



**UNIVERSITI PUTRA MALAYSIA**

***TECHNICAL EFFICIENCY ASSOCIATED WITH PRODUCTION INPUTS  
ACCORDING TO CROP AGE AMONG OIL PALM SMALLHOLDERS  
IN JOHOR, MALAYSIA***

**BULAMA ABISO TIJANI**

**FP 2017 4**



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ACCORDING TO CROP AGE AMONG OIL PALM SMALLHOLDERS  
IN JOHOR, MALAYSIA**

By

**BULAMA ABISO TIJANI**

**Thesis Submitted to the School of Graduate Studies, Universiti Putra Malaysia,  
in Fulfillment of the Requirements for the Degree of Doctor of Philosophy**

**January 2017**

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## DEDICATION

This research work is dedicated to the following important personalities for their love, care and support throughout my studies and indeed my entire life: my late grant father, Kaka Adam Mowozowo; my late father, Hon Tijjani Mohammed Adam; my late mother, Ya Khadija Mohammed; my late aunty, Bawa Aisa, my late grant mother, Kaka Hajja Bintu; and my lovely grant mother Ya Falmata Mataye.



Abstract of thesis presented to the Senate of Universiti Putra Malaysia in fulfillment of the requirement for the Degree of Doctor of Philosophy

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By

**BULAMA ABISO TIJANI**

**January 2017**

**Chairman : Ismail Abd Latif, PhD**  
**Faculty : Agriculture**

The study measured technical efficiency associated with production inputs according to crop age among oil palm smallholders in Johor, Malaysia. Primary data were collected through multi-stage sampling procedure from a sample size of 450 independent oil palm smallholders randomly selected non-proportionately under young, prime and old crop age categories in ten (10) production units of Johor, Malaysia. Descriptive Statistics, DEA, DEA-bootstrap, FDH, Order-m, Order-alpha, SFA and PFF using COLS were employed to estimate and compare technical, allocative and economic efficiencies. Analysis of variance (one way ANOVA) was used to test for significance difference in mean TE, AE and EE efficiency according to crop age among smallholders while Tobit and OLS models were used to analyze the determinants of inefficiency. The mean technical efficiency (TE) estimates based on the variable returns to scale (VRS) for smallholders under young, prime and old crop age categories were 0.9601, 0.9412 and 0.9757 respectively while based on constant returns to scale (CRS) were 0.8616, 0.7092 and 0.9055 respectively. The mean SE estimates were 0.8986, 0.7466 and 0.9282 for the smallholders under young, prime and old crop age categories respectively. The mean allocative efficiency (AE) for the smallholders under young, prime and old crop age categories were 0.6248, 0.5905 and 0.6260 respectively while mean economic efficiency (EE) were 0.6146, 0.5286 and 0.5981 respectively. The finding also shows that there was significant difference in the mean TE and EE of the smallholders under young, prime and old crop age categories at 1% but no significant difference exists in the mean AE among the smallholders. The study also shows that age of farmer, education, household size, experience, off-farm income, oil palm income, government intervention, access to credit, age of crop squared, fertilizer, land clearing, extension contact, membership of smallholders association, replication of pesticides application and pest & weed control method have negative relationship with technical, allocative and economic inefficiency. The study identified unavailability of labour, low price for produce, high cost of farm inputs, low yield and high cost of labour as the major oil palm production problems in the

study area. There is need to re-strategize the extension program for effective monitoring and supervision of the smallholders' in order to ensure that they comply with recommended inputs use in order to enhance their efficiency levels. The study also recommend policies that would improve the quality of adult education extension program to educate the oil palm smallholders who owned young and prime crop age categories on how to use the various combinations of farm resources that can minimize cost of production appropriately. The oil palm smallholders should improve on their cooperative activities to enjoy economies of scale since they experience high cost of production which affects their profit.



Abstrak tesis yang dikemukakan kepada Senat Universiti Putra Malaysia sebagai memenuhi keperluan untuk Ijazah Doktor Falsafah

**KECEKAPAN TEKNIKAL BERKAITAN DENGAN INPUT  
PENGELUARAN BERGANTUNG PADA USIA TANAMAN DALAM  
KALANGAN PEKEBUN KECIL KELAPA SAWIT DI JOHOR, MALAYSIA**

Oleh

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Kajian ini mengukur kecekapan teknikal berkaitan dengan input pengeluaran bergantung pada usia tanaman dalam kalangan pekebun kecil kelapa sawit di Johor, Malaysia. Data utama telah dikumpul menggunakan prosedur persampelan multistahap dengan saiz sampel 450 pekebun kecil kelapa sawit persendirian yang dipilih secara rawak tanpa pembahagian kepada kategori tanaman muda, matang dan tua dalam sepuluh (10) unit pengeluaran di Johor, Malaysia. Statistik deskriptif, DEA, DEA-butstrap, FDH, Order-m, Order-alfa, SFA dan PFF menggunakan COLS telah dipakai untuk menganggar dan membandingkan kecekapan teknikal, alokatif, dan ekonomik. Analisis varians (ANOVA sehalu) telah digunakan untuk menguji perbezaan signifikan dalam min kecekapan TE, AE, dan EE dalam kalangan pekebun kecil bergantung pada usia tanaman, manakala model Tobit dan OLS telah digunakan untuk menganalisis determinan ketidakcekapan. Min kecekapan teknikal (TE) dianggar berdasarkan pulangan variabel pada skala (VRS) bagi pekebun kecil di bawah kategori usia tanaman muda, matang, dan tua ialah masing-masing 0.9601, 0.9412 dan 0.9757, manakala mengikut pulangan variabel pada skala (CRS) ialah masing-masing 0.8616, 0.7092 dan 0.9055. Min SE dianggarkan ialah masing-masing 0.8986, 0.7466 dan 0.9282 bagi pekebun kecil di bawah kategori muda, matang, dan tua. Min kecekapan alokatif (AE) bagi pekebun kecil di bawah kategori usia tanaman muda, matang, dan tua ialah masing-masing 0.6248, 0.5905 dan 0.6260, manakala min kecekapan ekonomik (EE) ialah masing-masing 0.6146, 0.5286 dan 0.5981. Dapatan juga menunjukkan bahawa terdapat perbezaan yang signifikan dalam min TE dan EE bagi pekebun kecil di bawah kategori muda, matang, dan tua pada 1% tetapi tidak terdapat perbezaan yang signifikan dalam min AE antara pekebun kecil tersebut. Kajian juga menunjukkan bahawa umur petani, pendidikan, saiz isi rumah, pengalaman, pendapatan luar kebun, pendapatan kelapa sawit, intervensi kerajaan, akses pada kredit, usia tanaman squared, baja, pembersihan tanah, kontak pengembangan, keahlian persatuan pekebun kecil, replikasi aplikasi racun perosak, dan kaedah kawalan serangga & rumpai mempunyai hubungan yang negatif dengan ketidakcekapan

teknikal, alokatif, dan ekonomik. Kajian telah mengenal pasti faktor ketidakdapatan tenaga buruh, harga rendah bagi hasil, kos tinggi bagi input ladang, hasil rendah, dan kos buruh tinggi sebagai masalah utama pengeluaran minyak kelapa sawit di tempat yang dikaji. Terdapat keperluan untuk menstrategikan semula program pembangunan bagi pengawasan dan penyeliaan yang efektif bagi pekebun kecil bagi memastikan mereka mematuhi penggunaan input yang di syorkan bagi meningkatkan tahap kecekapan mereka. Kajian ini juga mengesyorkan polisi yang dapat mempertingkatkan kualiti program pembangunan pendidikan dewasa bagi mendidik pekebun kecil kelapa sawit yang memiliki kategori usia tanaman muda dan matang tentang bagaimana untuk menggunakan pelbagai kombinasi sumber ladang yang dapat meminimumkan kos pengeluaran dengan sewajarnya. Pekebun kecil minyak kelapa sawit harus menambah baik aktiviti koperasi mereka supaya dapat menikmati skala ekonomi kerana mereka menghadapi kos pengeluaran yang tinggi yang memberikan kesan pada keuntungan mereka.



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I certify that a Thesis Examination Committee has met on 25 January 2017 to conduct the final examination of Bulama Abiso Tijani on his thesis entitled "Technical Efficiency Associated with Production Inputs According to Crop Age among Oil Palm Smallholders in Johor, Malaysia" in accordance with the Universities and University Colleges Act 1971 and the Constitution of the Universiti Putra Malaysia [P.U.(A) 106] 15 March 1998. The Committee recommends that the student be awarded the Doctor of Philosophy.

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## LIST OF ABBREVIATIONS

AE	Allocative Efficiency
CE	Cost Efficiency
COLS	Corrected Ordinary Least Square
CRS	Constant Return to Scale
DEA	Data Envelopment Analysis
DGP	Data Generating Process
DMU	Decision Making Unit
DRS	Decreasing Return to Scale
EE	Economic Efficiency
ETP	Economic Transformation Programme
FDH	Free Disposal Hull
FELCRA	Federal Land Consolidated and Rehabilitated Authority
FELDA	Federal Land Development Authority
FFB	Fresh Fruits Brunches
GDP	Gross Domestic Product
IRTS	Increasing Return to Scale
MPOB	Malaysian Palm Oil Board
MPOC	Malaysian Palm Oil Council
MPOC	Malaysian Palm Oil Promotion Council
MT	Million Metric Tons
NIRTS	Non-increasing Return to Scale
OLS	Ordinary Least Square
OTE	Overall Technical Efficiency
PFF	Parametric Full Frontier

RISDA	Rubber Information Smallholder Development Authority
RM	Ringgit Malaysia
RTS	Return to Scale
SE	Scale Efficiency
SFA	Stochastic Frontier Analysis
TE	Technical Efficiency
TECRS	Technical Efficiency Variable Return to Scale
TEVRS	Technical Efficiency Variable Return to Scale
USDA	United States Department of Agriculture
VRS	Variable Return to Scale

