

VALUATION OF BENEFITS FOR GIANT PANDA CONSERVATION BY LOCAL COMMUNITY IN THE PROXIMITY OF ZOO NEGARA, MALAYSIA

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By

MUHAMMAD SYUKRAN BIN MOHD ROSLI

Thesis Submitted to the School of Graduate Studies, Universiti Putra Malaysia, in Fulfilment of the Requirements for the Degree of Master of Science

April 2019

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Abstract of thesis presented to the Senate of Universiti Putra Malaysia in fulfilment of the requirement for the degree of Master of Science

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Chair: Nawal Hanim Binti Abdullah, PhD Faculty: Institute of Agricultural and Food Policy Studies

The Giant Panda (Ailuropoda melanoleuca) is an endangered endemic species in China and a world symbol for conservation and preservation. The arrival of giant panda in Malaysia is seen as an opportunity to undertake research on the animals which could benefit conservation of captivate wildlife in general. The giant pandas that are placed in the million-ringgit complex at Zoo Negara Malaysia have attracted influx of visitors to the zoo. Giant Panda Conservation Centre (GPCC) generates mixed reactions among the communities living in the proximity of the zoo. The giant panda attraction gives an extensive variety of biological community services to human prosperity, but the value that could benefit the local communities is unknown. The purpose of this research is to estimate the benefit of giant panda conservation among local community. A total of 250 respondents were selected at the vicinity of Majlis Perbandaran Ampang Jaya, Majlis Perbandaran Selayang and Dewan Bandaraya Kuala Lumpur. The findings indicated that local community is willing to pay for giant panda conservation about RM13.47, meanwhile the conservation value was estimated at RM36,318,218.10 for the year 2016. Moreover, the results found that the factors influenced the WTP are monthly income, household size, male gender, and perception. The findings of this research would also be useful to estimate economic valuation and outline the benefits of giant panda conservation as perceived by local community in Malaysia.

Abstrak tesis yang dikemukakan kepada Senat Universiti Putra Malaysia sebagai memenuhi keperluan untuk ijazah Master Sains

PENILAIAN MANFAAT UNTUK PEMULIHARAAN *GIANT PANDA* OLEH KOMUNITI TEMPATAN BERDEKATAN ZOO NEGARA, MALAYSIA

Oleh

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Giant Panda (Ailuropoda melanoleuca) adalah spesies endemik yang terancam di China dan simbol dunia untuk pemuliharaan dan pemeliharaan. Ketibaan giant panda di Malaysia dilihat sebagai peluang untuk menjalankan penyelidikan tentang haiwan yang dapat memberi manfaat kepada pemuliharaan hidupan liar secara umum. Panda raksasa yang ditempatkan di kompleks bernilai jutaan ringgit di Zoo Negara Malaysia telah menarik kemasukan pelawat ke zoo. Pusat Pemuliharaan Giant Panda (GPCC) menghasilkan pelbagai reaksi di antara masyarakat yang tinggal di zoo berdekatan. Daya tarikan giant panda memberikan pelbagai perkhidmatan komuniti biologi kepada kemakmuran manusia, tetapi nilai yang dapat memberi manfaat kepada masyarakat setempat tidak diketahui. Tujuan penyelidikan ini adalah untuk menganggarkan manfaat pemuliharaan giant panda di kalangan masyarakat setempat. Seramai 250 responden dipilih di sekitar Majlis Perbandaran Ampang Jaya, Majlis Perbandaran Selayang dan Dewan Bandaraya Kuala Lumpur. Penemuan ini menunjukkan bahawa masyarakat tempatan sanggup membayar pemuliharaan giant panda sebanyak RM13.47, sementara keseluruhan nilai pemuliharaan dianggarkan pada RM36,318,218.10 untuk tahun 2016. Selain itu, dapatan mendapati bahawa faktor-faktor yang mempengaruhi kesanggupan membayar ialah pendapatan bulanan, isi rumah saiz, jantina lelaki, dan persepsi. Penemuan kajian ini juga berguna untuk menganggarkan penilaian ekonomi dan menggariskan manfaat pemuliharaan giant panda seperti yang dilihat oleh masyarakat setempat di Malaysia.

