



**UNIVERSITI PUTRA MALAYSIA**

***WILLINGNESS TO PAY FOR COMMUNITY-BASED HEALTH  
INSURANCE AMONG SECONDARY SCHOOL TEACHERS IN KATSINA  
STATE, NIGERIA***

**RUQAYYA AHMAD FALAKI**

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By

**RUQAYYA AHMAD FALAKI**

**Thesis Submitted to the School of Graduate Studies, Universiti Putra Malaysia,  
in Fulfillment of the Requirements for the Degree of Master of Science**

**June 2017**

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## DEDICATION

I dedicate this work to my late father Professor Ahmad Mustapha Falaki, my mother Hajia Ghada Ahmad, my husband Dr. Bello and my kids Ahmad and Asma.



Abstract of thesis presented to the Senate of Universiti Putra Malaysia in fulfilment of the requirement for the Degree of Master of Science

**WILLINGNESS TO PAY FOR COMMUNITY-BASED HEALTH INSURANCE AMONG SECONDARY SCHOOL TEACHERS IN KATSINA STATE, NIGERIA**

By

**RUQAYYA AHMAD FALAKI**

**June 2017**

**Chairman : Associate Professor Muhammad Hanafiah Juni, PhD**  
**Faculty : Medicine and Health Sciences**

**Introduction:** Universal health coverage is a major challenge in Nigeria where out-of-pocket payments still dominates health care financing. Out-of-pocket health financing makes it difficult for the poor and low income earners to access quality health care services. The World Health Organization views out-of-pocket spending an obstacle to health care coverage and suggested that, the only way to reduce reliance on out-of-pocket fees is for government to encourage the risk pooling payment approaches. The community based health insurance scheme was introduced in Nigeria through the National Health Insurance Scheme as an alternative means of financing health care especially for the rural poor and low income earners. The community based health insurance scheme is a stepping-stone in ensuring that all individuals have equal access to effective public health and private health care. Given the importance of such a prepayment scheme, the objective of this study is to assess the willingness of secondary schoolteachers of Katsina Local Government Area to pay for this community based insurance scheme.

**Methods:** A cross-sectional study was conducted among 534 secondary schoolteachers from five secondary schools. Schools were selected using the cluster sampling technique. Teachers in these schools who fulfilled the inclusion criteria were recruited in the study. Data was collected from 26<sup>th</sup> July to 17<sup>th</sup> August 2016, using a self-administered questionnaire. The study used the double bounded dichotomous choice contingent valuation method to elicit the amount the secondary schoolteachers are willing to pay to enrol in the community based health insurance scheme. The respondents were asked if they are willing to pay ₦2000 to enrol in the scheme. Respondents who answered yes were asked if they were willing to enrol for ₦2500, the amount was further increased to ₦3000 for those who still said yes. They are then asked what the maximum amount they are willing to pay is. Respondents

who were not willing to pay up to ₦2000 to enrol were asked if they were willing to pay ₦1500, which was further decreased to ₦1000 for those who are not willing to pay that amount.

**Results:** The response rate was 88.4%. The mean age of the respondent's was  $36.32 \pm 7.58$  years. More than 62% of the respondents were males, almost half of the respondents 44.1% (n=208) have a family size of 6 to 10 family members. Mean monthly income of respondents was  $₦39,192.03 \pm ₦10,900.99$ . The results indicated that minimum WTP amount was ₦200 and the maximum was ₦5000. Results show age, monthly income, health status, recent illness, perceived good health status, cost of treatment, satisfaction level of quality of care, distance to health facility and awareness of health insurance to be statistically significantly associated with WTP. The predictors of willingness to pay for the community based health insurance were ages 51 to 60 years (AOR=0.207; 95%CI: 0.051-0.831; P=0.026), not having good health status (AOR=2.013; 95%CI: 0.061-0.751; P=0.016) and distance taken to health facility. That is 15mins to 30mins taken to get to a health facility (AOR=6.662; 95%CI: 3.123-14.215; P<0.001) and 15mins taken to get to a health facility (AOR=2.885; 95%CI=1.287-6.468; P=0.010).