# CHAPTER 1

## INTRODUCTION

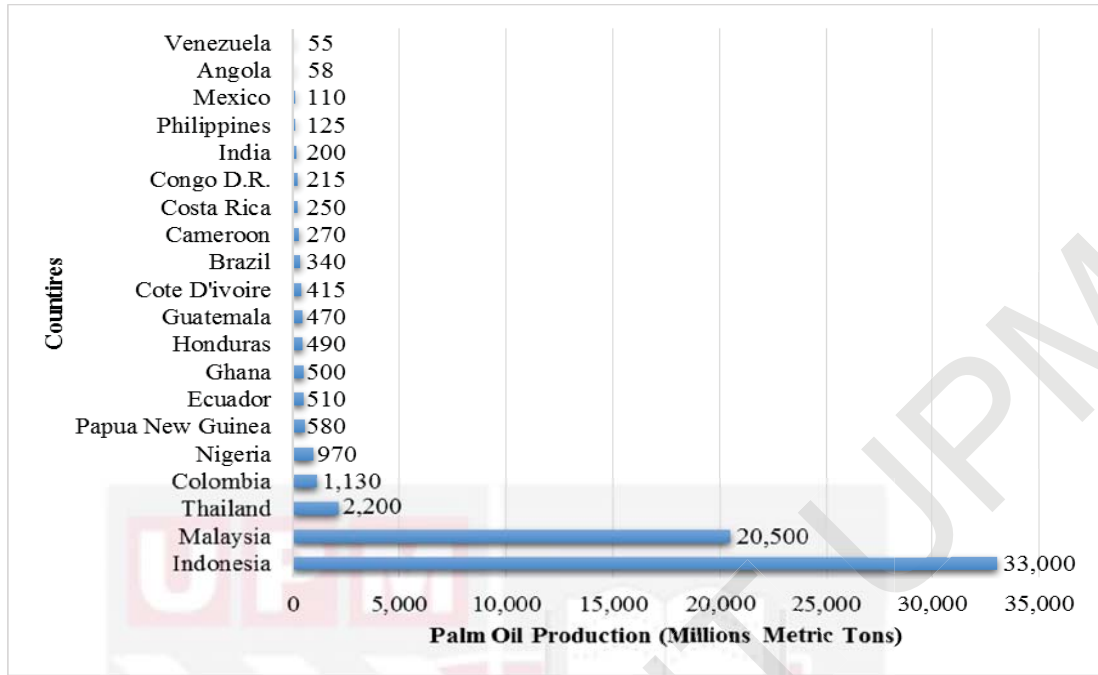
### 1.1 Background of the Study

Agriculture is a significant sector to the Malaysia's economic growth, it create wealth and alleviate poverty principally amongst folks from the rural areas. The Malaysia's agricultural sector is sub-grouped into estate and smallholders' sub-sectors. The estate sub-sector is vastly commercialized and usually owned by public-listed corporate entities, private companies and even public land development agencies. The smallholders' sub-sector comprising independent and organized is less commercialized and thus, need to be effectively managed by the authorities and ensure that all farm inputs are judiciously; and efficiently utilized to obtain high output at minimum cost.

The private companies in Malaysia are mainly concerned in the production of industrial and export crops such as oil palm and rubber. These most important crops are produced mainly for exports as they contribute to the Malaysia's Gross Domestic Product (GDP). The record of Malaysia's agriculture can be traced back to periods of British Administration, many highly profitable perennial commercial crops such as palm oil and rubber among others were introduced and promoted. Ever since then, these crops became the main agricultural exports to global market in Malaysia. According to statistics, agricultural industry generates about 12 percent to the National Gross Domestic Product (GDP) and also lessen unemployment rate in Malaysia (Malaysian Business Online, 2011).

Malaysia remained the world's second key provider of palm oil after Indonesia. The two countries accounted for about 85% of the world's overall palm oil production. The world's demand for palm oil has increased by an average of 2.3 million tons yearly over the last decades (Oil World, 2014). About 62% of the palm oil required to satisfy this demand was provided by Indonesia, while 30% was supplied by Malaysia and other countries in the world supplied about 8%. This trend of palm oil supply is expected to sustain as overall palm oil demand is anticipated to ascend by additional 5 million tons annually. Malaysia and Indonesia alone are accountable for over 80 per cent of the overall world palm oil production. In 2015, Malaysia produced about 20,500,000 million MT of palm oil as the second producer while Indonesia produced 33,000,000 million MT and remain the largest world producer of palm oil according to United States Department of Agriculture (USDA) (2015). The topmost world leading palm oil producing countries alongside Indonesia and Malaysia includes Thailand, Colombia, Nigeria, Papua New Guinea, Ecuador, Ghana and Honduras among others (see figure 1. 1).



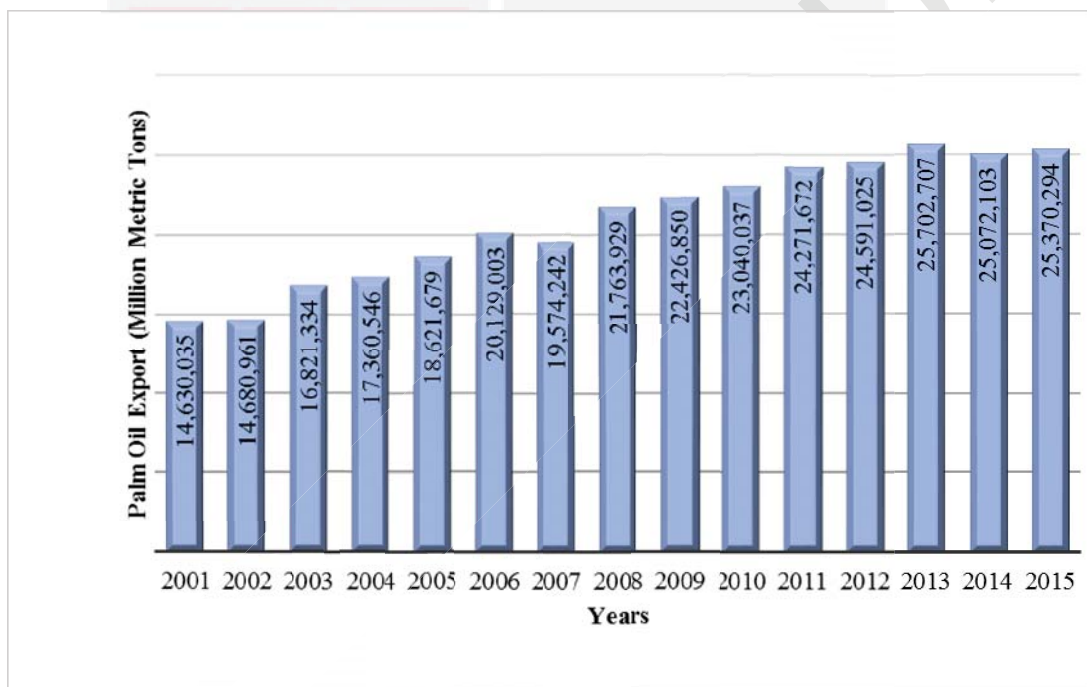


**Figure 1.1 : The topmost 20 Palm Oil Producing Countries of the World**  
(Source: USDA (2015))

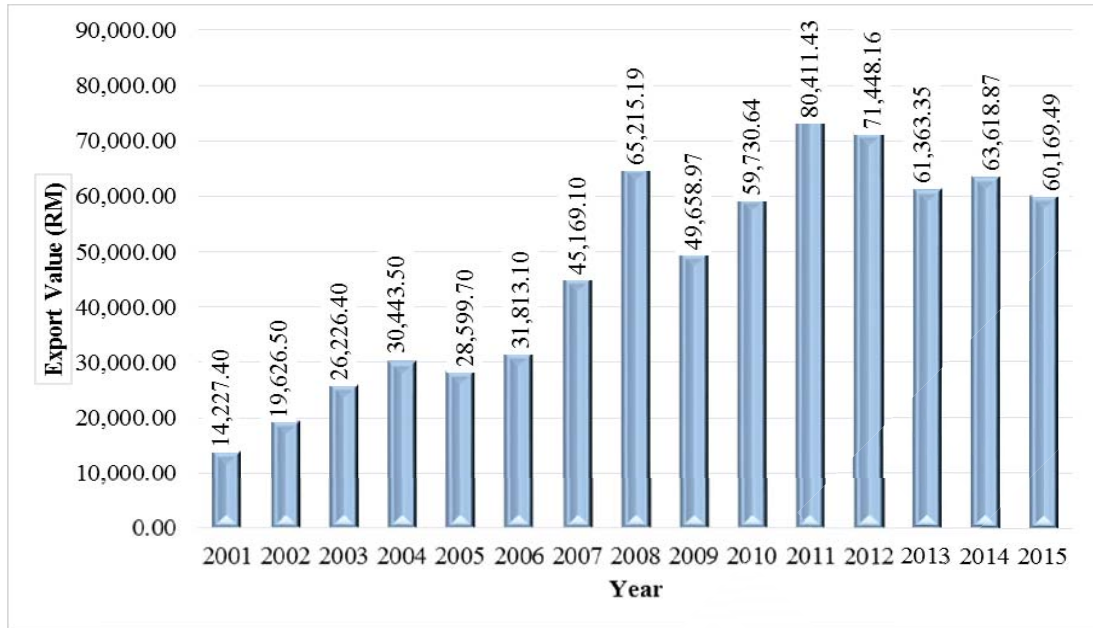
The Malaysia's oil palm industry plays a vital part in growth of the country's agriculture sector based on its contribution to the GDP, foreign exchange and also employment. The oil palm sub-sector is the largest contributor in the Malaysia's agricultural sector where it provided as much as 32.4% by the year 2008 (Fadhilah *et al.*, 2010). At some point in the 8<sup>th</sup> Malaysia Plan (2001-2005) agricultural sector grow at 3.2 percent per annum and by 10<sup>th</sup> Malaysian Plan (2011-2015), the growth rate was anticipated to fall to 3.0 percent per annum (10<sup>th</sup> Malaysia Plan 2010). In tandem to the observation of 10<sup>th</sup> Malaysia Plan (2010), the agricultural sector's contribution to the Malaysian GDP grew at a slower pace of 4.7% in 2011 and decreased to 4.1% in 2012, which gave a short fall of 0.6% (Malaysian Economic Report, 2011/2012). In 2015, the agricultural sector increased its contribution to the Malaysian GDP by 8.9% (Department of Statistics Malaysia, 2016), whereas the oil palm industry's contribution increased to 46.9 per cent and remained the main supplier to the GDP of Malaysian agricultural sector. This was followed by 17.7% contributed by other agriculture while fishing and livestock each (10.7%), rubber (7.2%) and forestry and logging (6.9%) in 2015 (Department of Statistics Malaysia, 2016).