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Muhamad Syukran Mohd Rosli, April 2019

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LIST OF ABBREVIATONS

ASEAN	Association of Southeast Asian Nations
CV	Contingent Valuation
CVM	Contingent Valuation Method
CVS	Contingent Valuation Survey
DBDC	Double Bounded Dichotomous Choice
DBKL	Dewan Bandaraya Kuala Lumpur
DC	Dichotomous Choice
GEF	Global Environment Facility
GP	Giant Panda
GPC	Giant Panda Conservation
GPCC	Giant Panda Conservation Centre
GPLP	Giant Panda Loan Program
KUL	Kuala Lumpur
MNRE	Ministry of Natural Resources and Environment
MOF	Ministry of Finance
MOSTE	Ministry of Science, Technology and Environment
MOSTI	Ministry of Science, Technology and Innovation
MPAJ	Majlis Perbandaran Ampang Jaya
MPS	Majlis Perbandaran Selayang
MyBioD	Malaysia Biodiversity
NGO	Non-Governmental Organisation
NPBD	National Policy on Biological Diversity
SBDC	Single Bounded Dichotomous Choice
SEL	Selangor
SPSS	Statistical Package for Social Sciences
TEV	Total Economic Value
ТРВ	Theory of Planned Behaviour
UNCED	United Nations Conference on Environment and Development
WTA	Willingness to Accept
WTP	Willingness to Pay
WWF	World Wildlife Fund

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CHAPTER 1

INTRODUCTION

1.1 Background of the Study

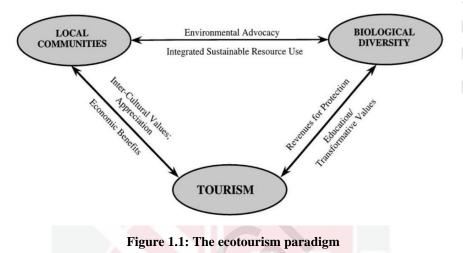
In this latter-day society, broad-ranging large vertebrates are threatened by alteration and degeneration of tropical forest and over-reaping of wildlife products (Macdonald et al., 2013). The rapid development has destroyed and eliminates the huge majority of native species (Marzluff, 2001) at many levels by taking advantage of high technologies and native resources. As a result, this has reinstated forest habitat loss with large-scale farming and non-stop logging until these activities intimidated other local ecosystems (Cox and Elmqvist, 2000). Therefore, there is the need to preserve the environment to ensure that issues like conservation of natural resources are secured in order to enjoy the existence and future benefits of conservation. Conservation of natural resources can be divided into several features: wildlife conservation (Ahmad et al., 2016), energy conservation (Allcott, 2011), habitat conservation (Bulte & Horan, 2003), marine conservation (Leslie, 2005) as well as soil and water conservation (Blanco & Lal, 2010).

Indeed, conservation is not only under the efforts exerted by neither the state nor the government, but it is also everyone's responsibility. As such, Non-Governmental Organizations (NGOs) have been set up, and can act as policy entrepreneurs and implementer, policy driven delivering services, knowledge makers and intermediary, public informant, and decision maker in their areas of interest, which in this case, is conservation (York University, 2014).

1.1.1 Ecotourism

Principally, ecotourism means an involvement of travels to some places of natural history in respective undeveloped areas where activities are upheld and unbiased distribution of welfare to the local (Ziffer, 1989). In other words, tourists prelude to the seldom visited areas by others will place demands upon the environment related with new attractions, activities, and resources (Wall, 1999). In some situation, ecotourism can help to conserve a fragile biodiversity and increase awareness of environmental issues (Rao, 2013).

Figure 1.1, it tells us about how tourism, like any other industries, should be considered in the contexts of both nature and involvement of local communities. The paradigm highlights the significance of encouraging positive ties between locals, biodiversity and tourism. The strength and weakness of any in the links thus implicate other links as well (Williams, 2004). He added that for each link to be positive, the endowment towards the other two components must be positive. In some cases, this relationship will be facilitated by an appropriate management or agencies which play an important role in emboldening between the components. The agency (in this case is Zoo Negara) can help to begin collecting databases for the giant panda, and provide opportunities for resources, education and economic. As such, ecotourism nowadays is receiving more conservationist as one of the ways to promote environmental preservation and income generation (Shoka, 2006).



