

## **UNIVERSITI PUTRA MALAYSIA**

# IMPROVING CUSTOMER BILLING TELEPHONY USING USER EXPERIENCE (UX) APPROACH

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# IMPROVING CUSTOMER BILLING TELEPHONY USING

**USER EXPERIENCE (UX) APPROACH** 

By

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## **DEDICATION**

Alhamdulillah, my grateful and praises to the Almighty of Allah who has inspired, strengthened, guided and ease the implementation of this project. I dedicate this dissertation to my family for their countless supports through this journey to finish up the thesis as part of requirement fulfillment for Master of Computer Science. I also would like to express appreciation from my deepest heart to friends who have assisted and supported me during this postgraduate study.

#### **ABSTRACT**

User Experience (UX) is technology that fulfils an instrumental needs which include a subjective, situated, complex and dynamic encounter. UX represent the holistic view with of the pragmatic aspect and hedonic aspect. Nowadays, UX is become important issue and has been discussed by many researchers in developing web based system. While, telecommunications industry has gone through series of development efforts to make services always available to their consumers and to provide a good quality. Generally, telecommunication industry provide two main services such as telephony and internet with involved customer registration, billing and payment. However, the challenge confronting telecommunications industry is to meet the customer satisfaction in billing system such as the accurately, easy to understand, performance and resolving billing issue. Hence, the improvement of these issues can enhance the customer satisfaction. In this research, we are focusing on the accurate billing, easy to understanding and resolving billing issue. Therefore, we propose the web design of customer billing telephony system using UX approach that consider on the customer's value experience. In order to well understand the concept, a thorough study on existing billing system is required by distributing the questionnaire to the respondent. Towards the end, the prototype will be developed and evaluation will be done by the respondent to prove the efficiency and correctness in billing process. It is expected that by implementing this approach, it will improve the customer billing telephony system and give the positive perceptions and experiences of a service lead to high customer satisfaction.

#### **ABSTRAK**

User Experience (UX) merupakan teknologi yang dapat memenuhi keperluan instrument yang subjektif, terletak, kompleks dan pertemuan dinamik. UX mewakili pandangan yang holistik seperti aspek pragmatik dan hedonik. Pada masa kini, UX menjadi isu yang penting dan telah dibincangkan oleh ramai penyelidik dalam pembangunan sistem berasaskan web. Sementara itu, industri telekomunikasi telah melalui beberapa siri usaha untuk membangunankan perkhidmatan mereka supaya ianya sentia<mark>sa dap</mark>at di<mark>gun</mark>akan dan seterusnya memberikan kualiti yang terbaik kepada pengguna. Secara amnya, industri telekomunikasi menyediakan dua perkhidmatan utama seperti telefon dan internet yang melibatkan pendaftaran pelanggan, bil dan pembayaran. Walau bagaimanapun, cabaran yang dihadapi industri telekomunikasi adalah untuk memenuhi kepuasan pelanggan seperti sistem pengebilan yang tepat, mudah difahami, meningkatkan prestasi dan menyelesaikan isu pengebilan. Oleh itu, dengan penambahbaikan isu-isu ini diharap dapat meningkatkan tahap kepuasan pelanggan. Dalam kajian ini, kami telah menumpukan kepada sistem pengebilan yang tepat, mudah difahami dan menyelesaikan isu pengebilan. Oleh itu, kami mencadangkan reka bentuk web bagi sistem bil telefon pelanggan dengan menerapkan konsep UX, yang semestinya menitikberatkan nilai aspek pengalaman pelanggan. Untuk lebih memahami konsep ini, kajian menyeluruh mengenai sistem bil yang sedia-ada amat diperlukan dengan mengagihkan soalan kaji selidik kepada pelanggan. Seterusnya, sebuah prototaip akan dibangunkan dan penilaian akan dilakukan bagi membuktikan kecekapan dan ketepatan dalam proses pengebilan. Diharapkan dengan perlaksanaan konsep ini, ianya akan dapat menaik taraf sistem dengan memberikan persepsi yang positif dan seterusnya meningkatkan tahap kepuasan dan pengalaman perkhidmatan yang lebih baik kepada pelanggan.