Palm oil has been one of the major factor in Malaysia's economy, reducing poverty from 50 per cent in the 1960s, down to less than 5 per cent by 2015 (Aikanathan *et al.*, 2015). The oil palm industry being the larger contributor to the Malaysia's national economy play a vital role in eradicating poverty and directly providing job to over 610,000 persons, with more than 177,000 oil palm smallholders in the country (Economic Transformation Programme ETP, 2012). According to the Malaysian Palm Oil Council (MPOC) (2014), palm oil remained a principal export

earner in Malaysia, among the primary commodities, and the volume of export for 2013, 2014 and 2015 were 25,702,707, 25,072,103 and 25,370,294 million MT respectively (see figure 1. 2). The export value for 2013, 2014 and 2015 were estimated at RM61, 363.35, RM63, 618.87 and RM60, 169.49 billion respectively, accounting for about 9 per cent of Malaysian export earnings (figure 1. 3). In 2014, the Malaysian palm oil industry’s size of exports recorded a drop, though there was high returns due to mainly high price. “The palm oil exports and derived products cut down to 25.1 million tons or by 2.5 percent from 25.7 million tons year-on-year. But earnings from palm oil increased by 3.7 percent to RM63.6 billion from RM61.4 billion in 2013 and RM60.2 billion in 2015” (MPOB, 2014 and 2015). While the mean crude palm oil price went up by a small increase of 0.5 percent over the relative periods.

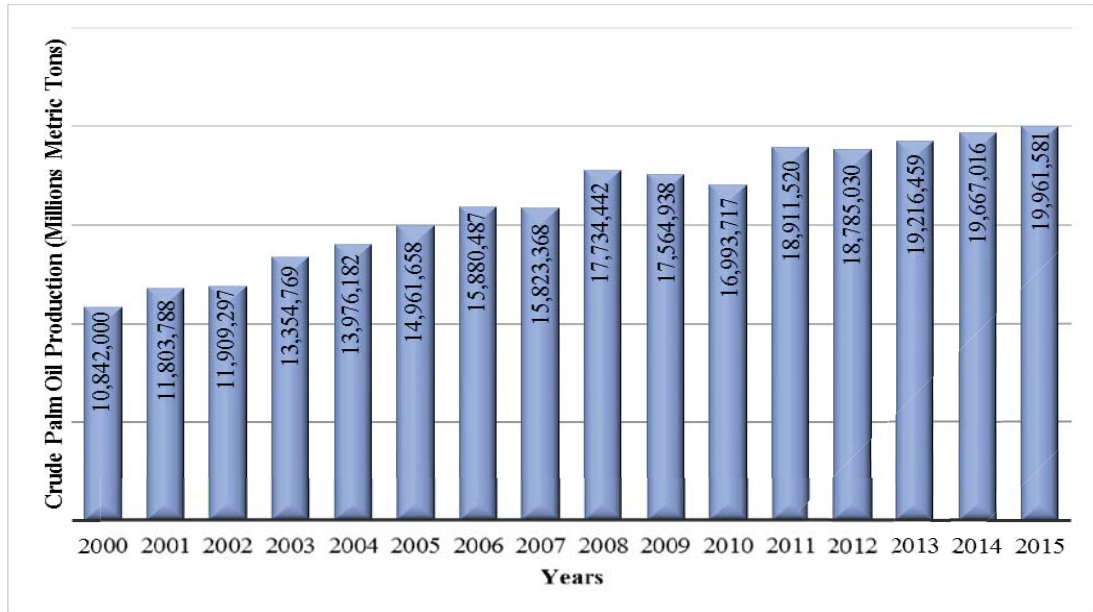


**Figure 1.2 : Malaysian Palm Oil Export (Millions Metric Tons)**  
 (Source: MPOB (2015))

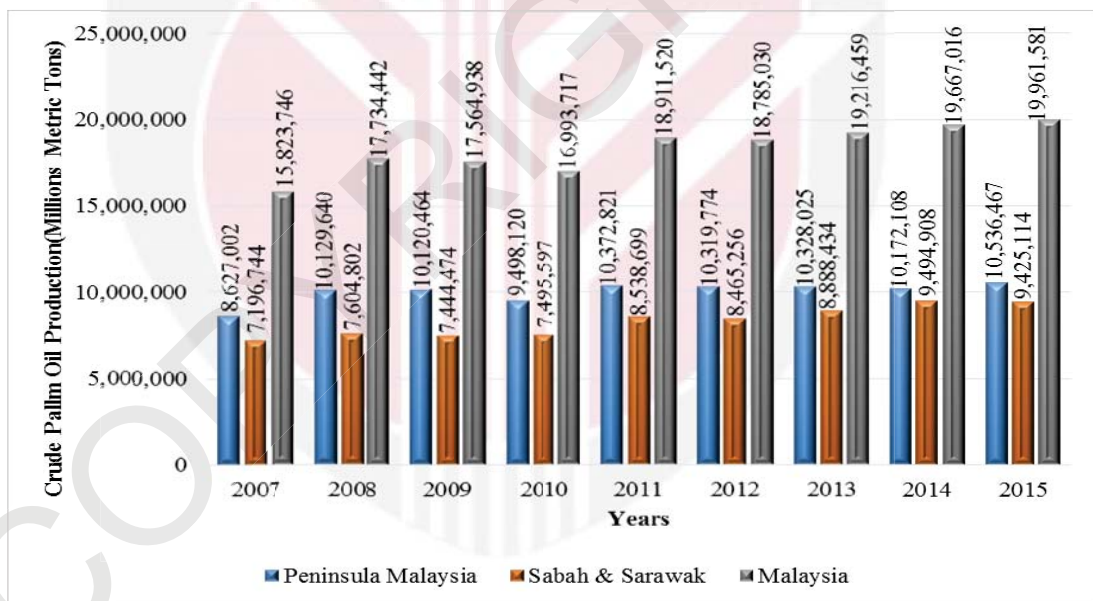


**Figure 1.3 : Malaysian Palm Oil Export Value (Millions RM)**  
(Source: MPOB (2015))

In 2013, about 19,216.459 million metric tons (MT) of crude palm oil was produced in Malaysia while 19,667,016,000 and 19,961,581,000 million MT were for 2014 and 2015 respectively (MPOB, 2015) (see figure 1. 4). At the regional level in 2013, Peninsula Malaysia produced about 10,328,025,000 million MT crude palm oil, Sabah & Sarawak produced 8,888,434,000 million MT while crude palm oil production in 2014 was 10,172,108,000 and 9,494,908,000 million MT for Peninsula Malaysia, Sabah & Sarawak respectively (MPOB, 2015). Furthermore, the crude palm oil output during the 2015 production year for Peninsula Malaysia was 10,536,467,000 million MT while 9,425,114,000 was for Sabah & Sarawak (MPOB, 2015) (see figure 1. 5).

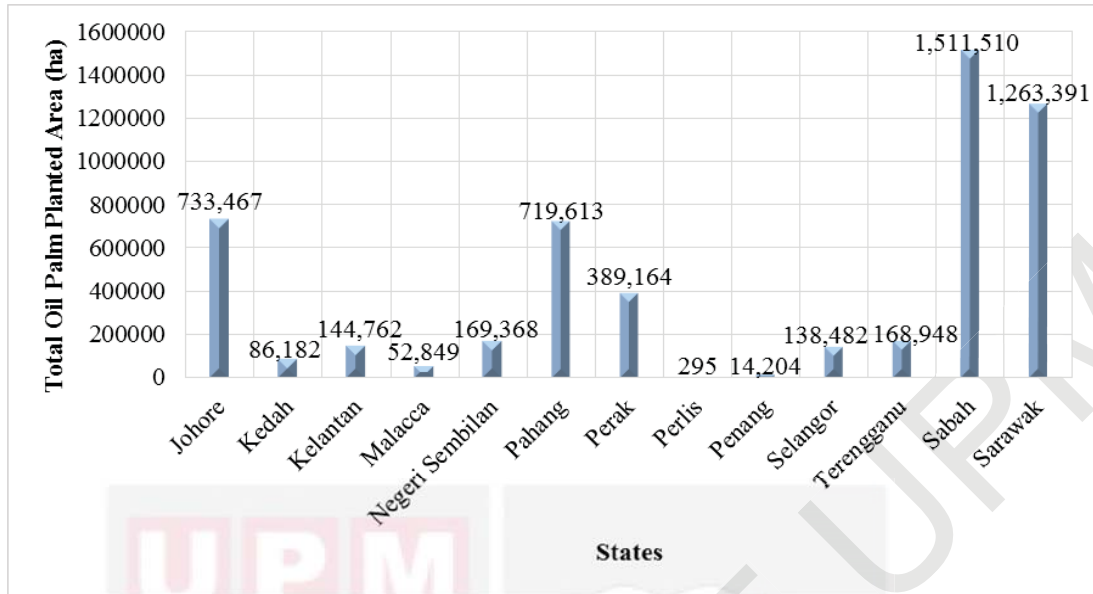


**Figure 1.4 : Malaysian Crude Palm Oil Production (Millions Metric Tons)**  
(Source: MPOB (2015))

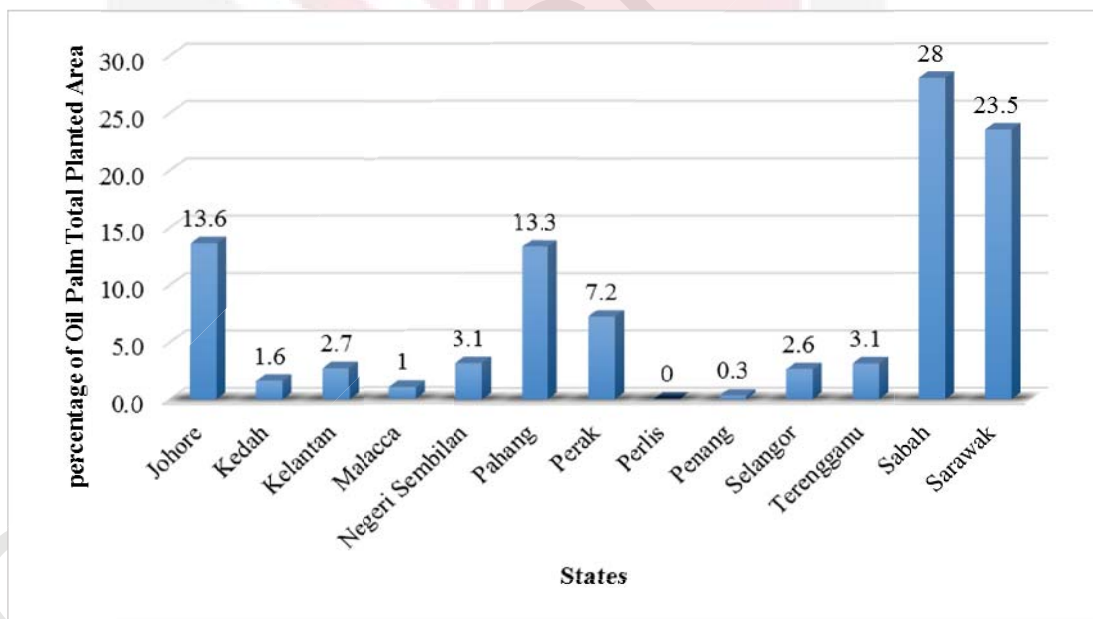


**Figure 1.5 : Malaysian's Regional Crude Palm Oil Production (Millions Metric Tons)** (Source: MPOB (2015))

Malaysia had around 5.23 million hectares of oil palm planted areas in 2013. At the States level, Sabah & Sarawak have the largest oil palm planted area with 1,511,510 (28%) and 1,263,391(23.5%) hectares respectively followed by Johor and Pahang with 733,467 (13.6%) and 719,613 (13.3%) hectares respectively in Peninsula Malaysia (MPOB, 2014) see figure 1. 6 and 1. 7.



