



**UNIVERSITI PUTRA MALAYSIA**

**EFFECTS OF AGRICULTURAL CREDIT AND MICROFINANCE ON  
EXPENDITURE PATTERNS IN YEMEN**

**ADNAN ASANOY.**

**FP 2004 15**



**EFFECTS OF AGRICULTURAL CREDIT AND MICROFINANCE ON  
EXPENDITURE PATTERNS IN YEMEN**

**By**

**ADNAN ASANOY**

**Thesis Submitted to the School of Graduate Studies, Universiti Putra Malaysia,  
in Fulfilment of the Requirements for the Degree of Doctor of Philosophy**

**May 2004**

**ii**



# **Dedication**

**To**

**The people who suffer from poverty  
through out the world and struggle to  
survive**

**And**

**To**

**The people who sacrifice and struggle  
for the peace and welfare of the  
poverty-stricken part of the world  
population**



Abstract of thesis presented to the Senate of Universiti Putra Malaysia in fulfilment  
of the requirement for the degree of Doctor of Philosophy

**THE EFFECTS OF AGRICULTURAL CREDIT AND MICROFINANCE ON  
EXPENDITURE PATTERNS IN YEMEN**

By

**ADANAN ASANOY**

**May 2004**

**Chairman: Associate Professor Mohd. Mansor Ismail, Ph.D.**

**Faculty : Agriculture**

Poverty is a core problem in the Yemeni economy. About 47 percent of the total population lives below the poverty level. Moreover, the rapidly increasing population causes competition at meeting basic needs. From the macro economic point of view, Yemen also experiences unemployment problem and other socially adverse phenomena that contribute to low GDP. The economy of Yemen is vitally dependent on the growth of the rural economy, too. The majority of the people live in the rural areas. Due to the fact and the present socio-economic structure, the national and economic development of Yemen has been adversely affected. In order to meet the poverty crisis, the government of Yemen reformed its economic policy and undertook a small-scale credit program. Under this reformation, the National Agricultural Bank of Yemen has introduced agricultural credit and microfinance programs in mid 1980's and 1990's respectively. At present, the programs have progressed and could be evaluated for its success towards the aim of reducing poverty.



The present study attempts to evaluate the effectiveness of introducing small-scale credit towards better livelihood of the beneficiaries. Using econometric modeling, the study focused on the living standard of the beneficiaries. To examine the effectiveness accurately, a non-beneficiary group was also studied. By comparing two groups of respondents namely, “with credit” and “without credit”, the study attempted to portray the effectiveness of the program. The sample size in this study was 540. A total of seven governances were selected for data collection. Simple random sampling procedure was used to select the respondents from the sampling frame. The study used Extended Linear Expenditure System (ELES) to estimate the poverty line and the living standard based on the socio-economic attributes of the respondents. In ELES, a demand system for food and non-food items was used. The impact of credit was measured by incorporating a dummy variable representing the ‘with-without’ group into the model.

The study extended its investigation further by carrying out a logistic regression analysis to determine the borrowers’ preference between the two programs based on the socio-economic attributes. The dependent variable of the model was dichotomous namely, microfinance or otherwise. ‘Otherwise’ includes the respondents who preferred agricultural credit.

The results showed that there was a significant effect of socio economic variables and other factors on the expenditure of different food and non-food items. Education and family size showed significant contribution to the total expenditure. Dummy ‘with-without’ credit was found significant, too. This indicated that there

was a significant effect of small-scale credit program on the demand of food and non-food items. The standard of living of 'with-credit' group was found higher than that of 'without-credit' group. Logistic regression analysis showed that the respondents preferred microfinance. Income, education and family size were found to significantly determine the preferences for credit.

Based on the findings of the study, it is recommended that further extension of credit programs to the other poor governances of Yemen would be able to enhance the socio economic status of the people. Input supports, low interest rate, reformation of repayment structure are required to be reviewed for further development of policy.