Source: Wallace and Pierce (1996)

1.1.2 Wildlife Conservation

Conservation is actually a long-term preservation of cultural feature through examination, documentation, treatment and precautionary care (Emory University, 2015). Meanwhile, wildlife is an element of our ecosystem (Egler, 1964). In other words, wildlife includes all animals, flora, fauna and other life forms. There are numbers of endangered species that needed to be saved (De Groot et al., 2002). Animals make the earth fill with various natural beauties. However, human activities become a big ultimatum to the animals. According to Macdonald (2013), hunting and poaching cause death to so many big animals. Animals get killed indiscriminately for profit making by hunting and selling their skins, meats and few others for premium end products (Booth, 2010). The forest areas are the animals' natural habitats. Deforestation is also one of the vital causes for their extinction as the trees are hacked down for fuel, wood, and paper. Animals will have no place to stay and eat as their main sources of food and habitat have been destroyed.

Wildlife Conservation is the practice of protecting native flora and fauna as well as their natural surroundings (de Groot et al., 2002). The goal of wildlife conservation is to ensure that nature will be within reach for succeeding generations to enjoy and also to recognize the significance of wildlife and wilderness for humans and another species (Krutilla, 1967). Many countries possess government agencies and numerous independent non-profit organizations (NGOs) devoted to wildlife conservation, which help to execute policies planned to protect wildlife (Nasi et al., 2008).

1.1.3 Conservation Activities in Malaysia

Malaysia is ranked in the top 10 Megadiverse Countries in the World - a league of nations that carries more than 70% of the earth's biodiversity, identified in 1998 by Conservation International (CI), to boost awareness for biodiversity preservation worldwide (RankRed, 2016). Meanwhile, benefits index for biodiversity by Global Environment Facility (GEF) ranked Malaysia at number 24 for having a composite index of relative biodiversity potential establishment of species represented in each country, their menace status, and the habitat mixture in each country (Dev Pandey et al., 2006). Malaysia is blessed with resources in every sector including the fisheries, agriculture, marine, mineral resources, forestry, poultry to name a few. It is one of the rapid growing economies in the ASEAN (Noor Mohammad, 2011).

The government of Malaysia is very much committed to the concept of sustainability, which highly relates to wildlife conservation. In 1973, the Ministry of Technology, Research and Local was established. Later, in 1976 it was renamed as Ministry of Science, Technology and Environment (MOSTE) with new tasks and responsibilities pertaining to environmental affairs. On 27th March 2004, the Cabinet agreed to rearrange MOSTE functions and the name was again changed to Ministry of Science, Technology and Innovation (MOSTI). In order to conduct the national ICT development, multimedia and innovation, Ministry of Natural Resources and Environment (MNRE) was established. MNRE responsibility towards wildlife conservation is wildlife management and environmental conservation. In 2012, Malaysia Biodiversity (MyBioD) was launched by the MNRE. It serves as a vehicle to brand Malaysia's rich biodiversity and to internalize the appreciation for this natural heritage with the view of generating awareness in line with the first Aichi Biodiversity Target (Sains, 1998).

Likewise, the first National Policy on Biological Diversity (NPBD) was ratified in mid 1998. Later, it was changed to National Policy on the Environment in 2002 by the Cabinet and it was changed again to National Policy on Biological Diversity 2016-2025. The policy's objectives are: (1) to optimize economic welfare from constant utilization of the factors of biological diversity; (2) to certify long-term food reliability for the country; (3) to sustain and enhance environmental durability for relevant functioning of ecological systems; (4) to strengthen scientific, technology and knowledge in education, social, cultural and aesthetic values of biological uniformity; and (5) to underline biosafety issues in the application and development of biotechnology. Overall, NPBD objectives are often changed in order to meet the needs throughout the years.

The Langkawi Declaration on the Environment and Development of Commonwealth Countries is the benchmark movement of the important role in environmental issues in the world (Ibrahim et al., 2012). This benchmark then leads to United Nations Conference on Environment and Development (UNCED) circa June 1992. The following is the list of Malaysia's participation on environmental and conservation conventions:

- 1. Convention on Biological Diversity (CBD) on 24th June 1994;
- 2. Convention on Biological Diversity, Chapters 15 and 16 of Agenda 21 on 16 February 1996 (Convention on Biological Diversity, 1996);
- 3. International Trade in Endangered Species of Wild Fauna and Flora (CITES) in 1978;
- 4. World Conservation Union (IUCN);
- 5. United Nations Framework Convention on Climate Change on 13th July 1994;
- 6. International Board for Plant Genetic Resources Regional Board for Plant Genetic Resources Regional Committee for Southeast Asia (IBPGR/RECSEA) (later known as International Plant Genetic Resources Institute (IPGRI); and
- 7. Nagoya Protocol on Access to Genetic Resources and The Fair and Equitable Sharing of Benefits Arising from Their Utilization to The Convention on Biological Diversity (Secretariat of the Convention on Biological Diversity, n.d.).