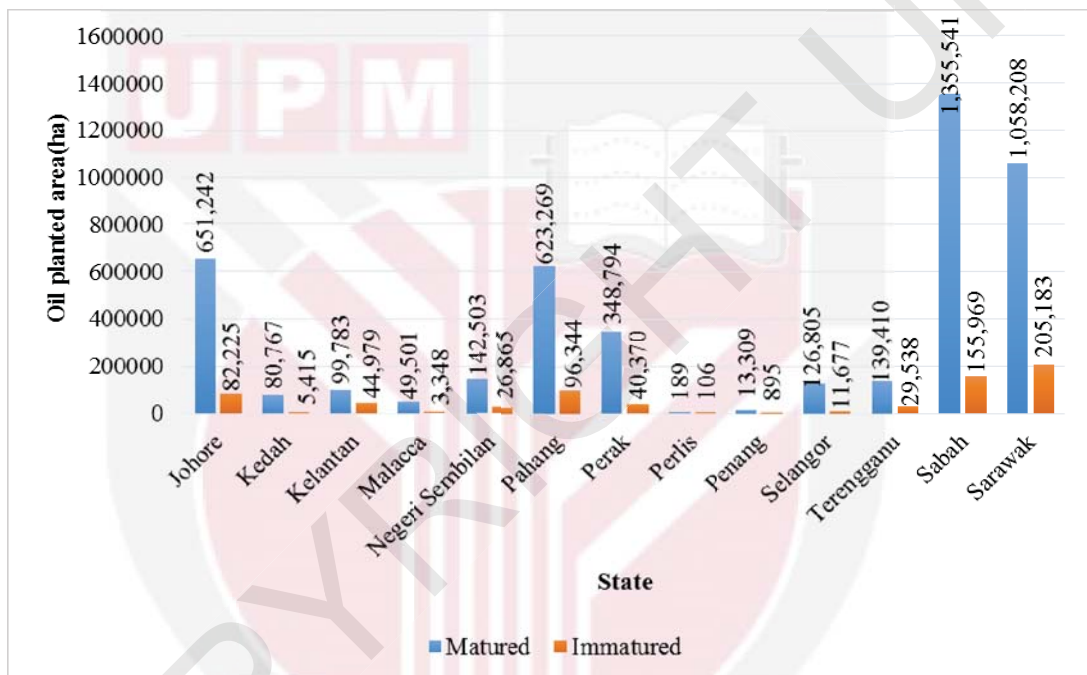
**Figure 1.6 : Malaysian Oil Palm Planted Area According States (ha)**  
(Source: MPOB (2014))



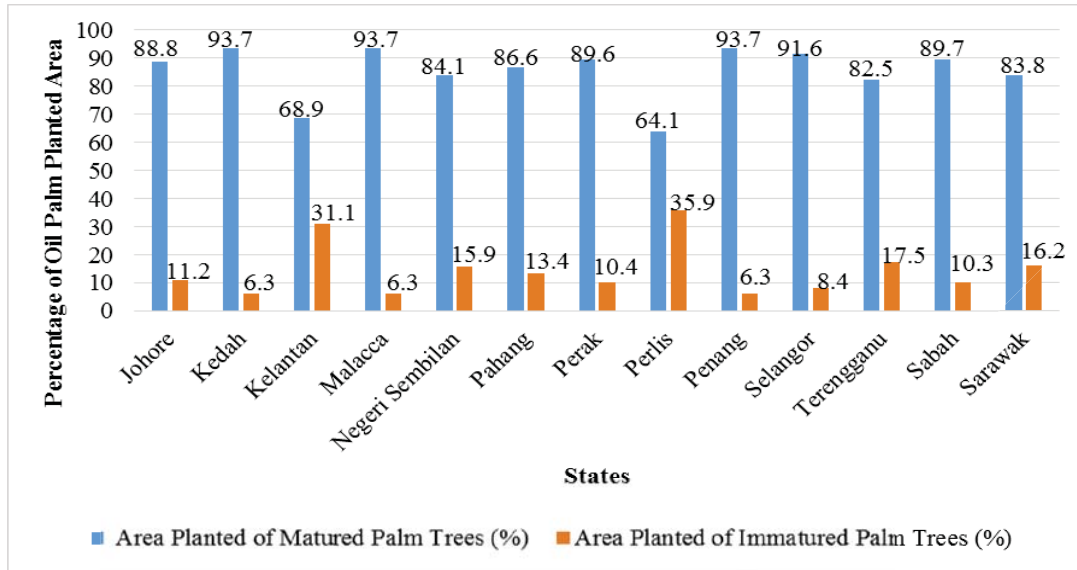
**Figure 1.7 : Percentage of Malaysian Oil Palm Planted Area by States (ha)**  
(Source: MPOB (2014))

The matured and immatured oil palm planted area of Malaysia according to States shows highest matured 1,355,541 (89.7%) and immatured 155,969 (10.3%) hectares in Sabah and matured 1,058,208 (83.8%) and immatured 205,183 (16.2%) hectares in Sarawak. The highest 651,242 (88.8%) matured and 82,225 (11.2%) hectares of immatured oil palm planted area in Johor followed by matured 623,269 (86.6%) and immatured 96,344 (13.4%) hectares in Pahang of Peninsula Malaysia (MPOB, 2014), see figures 1. 8 and 1. 9. ‘‘The oil palm industry was largely subjugated by

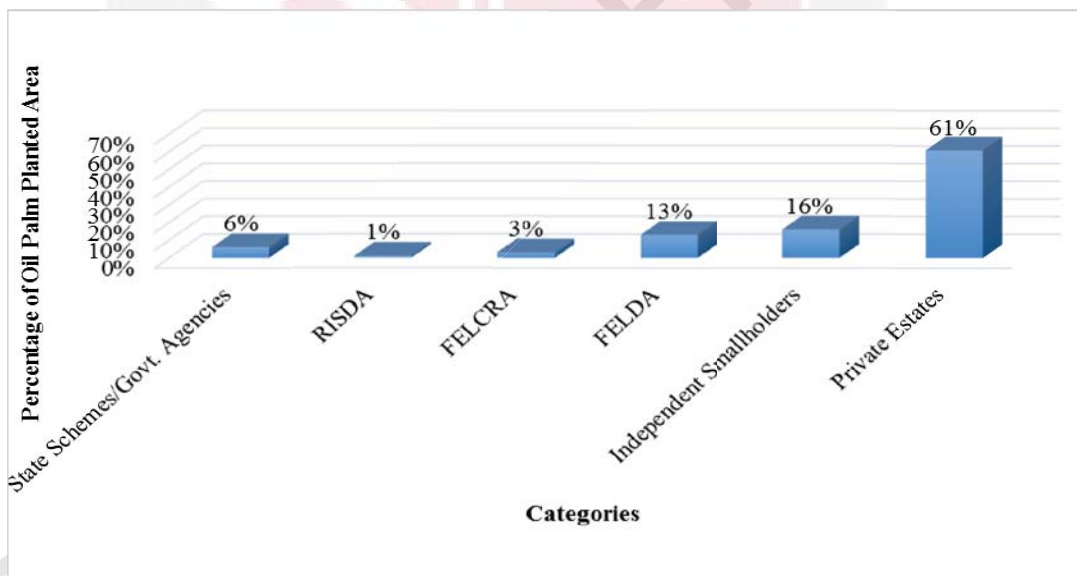
big plantation companies generally possessed by private stakeholders and government linked companies that accounts for 61% of the overall oil palm planted area in terms of category of ownership” (MPOB, 2015).“Though, a substantial portion of oil palm planted area was in the ownership of organized smallholders and independent smallholders still accounts for 23 percent and 16 percent of the overall area, respectively” (MPOB, 2015), see figure 1. 10. Oil palm Smallholders constitutes about 39% of Malaysia’s oil palm area and as much as 33 percent of the output and are being strongly supported by the government to boost their overall FFB yield. This is part of the task to achieve the 2020 target of raising annual FFB yields to 26.2t/ha as the national average across all categories of ownership, smallholdings and plantations included.



**Figure 1.8 : Malaysian Oil Palm Planted Area (Matured and Immatured) by States (ha) (Source: MPOB (2014))**



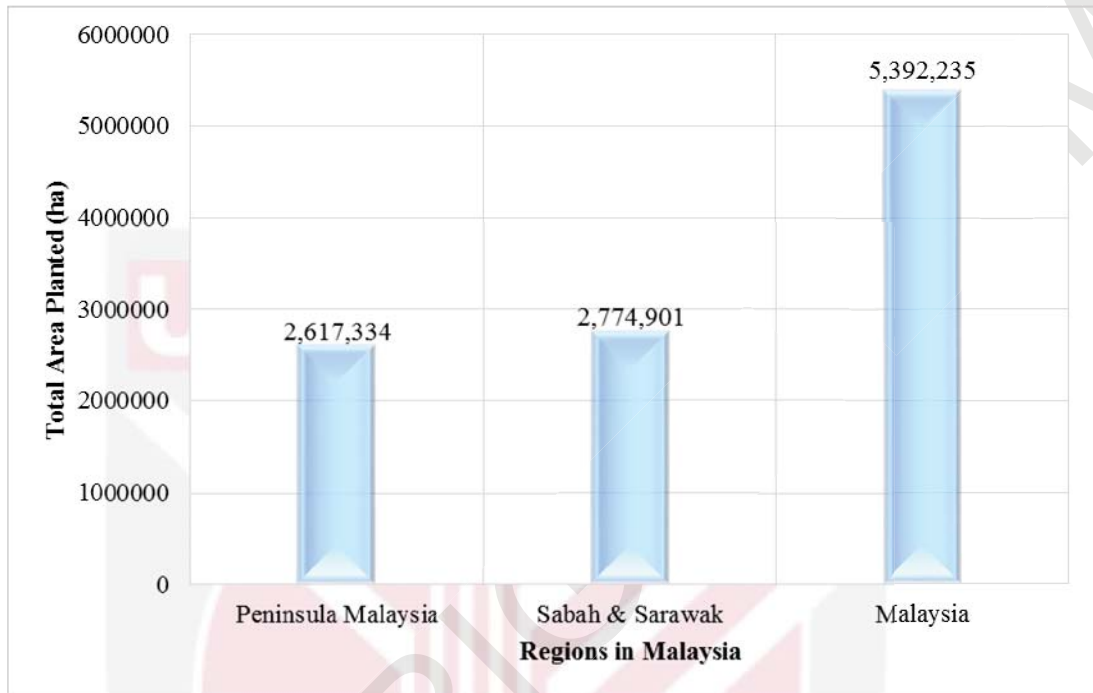
**Figure 1.9 : Percent Distribution of Malaysian Oil Palm Planted Area (Matured and Immatured) by States (ha) (Source: MPOB (2014))**