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#### **DECLARATION**

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## TABLE OF CONTENTS

DEDIC	NA TELONI	Page
	CATION	
	RACT	
	RAK	
	OWLEDGEMENT	
	ARATION	
	OF FIGURES	
	OF TABLES	
	OF ABBREVATIONS	
	Γ <mark>ER 1</mark>	
INTRO	DUCTION	
1.0	Introduction	1
1.1	Problem Statement	
1.2	Objectives	3
1.3	Scope of the Research	3
1.4	Contribution	
1.5	Research Organization	
CHAP'	TER 2	5
LITER	ATURE REVIEW	5
2.0	Introduction	5
2.1	Customer Billing Telephony System	5
2.2	User Experience (UX) Approach	10
2.3	Conclusion	19
CHAP'	TER 3	20
RESEA	ARCH METHODOLOGY	20
3.0	Introduction	20
3.1	Theoretical Study	21
3.2	Study Existing Billing System	21
3.3	Propose System Design	22
3.4	Develop Prototype	23
3.5	Prototype Evaluation	23
3.6	Summary	24
CHAP'	TER 4	25

ANAL	YSIS AND DESIGN	25
4.0	Introduction	25
4.1	Analysis of existing customer billing telephony system	25
4.1	1.1 Preliminary Questionnaire	26
4.1	1.2 Questionnaire Distribution	27
4.1	1.3 Analysis and Results	27
4.2	UX Personas for CBTS	34
4.2	2.1 Characteristic	35
4.2	2.2 Pain Points	36
4.2	2.3 Needs	36
4.2	2.4 Ideal Features	37
4.3	Design for CBTS	37
4.3	3.1 Flowchart	38
4.3	3.2 Use Case	39
4.3		
4.3	3.4 Database Design	42
4.4	Summary	43
CHAP	TER 5	44
	EMENTATION	
5.0	Introduction	44
<b>~</b> 1		
5.1	Prototype Design	44
5.1	Prototype Design  Interface Design	
5.2		45
5.2	Interface Design	45 46
5.2 5.2	Interface Design  2.1 Main page  2.2 Usability	45 46
5.2 5.2 5.2	Interface Design  2.1 Main page  2.2 Usability  2.3 Simplicity	45 46 46
5.2 5.2 5.2 5.2	Interface Design  2.1 Main page  2.2 Usability  2.3 Simplicity  2.4 Accessibility	45 46 46 48
5.2 5.2 5.2 5.2 5.2	Interface Design  2.1 Main page  2.2 Usability  2.3 Simplicity  2.4 Accessibility  2.5 Navigation	45 46 48 49
5.2 5.2 5.2 5.2 5.2 5.2	Interface Design  2.1 Main page  2.2 Usability  2.3 Simplicity  2.4 Accessibility  2.5 Navigation  2.6 Security	45 46 48 49 50
5.2 5.2 5.2 5.2 5.2 5.2 5.2	Interface Design  2.1 Main page  2.2 Usability  2.3 Simplicity  2.4 Accessibility  2.5 Navigation  2.6 Security	45 46 48 49 50 53
5.2 5.2 5.2 5.2 5.2 5.2 5.2	Interface Design  2.1 Main page  2.2 Usability  2.3 Simplicity  2.4 Accessibility  2.5 Navigation  2.6 Security  2.7 Functionality	45 46 48 49 50 53 55
5.2 5.2 5.2 5.2 5.2 5.2 5.2 5.3 5.4.	Interface Design  2.1 Main page  2.2 Usability  2.3 Simplicity  2.4 Accessibility  2.5 Navigation  2.6 Security  2.7 Functionality  Testing	
5.2 5.2 5.2 5.2 5.2 5.2 5.3 5.4. <b>CHAP</b>	Interface Design  2.1 Main page  2.2 Usability  2.3 Simplicity  2.4 Accessibility  2.5 Navigation  2.6 Security  2.7 Functionality  Testing  Summary	45464849505355
5.2 5.2 5.2 5.2 5.2 5.2 5.3 5.4. <b>CHAP</b>	Interface Design  2.1 Main page  2.2 Usability  2.3 Simplicity  2.4 Accessibility  2.5 Navigation  2.6 Security  2.7 Functionality  Testing  Summary  TER 6	454646485053555859