1.1.4 Economic Value

Economic value is an outline of the benefit offered by goods or services to an economic agent. Additionally, economic value is also one of the many possible ways to define and measure value (Carson, 2000). The economic value of environmental goods and services, such as clean water and air, and healthy fish and wildlife populations, are not revealed over market prices (Pearce & Turner, 1990). There are various ways that can be used to estimate non-market values. The contingent valuation method is typically employed in this context of study because of the existence of a huge non-use component in the total economic value of a preservation project (Carson et al., 1998).

Contingent valuation method (CVM) is outstandingly attractive because it can evaluate values where markets do not prevail or where market substitutes cannot be established (Carson et al., 1995). For these reasons, CVM is widely used to measure existence values, option values, altruistic values, indirect use values and non-use values (Phillips, 1998). The CVM has been utilized around the globe to determine the environmental commodity (Mitchell & Carson, 1989; Hanemann, 1994). The total economic value assumes that the amount an individual is willing to pay (WTP) to acquire goods is approximately equal to the amount he/she is willing to accept (WTA), to forgo the same goods (Willig, 1976) by using CVM. These values of benefits and costs are the primary concept of economic efficiency, where economic proficiency increases if the total of the benefits to gainers (due to redistribution of resources) beats the sum of the costs to the losses (Bateman et al., 2002).

1.1.5 The Conservation of The Giant Panda

Since 1950s', the *Ailuropoda melanoleuca* or known as giant panda (GP) has been protected as top needed species for conservation because it is classified as endangered species in China. It is further added that it has been made an 'icon' species for wildlife conservation. They used to be placed in Southwest China, including Hubei, Gansu, Shaanxi, Hunan, and Sichuan regions (Zhu and Long, 1983). However, the existence of

wild giant pandas nowadays can only be found in three provinces of China, namely Shaanxi, Gansu and Sichuan.

In the mist 1970s, the habitat of GP was divided into six huge patches in 45 areas (Fan & Song, 1998), while the second GP study by the State Forestry Administration discovered 16 patch population between 1987 and 1988 (MOF, 1989). The management plan conducted by the State Forestry Administration (known as China Ministry of Forestry), the New York Zoological Society (Wildlife Conservation International), and the World-Wide Fund for Nature (WWF) entitled "National Conservation Management Plan for the Giant Panda and its Habitat" includes two reserved lands in China specifically for the giant panda, build management stations of giant panda habitat, and develop scientific research all over the world (MacKinnon et al., 1989).

1.1.6 Giant Panda Loan Program

The giant panda population in China has been decreasing over the last century. The main ultimatum to the GP were fragmentation, habitat destruction, and logging (Zhu & Long, 1983; Hu et al., 1985; MOF, 1989), poaching (Hu, 1998b; Li et al., 2000), capturing for zoos (Hu, 1998a), and natural catastrophes such as the simultaneous flowering and dying of bamboo (Yang et al., 1981; Hu et al., 1985). Historically, the GP was killed for its skin and skull or seized for the imperial hunting park in China (Zhu & Long, 1983; Hu et al., 1985; MOF, 1989). Unfortunately, poaching endures a serious issue (Hu, 1998a; Li et al., 2000) but few studies have actually assessed the effects of poaching on GP populations (Zhou and Pan, 1997).

In 1953, the first pair of the giant panda was exhibited at Chengdu Zoo. This seems to be the first effort to introduce GP to the rest of the world. although the plan to loan the GP was ratified in 1980-1990, however, the Giant Panda Loan Program (GPLP) was introduced earlier than that (Lindburg & Baragona, 2004). Meanwhile, the first zoo to breed pandas in captivity was at Beijing Zoo in 1963. Since then, half of the pandas were saved from the wild following bamboo dieback between 1970s and 1980s. Zoos in Mexico City (5); Tokyo (3); Berlin (2); San United States of America (San Diego and Washington D.C; 2); Paris (1); and Pyongyang (1) hold a few captive pandas (Garshelis, 2002).