**Figure 1.10 : Category of Malaysian Oil Palm Planted Area (ha) (Source: MPOB (2015))**

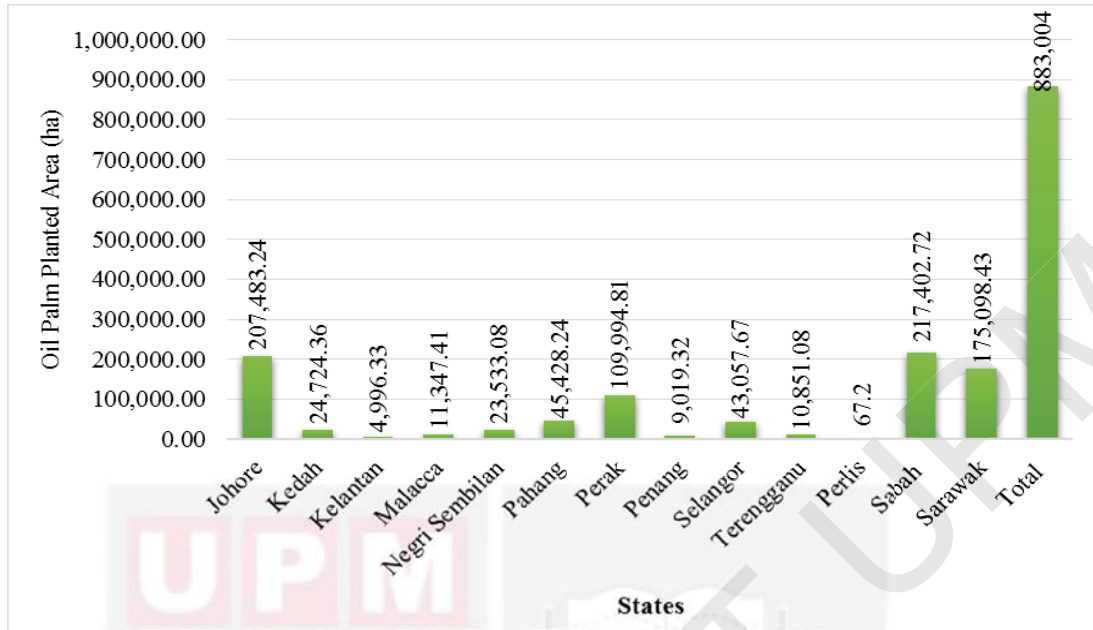
In 2014, the cumulative land area of oil palm plantations in Malaysia reached approximately 5.39 million hectares and accounted for about 33 per cent of the world oil palm cultivated area (Basiron, 2014 in Sundram *et al.*, 2015; Basiron, 2012), out of this, Peninsula Malaysia accounts for 2,617,334,000 hectares while 2,774,901,000 hectares was accounted by Sabah and Sarawak (MPOB, 2014), see figure 1. 11. The independent oil palm smallholders owned total oil palm planted area of 883,3004 hectares in Malaysia where Johor accounts for 207,483.24 (23.50%) of the total planted area followed by Perak with 109,994.81 (12.46%) in Peninsula

Malaysia and Sabah with 217,402.72(24.62%) (MPOB, 2015) see figure 1.12 and 1.13. The oil palm planted area by independent smallholders within Johor State according to district indicates that Kluang have the highest with 45, 947.39 hectares followed by BatuPahat (37, 605.73), Muar (28, 763.90) and Pontain (28, 676.09) (MPOB, 2016), see figure 1. 14.

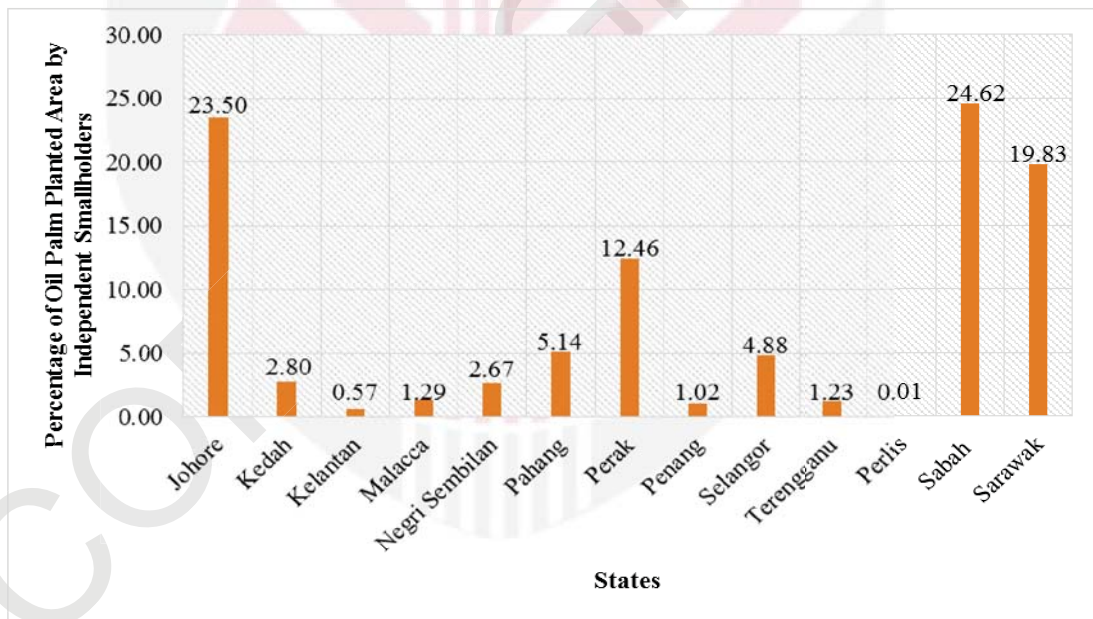


**Figure 1.11 : Malaysian Total Oil Palm Planted Area according to Region (ha)**  
(Source: MPOB (2014))

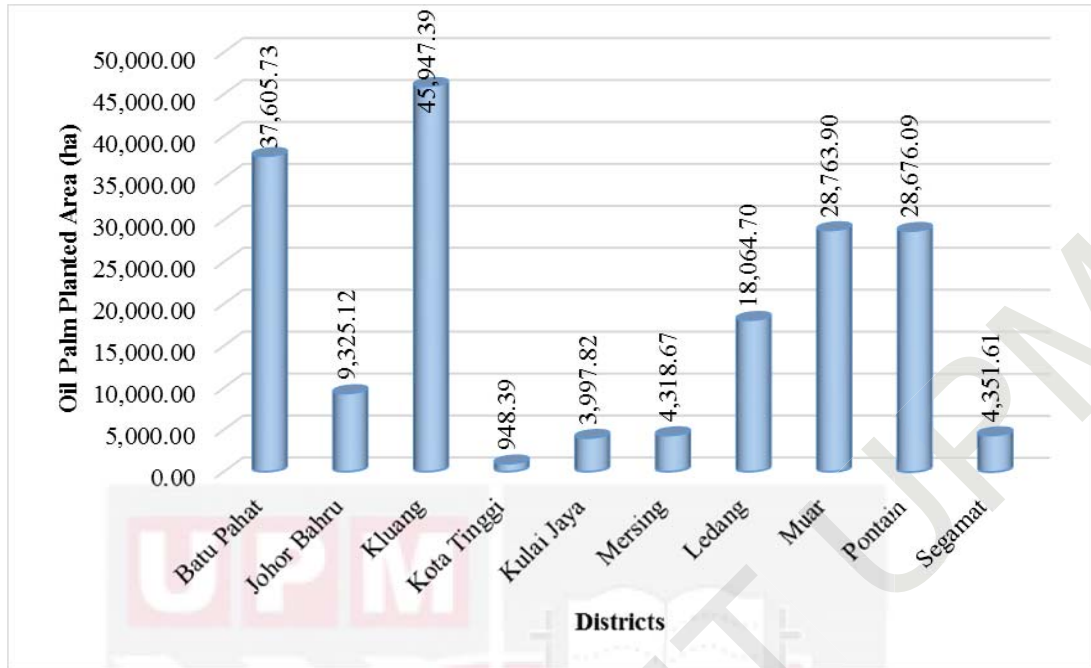




**Figure 1.12 : Independent Oil Palm Smallholders Planted Area in Malaysia According to States (ha) (Source: MPOB (2015))**

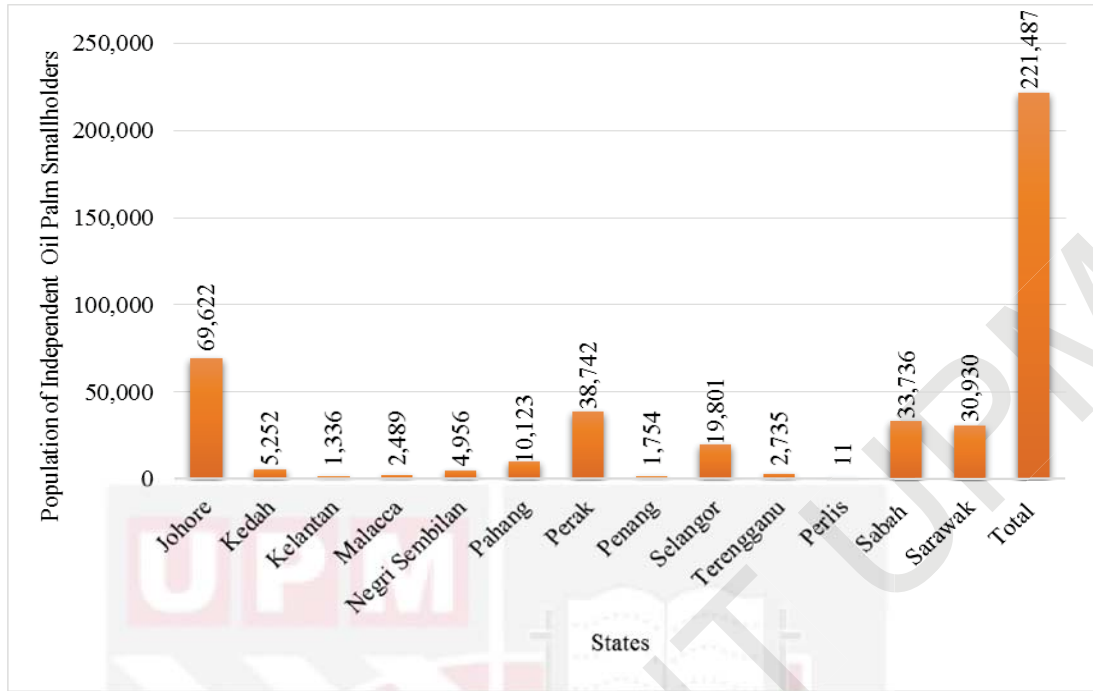


**Figure 1.13 : Percent Distribution of Planted Area by Independent Oil Palm Smallholders in Malaysia According to States (ha) (Source: MPOB (2015))**