6.	1.1 Questionnaire Distribution	60
6.	1.2 Analysis and Results	60
6.2	Comparison existing system with CBTS	65
6.3	Summary	67
CHAP	TER 7	68
CONC	LUSION AND FUTURE WORKS	68
7.0	Introduction	68
7.1	Conclusion	69
7.2	Future work	70
REFE	RENCES	72
APPENDICES		78
Appendix A-User Manual of CBTSAppendix B-Data Dictionary		
		94
Appen	dix C- Preliminary Questionnaire	114
Annen	dix D-Evaluation Questionnaire	118

## LIST OF FIGURES

Figure 1: Basic Architecture for Billing Telephony Process	6
Figure 2: Various disciplines within the domain of UX	11
Figure 3: The Colour wheel	14
Figure 4: Example of a suggestion guideline	15
Figure 5: Example of the navigation	15
Figure 6: Example of how consistency on the website	16
Figure 7: Statistical Summary of Telecommunication Billing Guidelines for Service	e
Provider in Qatar	17
Figure 8: Phases in Research Methodology	20
Figure 9: Result from the existing billing and invoicing	29
Figure 10: Result from the existing credit and payment	30
Figure 11: Result from the existing customer support	30
Figure 12: Result from Customer Billing Telephony Guidelines	34
Figure 13: UX Personas for CBTS	35
Figure 14: Prototype Flow Chart	38
Figure 15: Use Case for CBTS Prototype	40
Figure 16: Architecture for CBTS	41
Figure 17: User Directories of CBTS	46
Figure 18: Main page for CBTS	47
Figure 19: Main page for CBTS –Design1	47
Figure 20: Main page for CBTS –Design2	48
Figure 21: Main page for CBTS –Design3	48
Figure 22: Dashboard Design for CBTS	49
Figure 23: Setting Function for CRTS	50

Figure 24: Current Locator navigation in CBTS	51
Figure 25: Automatically change colour when hover mouse	51
Figure 26: Explanation Message	52
Figure 27: Current Locator navigation in CBTS	53
Figure 28: Encrypted Password	53
Figure 29: Security in CBTS	54
Figure 30: Secure Payment in CBTS	54
Figure 31: Live Chat	55
Figure 32: Company Contact	56
Figure 33: Download Bill	57
Figure 34: Print Bill	57
Figure 35: Result from Part 2 Quality Attributes	64
Figure 36: Result from Part 3 Others	65

## LIST OF TABLES

Table 1: Related work for Customer Billing Telephony System	7
Table 2: Customer Billing Telephony Issues	9
Table 3: Related work for User Experience (UX) Approach	18
Table 4: Proposed Guideline of CBTS	23
Table 5: Five point Likert Scale	27
Table 6: Result from the demographic profile questionnaire	28
Table 7: Table for CBTS	43
Table 8: Pages implementation for CBTS prototype	44
Table 9: Result from the demographic profile questionnaire	60
Table 10: UEQ Scales and Items	63
Table 11: Detail Result from Part 2 Quality Attributes	64
Table 12: Comparison between existing system and CBTS	65