On the 40th anniversary of diplomatic relationship, the Chinese government approved to lend the GP for 10 years to the Malaysian government in June 2012 to strengthen the diplomatic ties and handed over two GP (namely Fu Wa and Feng Yi) in April (Ahmad et al., 2016). The loan was constructed under the International Giant Panda Conservation Cooperation Agreement, which allows Malaysia the opportunity to supervise research on GP conservation, besides to thrive and edify local expertise.

As per financial aid, according to the Zoo Negara Malaysia Annual Report 2013, the MNRE and national zoo has spent over RM24.9 million for the facilities of Giant Panda and loaning a Panda is \$1,000,000 (RM3.29 million) per year. In total, it requires RM32.9 million over 10 years for the loan. Recently, Liang Liang gave birth to a pink, hairless and blind cub weighing three to five ounces named Nuan Nuan. As for 2017, the entrance fee to the national zoo is RM54 per adult, inclusive a visit to Giant Panda Conservation Centre. Nonetheless, giant pandas in national zoo have become a new tourism attraction as indicated by the increasing number of visitors to the centre since its establishment as per reported.

Therefore, GP is not only a diplomatic symbol between Malaysia and China, but also as part of awareness for its conservation towards this endangered species and considered as ecotourism product (Ahmad et al., 2016). Malaysians have come to understand the significance of locating the GP in the national zoo. Approximately 100 local and foreign visitors come to visit the GP on weekdays and 300 local and foreign visitors on weekends and public holidays. This is a decent result, as individuals will get information about the GP, engage in recreational activities and enjoy the facilities.

1.1 Problem Statement

Wildlife conservation has no market value because most environmental goods (in this case, wildlife conservation) are measured using the economic value. In other words, it has not been evaluated in a systematic manner based on the demand for the resources. Economic valuation of the wildlife can be used to demonstrate that the conservation of the wildlife provides tangible economic benefits to people (Boyle & Bishop 1987). The problem of finding the price or economic values attached to a natural resource and environment can be solved by adopting an appropriate method of valuation. Valuation is concerned with interpreting the methods for deriving empirical evaluation of environmental values (Carson et al., 1998).

Our nation has participated in many conventions to show support towards national agenda and worldwide conservation (Phua & Minowa, 2005; Sha et al., 2008; Ibrahim & Aziz, 2012). Conservation nourishes a composite set of values to human being and avails to society. Protected areas, for example, provide scenic panoramas, which are forged to give unique services to all, such as national parks and zoological parks (Andualem & Oyekale, 2012). National parks and zoological parks are maneuvered for sheltering wildlife. Meanwhile, national parks or sanctuaries of wildlife exist within an ingenuous forest and there is no restriction on their activities from place to place within the park in search of sustenance. Supplementary, since zoological parks are commonly hinged in towns, the wildlife are in duress and immuned to be dependent on humans for survival. Zoological parks are practical in protecting wildlife from danger, and grow their number through breeding, mainly used for protecting wildlife. Furthermore, zoos are also important for research and education purposes and they create wildlife conservation awareness to the public (Carson, 2000). Likewise, finding conservation value will reveal the value in the level of goods and services provided by the environment (Shahwahid, 2008). This method can be classified as the provision of economic values, and these environment functions offer direct use values, indirect use values, option values and non-use values.

However, the decision to bring the pair, Liang Liang and Xiang Xiang, has created a controversy among Malaysians (Ahmad et al., 2016). Regretfully, some Malaysians do not see the significance of Panda Diplomacy and have ridiculed the government's call on social media to help to name the pandas. Executive Director and CEO of WWF-Malaysia, Dato' Dr. Dionysius Sharma, regards the deal with China as a pointless effort in misuse of public funds and a pointless effort in terms of wildlife conservation (Rhishja Cota-Larson, 2012). Maketab Mohamed (2012), President of Malaysian Nature Society expressed his feeling towards the idea to train the locals in the field of artificial breeding, genetics and such as a waste of money. Dr. Dionysius Sharma said that it is too expensive to train locals in such field here, as compared to send them off to China; even though Malaysia's Natural Resources and Environment Ministry (The Star, 2014) said that the "panda deal" would "promote public awareness on panda conservation undertaken by China" and "encourage the public to appreciate and learn the importance of biodiversity and wildlife conservation in Malaysia". Through personal communication with Mohd Yusof (2016), Chairman of Kawasan Rukun Tetangga (KRT) Taman Muda Phase 1, he stated that the ticket price to promote and appreciate the conservation of giant panda was a wasteful value as they were of no significant benefits for them directly other than as recreational activities and ecotourism. There were some complaints from the public that the ticket price was expensive, thus, the management of Zoo Negara changed the fee several times.