Abstrak tesis yang dikemukakan kepada Senat Universiti Putra Malaysia sebagai memenuhi keperluan untuk ijazah Doktor Falsafah

**KESAN KREDIT PERTANIAN DAN KREDIT MIKROKEWANGAN KE  
ATAS BENTUK POLA PERBELANJAAN DI YEMEN**

**Oleh**

**ADANAN ASANOY**

**Mei 2004**

**Pengerusi : Professor Madya Mohd Mansor Ismail, Ph.D.**

**Fakulti : Pertanian**

Kemiskinan adalah satu beban yang berat kepada Yemen. Lebih kurang 47 peratus daripada penduduk Yemen berada di bawah tahap kemiskinan. Selain daripada itu, pertumbuhan penduduk yang pesat turut memberi persaingan ke atas kebolehan untuk memenuhi keperluan asas. Dari sudut makro ekonomi, Yemen mempunyai masalah pengangguran dan pelbagai fenomena yang membawa kesan sosial yang tidak baik yang menyumbang ke arah KDNK yang rendah. Ekonomi Yemen turut dipengaruhi oleh perkembangan keadaan ekonomi di desa. Majoriti penduduk negara ini menetap di desa. Oleh sebab ini, dan struktur sosio-ekonomi semasa negara ini, pembangunan kebangsaan dan ekonomi Yemen telah terjejas. Untuk menangani masalah kemiskinan ini, kerajaan Yemen telah menyusun semula dasar ekonomi dan membangunkan program kredit kecil-kecilan. Mengikut penyusunan semula ini, Bank Pertanian Kebangsaan Yemen telah memperkenalkan program kredit pertanian dan mikrokeuangan masing-masing pada pertengahan 1980an dan



1990an. Sehingga kini, program-program ini telah menunjukkan perkembangan dan bersedia untuk dinilai keberkesannya ke arah tujuan mengurangkan kemiskinan.

Kajian ini bertujuan untuk menilai keberkesanan memperkenalkan program kredit kecil-kecilan ke atas mempertingkatkan kehidupan para peminjam. Dengan menggunakan modeling ekonometri, kajian ini memfokus kepada taraf kehidupan para peminjam. Untuk menentukan keberkesanan yang tepat, kumpulan bukan-peminjam turut dikaji. Dengan membandingkan kedua-dua kumpulan, iaitu “peminjam” dan “bukan-peminjam”, kajian ini mempamerkan keberkesanan program-program sebegini. Saiz sampel untuk kajian ini adalah 540. Sebanyak tujuh daerah telah dipilih untuk tujuan pengumpulan data. Prosedur pensampelan secara rawak telah digunakan untuk memilih responden daripada kerangka sampel. Kajian ini menggunakan Sistem Lanjutan Perbelanjaan Linear (ELES) untuk menganggarkan garisan kemiskinan dan taraf kehidupan berdasarkan ciri-ciri sosio-ekonomi para responden. Dengan ELES, satu sistem permintaan untuk barangan makanan dan bukan-makanan telah digunakan. Kesan program kredit adalah diukur dengan memasukkan variabel “dummy” yang mewakili kumpulan-kumpulan “peminjam” dan “bukan-peminjam” di dalam model.

Kajian ini telah dilanjutkan dengan turut mengendalikan analisis regresi logistik untuk menentukan pilihan peminjam di antara kedua-dua program kredit pertanian dan kredit mikrokeuangan, berdasarkan ciri-ciri sosio-ekonomi. Variabel bergantung model ini adalah dua kumpulan yang bertentangan, iaitu kumpulan yang mengambil mikrokeuangan dan sebaliknya. Kumpulan “sebaliknya” termasuklah responden yang memilih kredit pertanian.



Keputusan kajian menunjukkan terdapat kesan sosio-ekonomi dan faktir-faktor lain yang signifikan terhadap perbelanjaan pelbagai barang makanan dan bukan-makanan. Taraf pendidikan dan saiz keluarga menunjukkan sumbangan yang signifikan ke atas jumlah perbelanjaan. Variabel “dummy” peminjam dan bukan peminjam turut mempunyai kesan yang signifikan. Ini menunjukkan bahawa terdapat kesan-kesan program kredit kecil-kecilan yang signifikan ke atas permintaan barang makanan dan bukan-makanan. Analisis regresi logistik menunjukkan bahawa responden lebih memihak kepada mikrokeuangan. Pendapatan, tahap pendidikan dan saiz keluarga turut mempunyai hubungan yang signifikan ke atas pilihan program kredit.