**Conclusion:** Our study finds that majority of the secondary school teachers of Katsina LGA of Katsina State (75.16%) were willing to enrol and pay for the community based health insurance scheme. The average amount they were willing to pay for the scheme was ₦1585 per month. Factors such as Age, Income, health status, recent illness, health status, level of care, distance to health facility and awareness off health insurance were found to be associated with willingness to pay for community based health insurance scheme. In conclusion, Community Based Health Insurance Scheme is feasible among secondary school teachers of Katsina LGA of Katsina State.

**Keywords:** Nigeria, Willingness to pay, Community based health insurance, Out of pocket, Universal health coverage.

Abstrak tesis yang dikemukakan kepada Senat Universiti Putra Malaysia sebagai memenuhi keperluan untuk Ijazah Master Sains

**KESANGGUPAN UNTUK MEMBAYAR SKIM INSURANS KESIHATAN  
BERASASKAN KOMUNITI DI KALANGAN GURU SEKOLAH  
MENENGAH DI KATSINA, NIGERIA**

Oleh

**RUQAYYA AHMAD FALAKI**

**Jun 2017**

**Pengerusi : Profesor Madya Muhammad Hanafiah Juni, PhD**  
**Fakulti : Perubatan dan Sains Kesihatan**

**Pengenalan:** Liputan kesihatan sejagat merupakan cabaran utama di Nigeria, di mana pembayaran dari wang saku sendiri masih lagi menguasai kaedah pembiayaan penjagaan kesihatan. Kelaziman kaedah pembiayaan sebegini menyebabkan golongan miskin dan berpendapatan rendah mengalami kesukaran untuk mendapatkan perkhidmatan penjagaan kesihatan yang berkualiti. Pertubuhan Kesihatan Sedunia menyuarakan pandangan bahawa perbelanjaan menggunakan wang saku sendiri adalah merupakan halangan dalam perlindungan penjagaan kesihatan dan mencadangkan bahawa satu-satunya cara untuk mengurangkan kebergantungan daripada wang saku ialah dengan menggalakkan pendekatan pengumpulan risiko pengumpulan pendekatan. Skim insurans kesihatan berasaskan komuniti telah diperkenalkan di Nigeria melalui skim insurans kesihatan kebangsaan sebagai satu kaedah alternatif pembiayaan penjagaan kesihatan terutamanya bagi golongan miskin dan berpendapatan rendah di luar bandar. Skim insurans kesihatan berasaskan komuniti adalah langkah awal dalam memastikan semua individu mendapat peluang yang sama dalam penjagaan kesihatan awam dan peribadi yang berkesan. Melihat kepada kepentingan skim ini, kajian ini dijalankan dengan objektif menilai kesanggupan guru-guru sekolah menengah di Kawasan Kerajaan Tempatan Katsina untuk membayar skim insurans berasaskan komuniti ini.

**Bahan & Kaedah:** Satu kajian keratan rentas telah dijalankan di kalangan 534 guru sekolah menengah dari lima buah sekolah menengah yang telah dipilih dengan menggunakan teknik persampelan kluster dan semua guru-guru di sekolah-sekolah yang memenuhi kriteria kemasukan telah menyertai kajian ini. Data dikumpulkan dari 26 Julai-17 Ogos 2016, menggunakan borang soal-selidik yang diisi sendiri oleh responden. Penilaian dalam kajian ini dibuat menggunakan kaedah *double bounded dichotomous choice (DBDC) contingent valuation method (CVM)* untuk mendapatkan

maklumbalas bagi jumlah yang sanggup dibayar (WTP) bagi menyertai skim. Responden telah ditanya jika mereka sanggup membayar sebanyak ₦2000. Bagi responden yang menjawab 'Ya', seterusnya ditanya jika mereka sanggup membayar sebanyak ₦2500, dan jumlah itu terus meningkat kepada ₦3000 bagi mereka yang masih menjawab 'Ya'. Mereka kemudian ditanya 'Berapakah jumlah maksimum yang sanggup dibayar?'. Responden yang tidak sanggup membayar sehingga ₦2000 untuk menyertai skim, seterusnya ditanya jika mereka sanggup membayar sebanyak ₦1500, dan jumlah itu dikurangkan lagi kepada ₦1000 bagi mereka yang tidak bersedia untuk membayar jumlah itu.