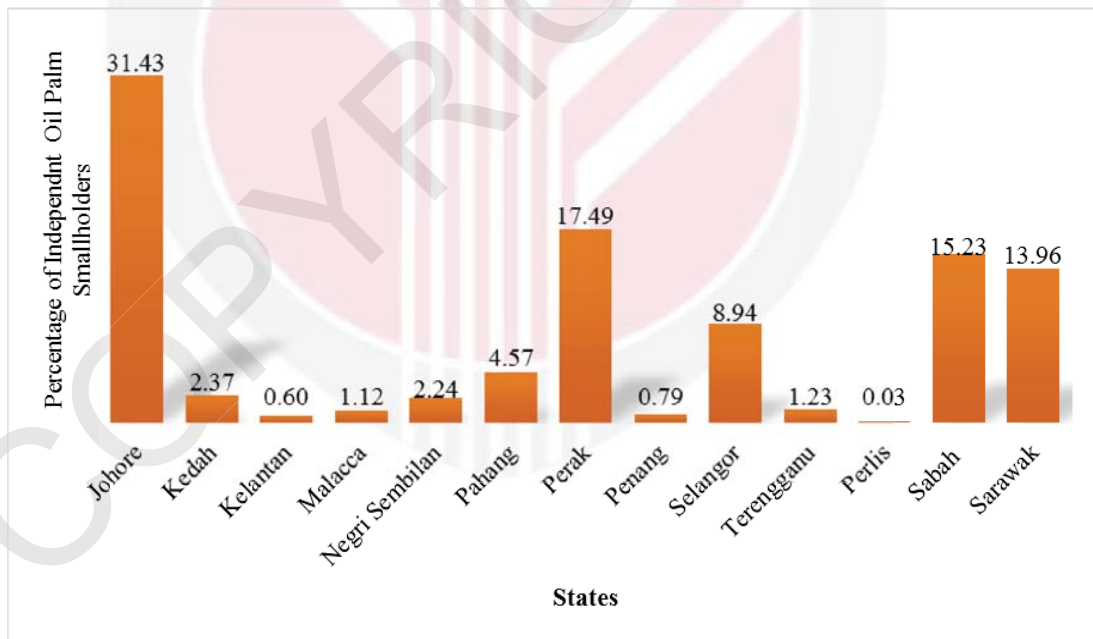


**Figure 1.14 : Oil Palm Planted Area by Independent Smallholders in Johor According to District (ha) (Source: MPOB (2016))**

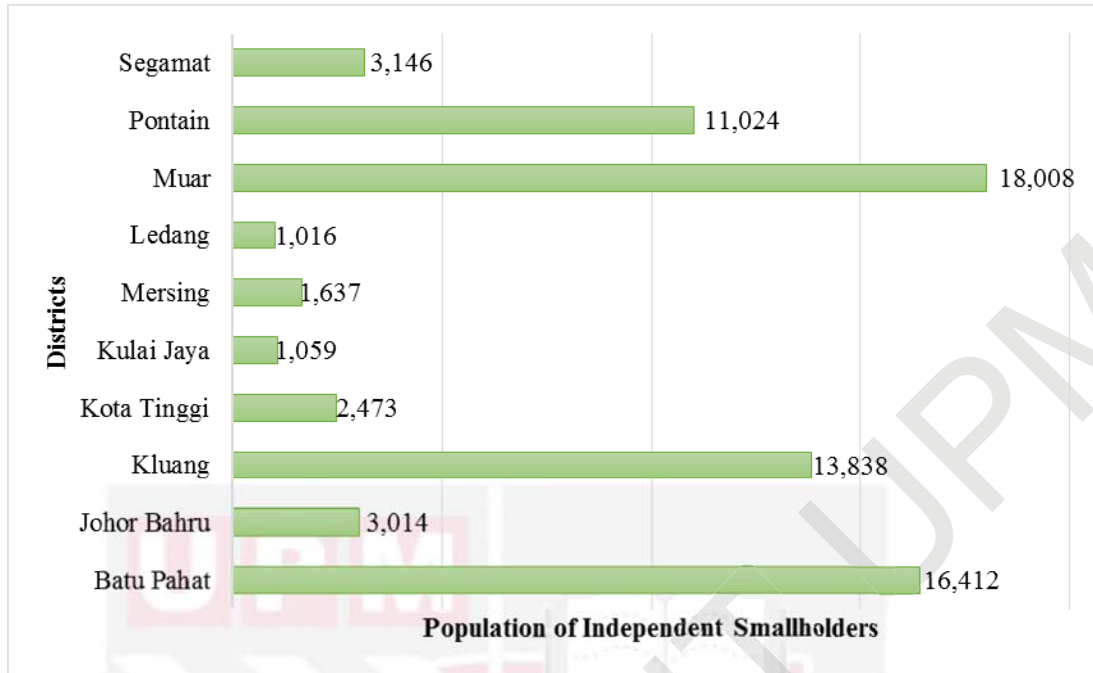
According to Aikanathan, Basiron, Sundram, Chenayah, & Sasekumar (2015), about 1.5 million estimated smallholders cultivate oil palms in Malaysia and Indonesia. Malaysia alone employs about 600,000 people directly in the oil palm sub-sector, in addition to a significant number of people engaged in related industries (MPOC, 2014). There are 221,487 estimated total number of independent oil palm smallholders in Malaysia with Johor having the highest of 69,622 (31.43%) followed by Perak 38,742 (17.49%) and Selangor 19,801 (8.947%) in the Peninsula Malaysia (MPOB, 2015), see figure 1. 15 and 1. 16. The highest number of independent oil palm smallholders was found in Muar district with 18,008(25.14%) followed by BatuPahat and Kluang with 16,412 (22.91%) and 13,838 (19.32%) respectively (MPOB, 2016), see figures 1. 17 and 1. 18.



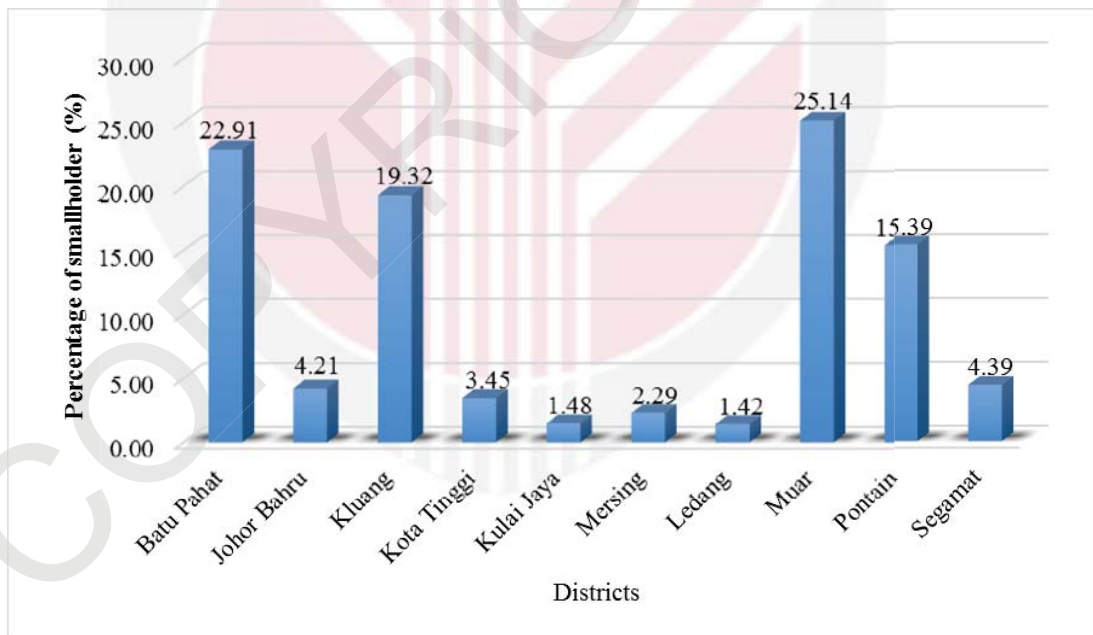
**Figure 1.15 : Population of Independent Oil Palm Smallholders in Malaysia According to States (Source: MPOB (2015))**



**Figure 1.16 : Percent Distribution of Independent Oil Palm Smallholders in Malaysia According to States (Source: MPOB (2015))**



**Figure 1.17 : Population of Independent Oil Palm Smallholders in Johor According to District (Source: MPOB (2016))**

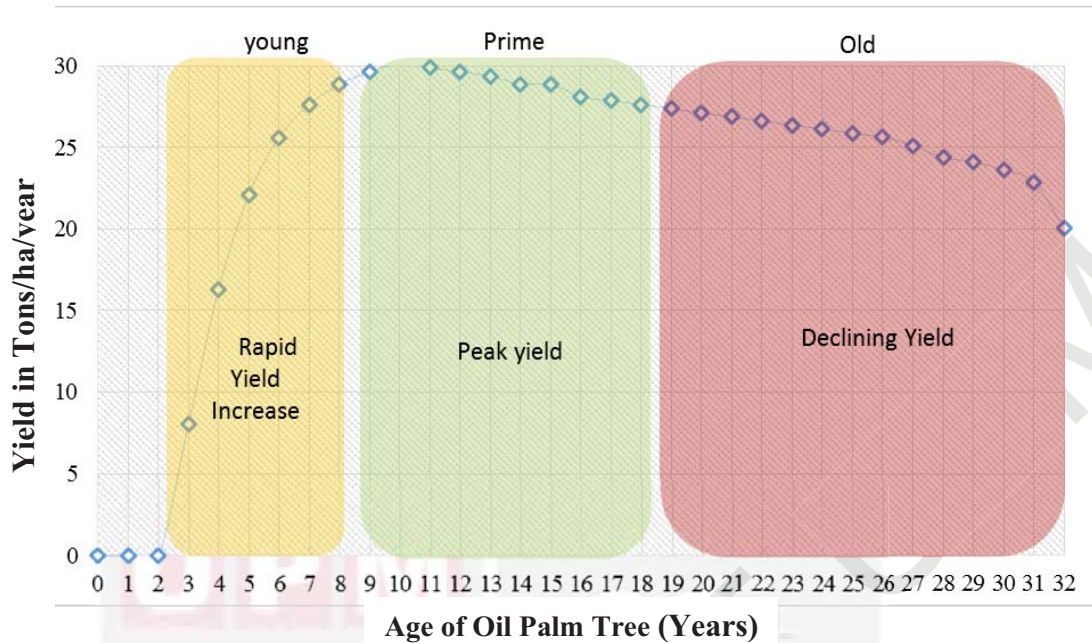


**Figure 1.18 : Percent Distribution of Independent Oil Palm Smallholders in Johor According to District (Source: MPOB (2016))**