## LIST OF ABBREVATIONS

CBTS Customer Billing Telephony System

CSR Customer Service Representative

UX User Experience

PK Primary Key

FK Foreign Key



## **CHAPTER 1**

## **INTRODUCTION**

## 1.0 Introduction

The telecommunications industry within the sector of information and communication technology is made up of all telecommunications/telephone companies and internet service providers and plays the crucial role in the evolution of mobile communications and the society. This industry continues to be at the epicentre for growth, innovation, and disruption for virtually any industry. Mobile devices and related broadband connectivity continue to be more and more embedded in the fabric of society today and they are key in driving the momentum around some key trends streaming, Internet of Things (IoT) such as video and mobile payments (Deloitte, 2017). Since the telecommunications as the world's biggest machine which strung together by complex networks, telephones, mobile phones and internetlinked PCs, the global system touches nearly all of us. It allows us to speak, share thoughts and do business with nearly anyone, regardless of where in the world they might be. Telecom operating companies make all this happen (Investopedia, 2004).

While, telecommunications billing is the group of processes of communications service providers that are responsible to collect consumption data, calculate charging and billing information, produce bills to customers, process their payments and manage debt collection (Hunter, and J.M., Thiebaud, M.E., 2003). Telecommunications billing system is an enterprise application software designed to support the telecommunications billing processes.

Telecommunications billing is a significant component of any commercial communications service provider regardless specialization such as telephone, mobile wireless communication, VoIP companies, mobile virtual network operators, internet service providers, transit traffic companies, cable and satellite TV companies could not operate without billing, because it creates an economic value of their business.

Telecommunication companies need an effective and accurate billing system to be able to assure their revenue.

Billing systems process the usage of network equipment that is used during the service usage into a single Call Detail Record (CDR). The billing process involves receiving billing records from various networks, determining the billing rates associated with the billing records, calculating the cost for each billing record, aggregating these records periodically to generate invoices, sending invoices to the customer, and collecting payments received from the customer. The modern digital structures provided by billing software services and products are part of what has propelled businesses into the new digital era, allowing for more productivity and greater ease of business administration in general.

## 1.1 Problem Statement

The hardest challenge confronting telecommunications industry is to meet the customer satisfaction in billing system such as the accurate billing, easy to understand and resolving billing issue (Ilias,S. and Panagiotis,T., 2015). Daniel et.al (2008) mentioned that many bills are poorly designed, causing needless confusion and frustration for customer and business alike. Hence, the improvement of these issues can enhance the customer satisfaction.

## 1.2 Objectives

- To propose system design for customer billing telephony by implementing UX
   Approach.
- 2. To develop prototype as proof of concept for the proposed solution by identifying using the personas, telecommunication guidelines and UX in details.
- 3. To evaluate the proposed solution.

## 1.3 Scope of the Research

This study focus on the activities in billing telephony that performed by telephony customer from two (2) service providers in Malaysia such as Telekom Malaysia and

Celcom in Klang Valley. According to the Star (2017), both companies are the largest service providers in Malaysia.

#### 1.4 Contribution

The new prototype design developed is expected can improve the quality and customer satisfaction. Aside from that, the new guidelines which are combination between ICT Qatar telecommunication guidelines and user experience guidelines is created which can give optimum utilization in the prototype.

## 1.5 Research Organization

This study comprises six (6) chapters, including this chapter which covers the backgrounds of the study, problem statement, objectives, and scope of the research, contribution and research structure. Chapter 2 present a literature review by covering existing customer billing telephony study and user experience approach. Chapter 3 describes the methodology which include theoretical study, study existing model, propose a system design, and build prototype and prototype evaluation. Proper planning to carry out the project is important to reduce unforeseen problem in the future. Meanwhile in Chapter 4, the analysis of existing system, UX personas and design the new prototype. Chapter 5 prototype development will be covered. Followed by result from the prototype evaluation in Chapter 6. Finally, the last chapter, Chapter 7 summarizes the thesis finding and work that can be done in future.

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