Moreover, the communities do not realize that the Giant Panda Conservation Centre (GPCC) and ecotourism do have monetary benefits, where they can be obtained through recreational activities and ecotourism industry that can be linked to other sectors in the economy. According to Zhang and Lei (2012), they stated that through conservation as ecotourism, it can enhance public environmental awareness (1), empowerment of local people (2), and financial benefits to the local communities (3). Nonetheless, this non-demand good is basically the total of all use and non-use values (Fujiwara & Campbell, 2011).

Ahmad et al (2016) focused on the use value of visitors at GPCC in Malaysia. However, this research emphasizes on the valuation of benefits for conservation of giant panda by visitors in the proximity of the national zoo. As Rietbergen (1998) wrote, if a given recreational site has something different that makes it unique among other sites or if there are endemic wildlife, the benefits of that specific site is believed to be high and bigger than its use value. Nonetheless, from the perspective of the local community around the national zoo, the findings on their non-market values are essential to be explored through proper research. Moreover, the measures of economic value are based on what people prefer.

To answer all the research questions developed for this research, findings on conservation valuation is highly required to uncover the values towards local community. An assessment of economic value of giant panda conservation in Malaysia

is imperative not only to understand its conservation value, but also to justify the benefits perceived by local community. Meanwhile, this research is in response to mitigate research gap.

1.3 Research Objectives

Based on the aforementioned research questions, the main objective of this research is to estimate the value of benefits for giant panda conservation. The study is designed to achieve the following specific research objectives:

- 1. To identify factors affecting WTP for conservation fee of giant panda among local community;
- 2. To determine the conservation value of giant panda by using the willingness to pay among local community; and
- 3. To estimate the total conservation value of giant panda among the local community.

1.4 Research Questions

Given the discussed background, this research tries to resolve these core questions:

- 1. What are the benefits gained from conservation of giant panda?
- 2. What is the estimated value of conservation of the giant panda?

1.5 Significance of the Research

There has been some significance of the research that can be found in this research. First, this research was using CVM technique to verdict the results. Second, according to the Zoo Negara Annual Report (2015), zero researches were conducted in valuing giant panda conservation (GPC) among local community. Thus, this research will look deeper into that subject matter. Third, this research was using Theory of Planned Behaviour (TPB) in assessing WTP.

i. Academic and Research Field

It is important to understand the giant panda conservation efforts in Malaysia. Moreover, GPC value has never been discussed in Malaysia up until recently. It also indicates that this species was only available in its original habitat in China. However, there is still lack of studies with regards to the economic values and benefits of GP conservation in Malaysia, especially when it involved local participation. Only some of the market values of GP were quantified in previous studies, mostly about visitors. For example, the previous study estimating the visitors' economic values was done by Ahmad et al. (2016), while other studies identified the variables that lead to GP conservation and awareness such as visitors' attitude towards GPCC by Ashaari and Johari (2016), visitors awareness benefits towards GPCC by Nordin and Ling (2016), visitors satisfaction benefits towards facilities of GPCC by Yee and Johari (2016) and wildlife value orientation by Wan and Puvaneswaran (2016). Other studies regarding GP were about motivation factors (Ramli & Ramachandran, 2016) and memorable tourism experiences towards GPCC (Ing & Kunasekaran, 2016). Therefore, this research might help to fill this research gap by estimating the locals non-market values of GPC in Malaysia. Hence, this data is valuable for government and policy makers to deal with the conservation of Giant Pandas in Malaysia. Therefore, these types of projects must be encouraged as they can improve the knowledge and the awareness about these conservation efforts and encourage the society and people to sustain resources for further generations. The results obtained from this survey can contribute towards the literature regarding the GPC and could initiate more research.

ii. Policy Makers

The results of this research would be very helpful to the Negara Zoo management, the decision makers, and the tourism operators, as they could identify and address the real concerns, which would help in developing and implementing the strategic plan for the awareness of the locals and visitors in the future. Furthermore, these results would help in identifying different factors that affect the local's perception, with regards to the GP conservation.

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