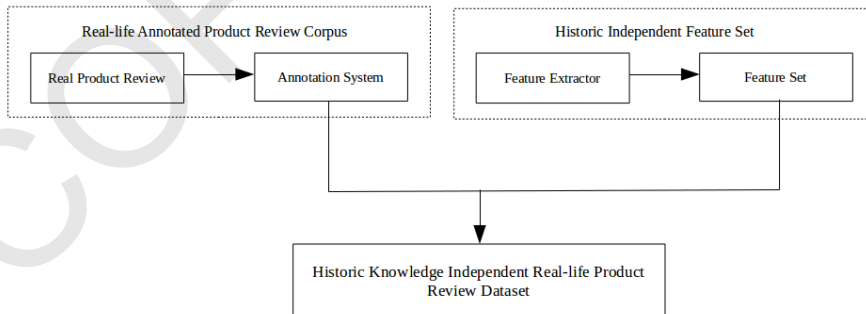


Figure 1.1: Correlation Between the Objectives

## 1.4 Research Scope

The scope of this research is limited to fake product review collection, annotation and supervised feature-based spam review detection techniques. In this study, we only choose spam product reviews and among all three types of labeled data collection approaches, namely manually, crowdsourcing and commercial, we focused and improved the manually labeling approach. To detect fake reviews, we proposed linguistic-based feature sets to apply the supervised classification techniques.

## 1.5 Research Contributions

The contributions of this thesis are innovative approaches that address the above-mentioned research issues as follows:

- A model to annotate product reviews as fake or real to enhance the inter-annotator agreement in manually labeling technique.
- A new labeled product review dataset to improve the evaluation process of fake product review classification.
- A new historic knowledge independent feature set, namely the authors' writing style and reviews' readability features, to improve fake product review classification.

## 1.6 Organization of Thesis

This thesis is organized as follows. Chapter 2 provides the literature review of related works in FPRD area. Existing datasets, features and detection approaches are presented in this chapter. Research methodology is discussed in Chapter 3, including research overview, experimental design and the steps of research study. The contributions of this study are presented in Chapters 4 and 5. Chapter 4 describes the proposed annotation model, as well as the implementation and evaluation of the model and our new dataset. Chapter 5 describes the details of writing style and readability features, feature extraction process, classification evaluation and comparison with the baseline study. Finally, Chapter 6 concludes the thesis and discusses future work.

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