**Hasil:** Kadar respons adalah 88.4%. Min umur respondent ialah  $36.32 \pm 7.58$  tahun. Lebih daripada 62% responden ialah lelaki. Kurang daripada separuh daripada responden (44.1%, n=208) mempunyai saiz keluarga seramai 6 hingga 10 orang. Purata Pendapatan bulanan responden adalah  $₦39,192.03 \pm ₦10,900.99$ . Keputusan menunjukkan bahawa jumlah minimum yang responden sanggup bayar adalah ₦200 dan maksimum adalah ₦5000. Keputusan menunjukkan umur, pendapatan bulanan, status kesihatan, penyakit baru-baru ini, status kesihatan yang baik, kos rawatan, tahap kepuasan kualiti penjagaan, jarak ke kemudahan kesihatan dan kesedaran mengenai insurans kesihatan secara statistik secara signifikan dikaitkan dengan kesediaan untuk membayar.

Faktor yang membawa kepada kesanggupan membayar skim adalah peringkat umur 51 hingga 60 tahun (AOR = 0.207; 95% CI: 0.051-0.831; P=0.026), status kesihatan yang tidak baik (AOR=2.013; 95%CI: 0.061-0.751; P=0.016) dan jarak ke kemudahan kesihatan, yang, 15mins to 30mins diambil untuk mendapatkan kemudahan kesihatan (AOR=6.662; 95%CI=3.123-14.215; P<0.001) dan 15mins diambil untuk mendapatkan kemudahan kesihatan (AOR=2.885; 95%CI=1.287-6.468; P=0.010).

**Kesimpulan:** Kajian ini mendapati majoriti guru sekolah menengah Katsina kawasan kerajaan tempatan, Negeri Katsina (75.16%) ingin menyertai skim insurans kesihatan berasaskan komuniti dan sanggup membayar secara purata ₦1585 sebulan. Keputusan menunjukkan umur, pendapatan bulanan, status kesihatan, penyakit baru-baru ini, status kesihatan yang baik, kos rawatan, tahap kepuasan kualiti penjagaan, jarak ke kemudahan kesihatan dan kesedaran mengenai insurans kesihatan secara statistik secara signifikan dikaitkan dengan kesediaan untuk membayar.

Dapat disimpulkan, skim insurans kesihatan berasaskan komuniti boleh dilaksanakan di kalangan guru sekolah menengah Katsina kawasan kerajaan tempatan, Negeri Katsina.

**Keywords:** Nigeria, Kesanggupan untuk membayar, Insuran kesihatan berasaskan komuniti, Biaya dari wang saku sendiri, Perlindungan kesihatan sejagat



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Finally, I would like to thank all those who have contributed and given me immense support in making this study a success.

I certify that a Thesis Examination Committee has met on 14 June 2017 to conduct the final examination of Ruqayya Ahmad Falaki on her thesis entitled "Willingness to Pay for Community-Based Health Insurance among Secondary School Teachers in Katsina State, Nigeria" in accordance with the Universities and University Colleges Act 1971 and the Constitution of the Universiti Putra Malaysia [P.U.(A) 106] 15 March 1998. The Committee recommends that the student be awarded the Master of Science.