Berdasarkan kepada keputusan kajian, adalah disarankan bahawa lanjutan kawasan kajian ke kawasan-kawasan miskin yang lain di Yemen adalah perlu untuk meningkatkan status sosio-ekonomi penduduk. Sokongan input, kadar faedah yang rendah dan penyusunan semula struktur pembayaran balik turut diperlukan untuk dipertimbangkan dalam pembangunan dasar.

## ACKNOWLEDGEMENTS

All praises to the Almighty Allah, the Most Gracious and Merciful, for giving me the strength and determination to complete this study and by the grace of His Holy Prophet Mohammad (Peace be upon Him) who is forever a source of enlightenment, guidance and knowledge for humanity as a whole.

It is my pleasure to express my sincere gratitude and appreciation to the chairman of my thesis supervisory committee, Associate Professor Dr. **Mohd Mansor Ismail**, for his patience and persistent guidance in preparing this thesis. His generous suggestions and friendly supervision, indeed, insisted me to reach at the level of my study.

Furthermore, I wish to thank Professor Dr. **Mad. Nasir Shamsudin** who was my advisor throughout the duration of my studies. Without his helping hand, I would not have completed this work. Special thanks are also dedicated to Associate Professor Dr. **Zainal Abidin Mohamed**. He taught me what a Doctorate degree entails and how to accomplish a higher-level research. I am grateful to Dr. **Abu Hussan Md Isa** for his memorable guidance and advice. His precious suggestion and kind assistance were a strong support to finish the study.

It is also my pleasure to thank Dr. **Mohamed Alhabshi**, Dr. **Tarq Alagbry**, Dr. **Abdulhakem Alshrgbi**, and all the lecturers at the Agricultural Economics Department, Faculty of Agriculture Sana'a University, for their guidance during the data collection stage of my work in Yemen.



I am grateful to Prof. Dr. **Fatimah Mohd. Arshad**, from the Faculty of Economics and Management, for her guidance and support during my study. A special thank is extended to Dr **Klas Devose** for his assistance by providing a valuable book written by himself. It is also my pleasure to thank Dr. **Mohammed Safa** for his precious suggestion and Kindness assistance in improving this thesis a lot to me thank you.

My thanks are also extended to all the lecturers at UPM's Agribusiness Department, Faculty of Agriculture and also at the Faculty of Economics and Management for their guidance and advice. My thanks are also goes to **Aliasuddin** who helped me in one way or another, throughout the preparation of this thesis. My heartfelt appreciation and gratitude also goes to the staff members of the Faculty of Agriculture, Universiti Putra Malaysia for their cooperation.

I remember my friends, **Erna, Vedy, Abdullah Farah, Mahbob** and all Yemeni friends who have made my life and study memorable in Malaysia and have always stood beside me by extending their helping hands.

I thank my parents and my brothers from the bottom of my heart because of their sacrifice and prayers, that helped me reach this level of my academic life. I wish to express my special gratitude to my beloved wife '**Yoursr**'. Without her love, I would never have imagined gaining this achievement. My daughter, '**Roba**' and my son, '**Ammar**', were the source of my inspiration.



I am grateful to them whose name I could not mention here, merely because of lack of space. I remember each and everyone who, either directly or indirectly, offered his or her helping hand to me to complete this study.