Increased and productivity led growth of the agricultural sector could be the panacea that will bring structural change and compel the smallholder sub-sector's output and productivity increase in Malaysia. According to Al-hassan (2008), improved technical efficiency would facilitate increase use of farm resources by farmers and

provide course for the adjustment necessary over time to attain sustainable crop such as palm oil production. The resource allocative efficiency of farmers has an extreme attaining effect on the observed level of farm output even with small farm sizes. The existence of shortfall in efficiency implies that farm output would be increased without the use of additional conventional farm inputs and improved technologies. Furthermore, efficiency measurement is a vital instrument in determining the magnitudes of the gains that could be achieved by adopting improved farm practice in agricultural production with a given level of technology (Laha & Kuri, 2011; Armagan, 2008; Rahman, 2003; Tauer, 2001; Zhu, 2000).

According to Ismail & Mamat (2002), Alam *et al.* (2015) and Michael (2012), the nature of the oil palm production cycle can generally be divided into three phases: (i) a non-productive phase lasting three years after planting, (ii) a period of steadily rising yield reaching a peak and (iii) a period of declining yield. The last phase of the cycle is associated with increased production costs and declining profit. They further noted in their study that oil palm can be maintained and harvested up to the age of 32 years, after which, harvesting is not easy because of the height problem and the oil palm become more prone to pests attack and diseases after the peak yield. Encouraging increase in agricultural production particularly in the oil palm industry is a strategic goal of the Malaysian government. "The smallholders mostly apply smaller amount of farm inputs than they would if they maximized anticipated profits. The smallholders in some cases do not use or only partly use improved innovations, even when these improved innovations would provide more revenues on labour and land than some pre-existing technologies" (Guttormsen & Roll, 2014). Efficiency measurement in agricultural crop production reveals the level of farmers' efficiency in inputs use and other farming activities (Khai & Yabe, 2011). Farmers in developing countries find it difficult to make use of all the potentials in new technologies and other farm resources, rendering them to be inefficient in farm decision making. Furthermore, efficiency in the utilization of scarce resources by farmers to increase their agricultural productivity and the need for sustained empirical studies to assess the extent and sources of inefficiency among smallholder oil palm farm households is a herculean task. This study therefore measured technical efficiency associated with production inputs according to crop age among oil palm smallholders in Johor, Malaysia.



**Figure 1.19 : Malaysia’s Oil Palm Age and Yield Profile**

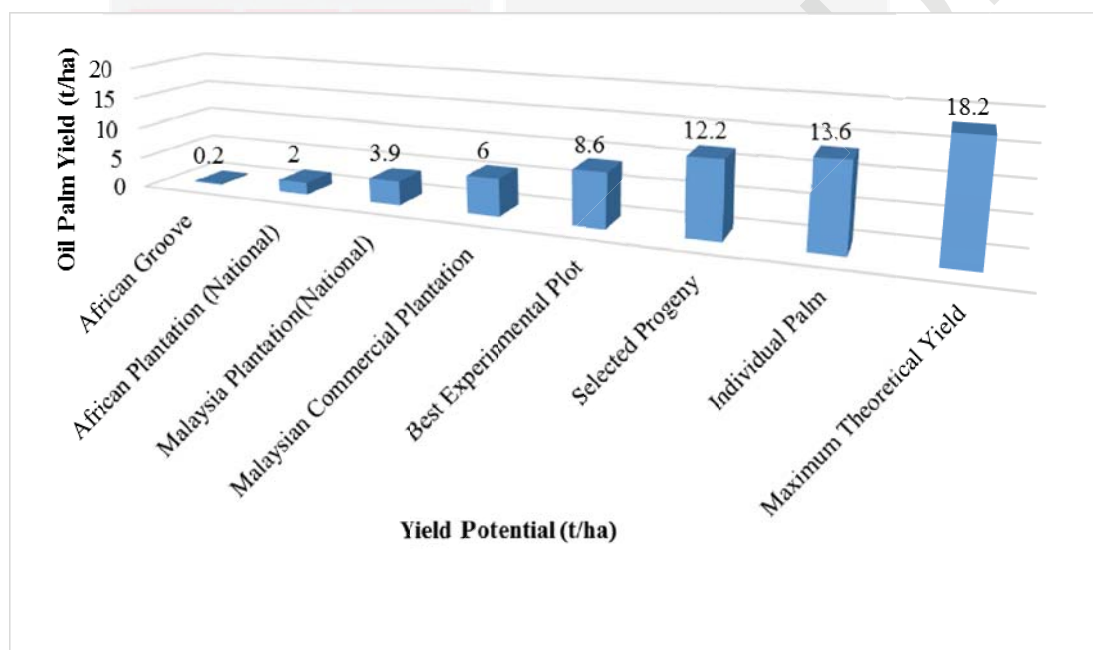
(Source: Data obtained from Ismail & Mamat (2002) as adapted by Alam, Er & Begum (2015) and Michael (2012))

The Oil palm tree starts producing fruits after 3 years of planting in the field and would stay fruitful for the next 30 years or more. Oil palm trees planted in Malaysia are predominantly the *tenera* variety, which is a crossbreed between the *dura* and *pisifera*. The *tenera* variety produces 4 to 5 tons of crude palm oil and about 1 ton of palm kernels per hectare per year. The age profile of Malaysian oil palm fall into three categories based on the life cycle of the palm trees (see figure 1. 19). The production life span of oil palm starts with a non-productive phase lasting three years after planting and a period of rapid yield increase. At this phase, the crop age is <9years and it produces an average of 4.52 to 19.83 tons per year. This phase of crop age is regarded as the young category. The second crop age category is the period of steadily rising yield reaching a peak between the ages of 9 to 18 years. According to Alam, Er & Begum (2015) and Michael (2012), the peak yield of oil palm tree is between the ages of 9 to 18 years. This phase is therefore the prime stage that produces an average of 20.34 to 19.08 tons per year. The third crop age category is the period of diminishing yield between the ages of 19years and above. This phase is regarded as the old crop age and it produces an average of 18.83 tons to less than 12.18 tons per year. The old phase is last age category of the oil palm life cycle and it is related with increased costs of production and decreasing revenue.

## 1.2 Statement of the Problem

Efficiency measurement was introduced by Farrell (1957), known as technical competence. This efficiency is determined through efficiency score for each firm. Firms could be analyzed and evaluated and then compared with suitable corresponding firm. There is scope for additional increase in smallholders palm oil

output from existing hectares, if resources are properly harnessed and efficiently allocated. Hence, this study becomes crucial in examining the technical efficiency associated with production inputs according to crop age among oil palm smallholders in Johor, Malaysia. Since increased output and productivity are directly related to production efficiency (Amaza & Olayemi, 2002). According to Damodaran (2010), oil palm smallholders' output can be improved using new technologies and modern agricultural farm practices. The oil palm smallholders under FELDA, RISDA and FELCRA are anticipated to increase the existing production levels of less than 3.5 tons to 4.0 tons while the current production is about 20 per cent of its theoretical potential oil palm yield of over 17 to 18 tons per hectare (Damodaran, 2010) (Figure 1. 20). The oil palm theoretical target yield has therefore not been achieved in the independent smallholder sub-sector in Malaysia.



**Figure 1.20 : Yield Potential of Palm Oil (MT t/ha)** (Source: Corly (1998))

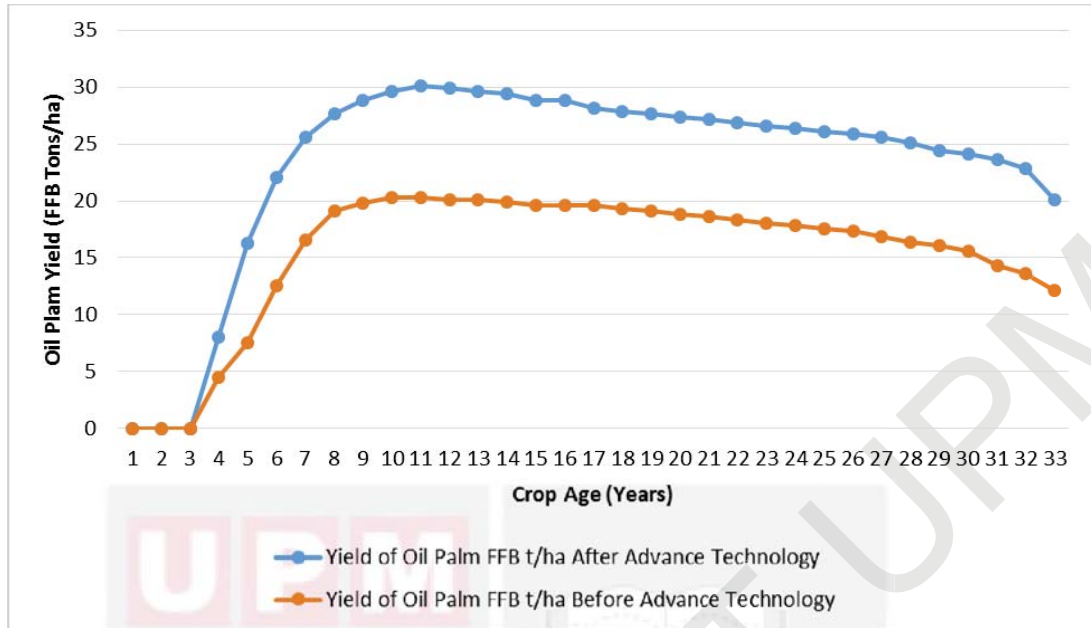
Malaysia is encountering the problem of inadequate skilled and unskilled labour in the plantations, evaluated at 20 percent of the total industry workforce (Azmi & Nagiah, 2013). This is because of the high desire of work in the estates and the increasing amount of lucrative job opportunity in other industries. Moreover, absences of mechanization alternatives in plantations make an over dependence on manual labour for all key farm activities such as fertilizing, harvesting, gathering and transportation, these affects the smallholders production efficiency. Thus, Malaysian oil palm plantations are intensely reliant on foreign workers which are presently evaluated at 80 percent of total the industry workforce. These foreign laborers send about 60 percent of their wages over to their nations. A Malaysian smallholder produces about 17 tons of fresh fruit brunches yearly, compared to the national average of about 21 tons. According to Rahman *et al.* (2008), the smallholders in Malaysia are less efficient than other producers, because of their small sized plot of 4 ha, poor agricultural practices e. g. use of low quality seedlings, having old palm

trees, inadequate application of fertilizer and harvesting immature fresh fruit bunches.