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## LIST OF ABBREVIATIONS

AOR	Adjusted odd ratio
CBHI	Community Based Health Insurance
CI	Confidence Interval
CV	Contingent Valuation
CVM	Contingent Valuation Method
DCDC	Double Bounded Dichotomous Choice
df	Degree of Freedom
GDP	Gross Domestic Product
HI	Health Insurance
LGA	Local Government Area
NHIS	National Health Insurance Scheme
SE	Standard Error
SHI	Social Health Insurance
OOP	Out Of Pocket
UHC	Universal Health Coverage
WHO	World Health Organisation
WTP	Willingness to Pay

## CHAPTER 1

### INTRODUCTION

#### 1.1 Background of the Study

Nigeria officially known as the Federal Republic of Nigeria is a federal constitutional republic comprising of 36 states and the federal capital territory Abuja. Nigeria is located in Western Africa, and borders the Gulf of Guinea, between Benin Republic on the west, Cameroon and Chad in the east and Niger in the north. It has a compact area of 923,768 square kilometers (Kaccima, 2012).

Nigeria is an oil rich nation with a population of about 173 million people. Nigeria is the largest country in Africa and accounts for 47% of West Africa's population (World Bank, 2015). Nigeria has emerged as Africa's largest economy with 2015 gross domestic product (GDP) estimated at US\$1.1 trillion (WFB, 2015).

However, majority of Nigerians still find it difficult to afford and access health care services. This is because of the high out-of-pocket (OOP) health financing in Nigeria which makes it difficult for the poor and low income earners to afford and access quality health care services. The challenge facing Nigeria is to reduce the burden of out-of-pocket payment on health by expanding prepayment schemes which helps reduce catastrophic health expenditure and spreads financial risk (WHO, 2000).

The federal government of Nigeria started the National Health Insurance Scheme (NHIS) prepayment scheme in 1999 to ensure every Nigerian has access to good health care services (Oyekale, 2012). Even though the law was signed in 1999, the NHIS did not become fully operational until 2005 (Metiboba, 2011). The NHIS was designed as a Social Health Insurance (SHI) program. Its main purpose is to provide easy access to healthcare for all Nigerians at an affordable cost (Hounton et al, 2013).

So far, only the formal sector federal government employees have been enrolled in the scheme. In a bid to expand the inclusiveness of the NHIS, the federal government in 2008 started a rural community based social health insurance program. It is believed the community health insurance (CBHI) scheme has the ability to provide improved health care access and financial security which can be achieved through decreasing OOP expenditures (Christian Aid, 2015).

## **1.2 Health Care Financing**

Health care financing refers to the function of a health system concerned with the mobilization and allocation of money to cover the health needs of the people. The purpose of health care financing is to make funding available, as well as to set the right financial incentives to providers to ensure that all individuals have access to effective public health and personal health care (WHO 2000).

There are a number of different health financing options available to different countries such as; Tax based financing, Out-of-pocket health financing, health insurance (social health insurance, community health financing) and donor funding.

### **1.2.1 Tax Based Financing**

Tax based financing is a Health financing systems where government revenues are the main source of health care expenditure are referred to as tax-based systems. Funds are usually generated through taxation or other government revenues. Most developed countries have efficient tax system and could therefore not have problem in using tax revenue to finance health services (Adams, 2014)

### **1.2.2 Out of Pocket**

The World Health Organization (WHO) defined Out-of-pocket payment for health care as the direct outlay of households, including gratuities and payments in kind, made to health practitioners and supplies of pharmaceuticals, therapeutic appliances and other goods and services whose primary intent is to contribute to the restoration or to the enhancement of the health status of the individual or population groups. Out-of-pocket (OOP) payments have severe consequences for health care access and utilisation and are especially catastrophic for the poor (Onah and Govender, 2014). High level of out-of-pocket health spending by the households has been identified as one of the main causes of poverty as low-income populations often stretch all financial resources, including the disposal of their assets, to pay for the health care they need (Adam, 2014).

### **1.2.3 Donor Funding**

Donor funding is a form of health care financing that comes from bilateral or multilateral international organizations. Donor funding may take the form of loans, which have to be repaid along with interest charges, or of aid grants, which do not have to be repaid. There is heavy reliance on this by low-income countries exceeding about a quarter of health care funding in 35% of countries (Mctyre D, 2007).

#### **1.2.4 Health Insurance**

Health Insurance (HI) is a pre-payment plan providing services or cash indemnities for medical care needed in times of illness or disability, (WHO, 2003). Health insurance has been defined as a financing scheme where money is pooled into a common fund and used for paying for health care cost of members (WHO, 2007). Health insurance is meant to improve access to health care, thus promoting good health. There are different types of health insurance such as the social health insurance, private health insurance and the community based health insurance.

##### **1.2.4.1 Social Health Insurance**

Social health insurance (SHI) is a form of health care financing which is generally sponsored by the government. The SHI schemes rely on mandatory pre-payment and pools health revenues so that they can be distributed equitably across the population. The objective of the SHI scheme is to provide healthcare that avoids large out of pocket spending, better utilization of services and improvement of health status (Acharya et al, 2011)

##### **1.2.4.2 Private Health Insurance**

Private Health Insurance (PHI) is a type of voluntary health insurance which is funded by insured members. PHI can also involve some kind of medical retainerhip where employees of an institution receive medical care from an arranged health facility at a cost to the employers (Obansa and Orimisan, 2013). Eventhough the PHI scheme can increase financial protection and improve access to health services to those who are able to afford the premium, its high premium means that few people can afford it.

##### **1.2.4.3 Community Based Health Insurance**

Community based health insurance (CBHI) is a type of health insurance that is organized at a community level and it is on voluntary basis. Community based health insurance scheme can be defined as a means of providing financial protection against the cost of ill health (Chuma, 2013). Community based health insurance schemes ensures that health services meet community need and make primary health care services accessible and affordable to members by pooling their resources. Community based health insurance schemes are seen as means of providing insurance coverage for the rural communities who are unlikely to be immediately covered from the social or private health insurance scheme (Shimeless, 2010).

### **1.3 Health Care Financing In Nigeria**

The various sources of health care financing in Nigeria include the tax based public sector which comprises of local, state and federal government, private sector financing, Health insurance schemes, OOP household expenditures and external financing through grants and loan from donor organizations (Hodo and Emmanuel, 2012).

#### **1.3.1 Tax Based System**

The Nigerian government generates revenue through taxation. Revenues are raised at the federal, state, or local government levels. However, the federally generated revenue forms the majority of the funds for the other tiers of government. The states and local governments being closer to primary health care (PHC) are expected to provide adequate funding for PHC, but owing to their low internal revenue generation capacities, most of them still largely depend on the allocation from the federal government (Olakunde, 2012).

#### **1.3.2 Out of Pocket**

Out of pocket payment for health is the dominant mode of health financing in Nigeria. A report by WHO (2015) shows that 69% of health expenditure in Nigeria is OOP. On an average, about 4% of households spend more than half of their total household expenditures on healthcare and 12% spend more than a quarter (Uzochukwu et al, 2016). Out of pocket health financing in Nigeria is a big challenge in Nigeria as it affects the ability of households and individuals to meet basic needs and push many below the poverty line (Aregbeshola, 2016).

#### **1.3.3 Donor Funding**

Donor funding is one of the sources of health care financing in Nigeria. Some of the donors for health care in Nigeria are UNICEF, the World Bank, WHO, UNDP and UNAIDS. These organisation's contributions to health in Nigeria come in various forms, namely: financial assistance (loans and grants), commodities (drugs, medical equipment), technical expertise, training, study tours and fellowship, research funding among others (Alfred et al, 2016).

#### **1.3.4 Health Insurance**

There are various health insurance schemes in Nigeria. Of such include the formal sector social health insurance programme (FSSHIP), community based health insurance schemes (CBHIs) and private health insurance schemes. The FSSHIP has so far covered only 4% to 5% of the formal sector employees (John et al, 2014). The beneficiaries of the FSSHIP are expected to pay 15% of their monthly salary to the

scheme but the federal government pays 10% of this while the remaining 5% is paid by the beneficiary (Uzochukwu et al, 2016).

The CBHI scheme which was introduced to cover the people employed in the informal sector and the rural areas has been piloted on a small scale in Anambra, Lagos and Kwara States (Ayeleso O, 2011). About 110 communities across the country have been identified to benefit from this and there are about 100 others that have approached the NHIS to roll out the scheme in their communities (Uzochukwu et al, 2016). The scheme is contributory in which individuals are expected to make regular financial contributions of per head into a pool.