According to Wissler (2015), smallholders that completed the speedy shift from subsistence farming to oil palm production moved into an agronomy which they had little knowledge about. In addition, they lacked training, education and spoken history which results to inefficient and high-input farming practices. Through more efficient use of land, labour and fertilizers the smallholders could possibly upsurge their output. But several smallholders do not have the means to finance in order to widen their revenue margins. The ad hoc attitudes to oil palm farming had contributed to shockingly low yields among the smallholder sub-sector. According to Lee *et al.* (2014) and Wissler (2015), oil palm smallholders' average yield per hectare remains histrionically lower than that of large plantations and also the independent smallholders that operate lacking assistance from private organizations or the government fetch a smaller amount of revenue. According to Wissler (2015) the smallholder's lower yield usually fallouts from inadequate use of fertilizer, selection of planting materials and premature picking of FFB, signifying poor understanding of efficient farming practices which restrained the smallholders' production efficiency (Teoh, 2010; Lee, Ghazoul, Obidzinski & Koh, 2014). In addition, inadequate application of fertilizer can affect the size and amount of FFB produced.

Presently, larger proportion of total oil palm area in Malaysia were filled by palm trees aged between 9 and 28 and plus whereas about 26 percent have cross over the peak yielding age (Alam, Er & Begum, 2015). The life span of the oil palm is roughly 22-25 years, it is mostly productive between the ages of 8 and 15, with its peak yield between the ages of 9 to 18, from then on; its yield continuously declining Fig. 1. 21 (United States Department of Agriculture USDA, 2011; Alam, Er & Begum, 2015; Michael, 2012; Ismail & Mamat, 2002). In 2012, about 65 percent of Malaysia's total oil palm areas were between the ages of 9 to 28 plus, while 26 percent are between 20 to 28 plus years age old (MPOB, 2012). These shows that the larger proportions of oil palm trees have exceeded the peak yielding years with varying crop ages and the expected potential reduction in oil palm fresh fruits bunches (FFB) yield would continue to affect national average yield growth. Despite the Malaysian government's effort for replanting oil palm trees, smallholders resist due to the 3-4years of non-income after replant.





**Figure 1.21 : Oil Palm Yield FFB t/ha according to Age of Crop before & After Technology Advancement in Malaysia**  
(Source: Adapted from Ismail & Mamat (2002))

The analyses carried out in this study were beyond most of the published literature concerning efficiency measurement in Johor, Malaysia. Since most of the efficiency researches on oil palm or other perennial crops in Malaysia or elsewhere did not account for crop age profile. Earlier studies on technical, allocative and economic efficiency among oil palm smallholders were all carried out on aggregated data analysis. Efficiency estimates from these studies were subject to data aggregation bias, since yield variation in oil palm is across crop age. Efficiency measurement among perennial crop smallholders without consideration to crop age provide only a partial measure of efficiency and inferences may not reveal the specific smallholders crop age category. The smallholder oil palm farms that are found to be relatively inefficient would be made to improve so that farmers will be efficient in resource use. To the best of my knowledge there appears to be no existing study on technical, allocative and economic efficiency measurements according to oil palm crop age in Johor, Malaysia or elsewhere. It was against this backdrop that this study was conceptualized to estimate technical efficiency associated with production inputs according to crop age among oil palm smallholders in Johor, Malaysia to bridge the gap in existing literature on efficiency research.

### 1.3 Objectives of the Study

The main objective of the study was to measure technical efficiency associated with production inputs according to crop age among oil palm smallholders in Johor, Malaysia. The specific objectives were to:

- i. Examine the socio-economic characteristics of the oil palm smallholders according to crop age;
- ii. Estimate and compare the level of technical, allocative and economic efficiencies of oil palm smallholders according to crop age;
- iii. Estimate and compare the performances of the Data Envelopment Analysis (DEA), Stochastic Frontier Analysis (SFA) and Parametric Full Frontier (PFF) using Corrected Ordinary Least Square (COLS) in measuring the technical efficiency of oil palm smallholders according to crop age;
- iv. Examine the determinants of technical, allocative and economic inefficiencies among oil palm smallholders according to crop age; and
- v. Identify the production problems encountered by oil palm smallholders according to crop age in Johor, Malaysia.

#### **1.4 Significance of the Study**

This study would assist oil palm smallholders in increasing their income, productivity and efficiency in resources use that will result in attaining the current Malaysia's commercialization desires. And it would contribute to the overall development of the agricultural industry and the nation as a whole. The finding of this study is slightly more technical because it stratified the smallholders according to the age of their crops. It can therefore, be used as an advisory report for the advancement of the Agricultural sub-sector and bridge the gap in existing literature on technical efficiency associated with production inputs among oil palm smallholders in Johor, Malaysia. Based on findings obtained, the study would determine amount of inputs which need to be given much emphasis and thus further improvement to minimize wastages of resources by the smallholders.

The results of this study would contain important policy implications, thus the evidence of enhanced technical, allocative and economic efficiencies suggests that there are prospects for oil palm smallholders to increase production and efficiency in resources use. The study would also make numerous important contributions to the literature amongst these are: first of all, it was the pioneer study to investigate the possible technical, allocative and economic efficiencies differential associated with crop age profile among oil palm smallholders in Johor, Malaysia. And Secondly, It was the first study to apply and compare Data Envelopment Analysis (DEA), Stochastic Frontier Analysis (SFA) and Parametric Full Frontier (PFF) approaches to measure technical, allocative and economic efficiencies according to crop age among oil palm smallholders in the study area. The findings of study would be found relevant material for researchers and students who may carry out further studies on technical efficiency among oil palm smallholders according to crop age within and outside Johor. The study would also provide the policymakers with information to design programmes that can contribute to measures needed to expand the agricultural production potentials of Malaysia, particularly in the smallholders sub-sector. The result of this study would also be very useful to agricultural extension workers, planners and for the oil palm smallholders who are the decision-makers on the farm.

## 1.5 Statement of Research Hypothesis

The following hypotheses were postulated for testing:

**Table 1.1 : Representation of the Research Hypothesis**

<b>Null Hypotheses</b>	
i.	$H_0: \mu = 0$ a) mean technical efficiency (TE) based on crop age categories b) mean allocative efficiency (AE) based on crop age categories c) mean economic efficiency (EE) based on crop age categories
ii.	$H_0: \gamma = 0$ $H_0: \sigma^2 = 0$ i.e. $\alpha_1 = \alpha_2 = \alpha_3 = \alpha_4 = \alpha_5 = \alpha_6 = 0$
iii.	$H_0: \delta_1 = \delta_2 = \delta_3 = \dots = \delta_{17} = 0$
iv.	$H_0: \alpha_1 = \alpha_2 = \alpha_3 = \dots = \alpha_{17} = 0$ $H_0: \delta_1 = \delta_2 = \delta_3 = \dots = \delta_{17} = 0$

The hypotheses stated above were operationalized as follows:

- Hypothesis i (H0): There is no significant difference in the level technical, allocative and economic efficiencies of oil palm smallholders based on young, prime and old crop age categories;
- Hypothesis ii. (H0): There is no existence of Stochastic Frontier in the oil palm smallholder's Cobb-Dougllass production function according to crop age;
- Hypothesis iii. (H0): There is no technical inefficiency effects in the Cobb-Douglas Stochastic Frontier production function model of the oil palm smallholders according to crop age;
- Hypothesis iv. (H0): The socio-economic, institutional and other determinants have no influence on technical, allocative and economic inefficiencies of oil palm smallholders according to crop age.

## 1.6 Scope of the Study

The target populations were the independent oil palm smallholders in the State of Johor, Malaysia. The study employed DEA to estimate technical, allocative and economic efficiencies and compared with the estimates from SFA and PFF using Corrected Ordinary Least Square (COLS) according to crop age. It relied on primary data that was collected in 2015 production year from the independent oil palm smallholders according to crop age for its analysis.

## 1.7 Organization of the Study

This study on technical efficiency associated with production inputs according to crop age among oil palm smallholders in Johor, Malaysia is organized into five

separate chapters. Chapter 1 dwelled on introduction of the study where emphasis were on overview of Malaysia's agriculture with regards to oil palm production, export, oil palm planted areas and population distribution of smallholders. It also presented the statement of research problem, objectives and significance of the study, research hypotheses, scope and organization of the study. Chapter 2 presented review of empirical studies on technical, allocative and economics efficiency as well as methodological issues and challenges faced by smallholders. Chapter 3 focused on conceptual framework for oil palm production efficiency according to crop age, Farrell's concept of technical, allocative and economic efficiency, theoretical framework based on DEA, SFA, PFF using COLS, robust efficiency estimators such as FDH, Order-alpha, Order-m and DEA-bootstrap estimator. It also described theoretical framework for Tobit and OLS regression models. It also shows the study area, sources and method of data collection, validation of instrument for data collection, nature of data used for the study, sampling techniques, *a priori* expectation of the signs of the variables and the analytical techniques.

Chapter 4 presented results and discussion based on the socio-economic characteristics of the oil palm smallholders, detection of outliers in data and diagnostic statistics, summary of descriptive statistics of data used for the analyses, output/inputs and inputs prices, determinants of inefficiency, estimates of technical, allocative and economic efficiencies based on DEA, SFA, PFF using COLS, FDH, order-alpha, Order-m estimators and the output and inputs slacks based on DEA estimator according to crop age. This chapter also presented results and discussion based on DEA-bootstrap estimator, hypotheses testing for mean difference in technical, allocative and economic efficiencies, Maximum Likelihood estimates of Cobb-Douglas Stochastic Frontier production, estimated elasticities of inputs and return to scale (RTS), Maximum Likelihood estimates of the determinants of technical inefficiency, generalized likelihood ratio test of the Cobb-Douglas Stochastic Frontier production function, Tobit and OLS estimation of determinants of technical, allocative and economic inefficiency. This chapter also presented the production problems encountered by oil palm smallholders according to crop age. Chapter 5 presented the summary, implications of the study for policy, recommendations for policy measures, limitations and suggestions for future study and conclusion followed by the references and appendices.

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