#### **1.4 Problem Statement**

Universal health coverage (UHC) has been very difficult to achieve in Nigeria with payment for health care mainly out-of-pocket or payment at point of service (Ataguba et al, 2008). A report by WHO (2015) shows 69% of health expenditure in Nigeria is out-of-pocket. As a result, the poor and low income earners find it difficult to access health care services at the time of need due to their low level of earnings.

One of the major issues in achieving UHC in Nigeria is the over dependence on government funding which is inadequate. The total health expenditure on health as a percentage of GDP in Nigeria was last measured at 3.88% which falls short of the 15% expected of a developing country in order to achieve the WHO's recommendation for optimum health coverage (WHO, 2015).

Even though the government has been trying different solutions to overcome healthcare barrier, access to health is still a problem (Onwujekwe et al., 2010). This is notably among the rural dwellers that constitute of about 65% of the Nigerian population. The CBHI scheme was created through the NHIS as an alternative means of financing health care in Nigeria especially for the rural poor and low income earners. However, the CBHI schemes in Nigeria have had limited success as it is affected by factors such as trust by the community, the attractiveness of the benefit packages, affordability of the premiums, quality of the health care and proper awareness and knowledge of benefits of the scheme (Onwujekwe et al., 2011)

#### **1.5 Significance of the study**

This study aims to determine the willingness to pay for CBHI scheme among secondary schoolteachers and the factors associated with it as community based health insurance is now seen as a better tool through which universal coverage can be achieved. This study focuses on teachers as the welfare package of the Nigerian teacher is among the worst in the country. Teachers pay in Nigeria is so low that most of them can barely put on food on their tables by the time they settled their children's school fees, utility and medical bills (Dayo et al., 2015).



It is hoped that the findings in this study will contribute to the advancement of knowledge on CBHI scheme and also serve as a guide for health policy makers and other stakeholders in planning sustainable community based health insurance programs. Finally, it is hoped that the study will serve as a baseline reference for future researchers on community based health insurance.

## **1.6 Research Questions**

1. Are secondary schoolteachers of Katsina LGA of Katsina State willing to pay for community based health insurance scheme?
2. What are the factors associated with willingness to pay for community based health insurance scheme among secondary school teachers of Katsina LGA of Katsina State?
3. What important factors will contribute to or hinder the willingness to pay for community based health insurance scheme among secondary school teachers of Katsina LGA of Katsina State?

## **1.7 Research Objectives**

### **1.7.1 General Objective**

To determine willingness to pay for community based health insurance scheme among secondary school teachers of Katsina LGA and factors associated with it.

### **1.7.2 Specific Objectives**

The specific objectives of this study were:

1. To identify the socio-demographic, socio-economic, health related, external factors and awareness and health insurance status of the respondents.
2. To determine the level of willingness to pay (WTP) for CBHI scheme among secondary school teachers of Katsina LGA.
3. To determine association between willingness to pay with factors associated with willingness to pay for CBHI scheme (socio-demographic, socio-economic, health related, environmental factors and awareness and health insurance status).
4. To determine the predictors of willingness to pay for CBHI scheme.

## **1.8 Research Hypothesis**

- H<sub>1</sub>:** There is a significant association between socio-demographic factors (age, gender, ethnicity, marital status and family size) and WTP for community based health insurance scheme.
- H<sub>2</sub>:** There is a significant association between socio-economic factors (income, wealth, level of education) and WTP for community based health insurance scheme.
- H<sub>3</sub>:** There is a significant association between health related factors (health status, past health care expenditure) and WTP for community based health insurance scheme.
- H<sub>4</sub>:** There is a significant association between environmental factors (distance to health facility, access to health services) and WTP for community based health insurance scheme.
- H<sub>5</sub>:** There is a significant association between insurance factors (level of awareness and health insurance status of respondents) and WTP for CBHI scheme.

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