## TABLE OF CONTENTS

	<b>Page</b>
DEDICATION	ii
ABSTRACT	iii
ABSTRAK	v
ACKNOWLEDGMENTS	vii
APPROVAL	x
DECLARATION	xii
LIST OF TABLES	xvii
LIST OF FIGURES	xxi
LIST OF ABBREVIATIONS	xxii
<b>CHAPTER</b>	
<b>I INTRODUCTION</b>	<b>1.1</b>
1.1 Background of the Study	1.1
1.1.1 Economy of Yemen	1.1
1.1.2 Agriculture of Yemen	1.4
1.1.3 Population	1.6
1.1.4 Rural Poverty in Yemen	1.7
1.1.5 Government Program toward Poverty Eradication	1.11
1.2 Problem Statement	1.13
1.3 Objectives of the Study	1.15
1.4 Significance of the Study	1.15
1.5 Organization of the Study	1.16
<b>II OVERVIEW OF THE LOAN SYSTEM IN THE REPUBLIC OF YEMEN</b>	<b>2.1</b>
2.1 The Theory of Credit	2.2
2.1.1 Private Credit	2.2
2.2.2 Public Credit	2.2
2.2 Agricultural Credit System	2.4
2.2.1 The Organization of the Agricultural Cooperative and Loan Bank (ACLB)	2.7
2.2.2 Types of Agricultural credit based on repayment period	2.9
2.2.3 Fund Sources	2.11
2.3 Microfinance Credit System	2.12
2.3.1 Features of Microfinance Credit program	2.12
2.3.2 Features in Delivering Credit	2.15
<b>III LITERATURE REVIEW</b>	<b>3.1</b>
3.1 Introduction to Agricultural and Microfinance	3.1
3.1.1 Definitions of Agricultural credit and Microfinance	3.1
3.1.2 Approach of small credit	3.4



	3.1.3	Types of Agricultural Credit and Microfinance	3.5
	3.1.4	The Emergence of Small Credit	3.6
3.2		Similarity and dissimilarity between Agricultural Credit and Microfinance	3.6
3.3		Empirical Evidence The contribution of Agricultural Credit and Microfinance	3.8
	3.3.1	Role of Agriculture credit	3.9
	3.3.2	The Role of Microfinance in Poverty Reduction	3.15
<b>IV</b>		<b>METHODOLOGY</b>	<b>4.1</b>
	4.1	Selection of the study area	4.1
	4.2	Data Collection	4.3
	4.2.1	Sampling Frame of the Study	4.3
	4.2.2	Period of data collection	4.4
	4.2.3	Sampling Technique	4.4
	4.2.4	The instrument	4.5
	4.2.5	Pre-testing of questionnaire	4.5
	4.2.6	Actual Survey	4.6
	4.3	Problems Encountered in Conducting Survey	4.6
	4.4	Data Processing and Analysis	4.7
	4.5	Theoretical framework	4.7
	4.5.1	The Demand Theory and Utility Maximization	4.7
	4.5.2	Specifying the form of the utility function	4.10
	4.5.3	Development of the linear expenditure system	4.12
	4.6	Conceptual framework	4.15
	4.7	Analytical Framework	4.17
	4.7.1	Model construction of LES	4.18
	4.7.2	Functional form and estimation of effectiveness	4.20
	4.7.3	Estimation methods of LES	4.22
	4.8	Limited Dependent Variable Regression for Farmer's Preferences	4.22
	4.9	Statistical Consideration for the Model Estimation	4.24
	4.9.1	T-Test	4.24
	4.9.2	F-Test	4.25
	4.9.3	Normality Test	4.25
	4.9.4	Multicollinearity Test	4.25
	4.9.5	Heteroscedasticity test	4.27
	4.10	Variable Description	4.27
	4.11	Hypothesis of the Study	4.29
	4.12	Approach of the Study	4.30
<b>V</b>		<b>ANALYSIS OF THE SOCIO-ECONOMIC PROFILE</b>	<b>5.1</b>
	5.1	Socio Economic Profile of the Respondents	5.2
	5.1.1	Descriptive of Sample of Agriculture and Microfinance Credit	5.2
	5.1.2	The Gender of the Head of Family	5.3
	5.1.3	The Age of Head of Family	5.4
	5.1.4	Education Level	5.6
	5.1.5	Income Level	5.8

5.1.6	Expenditure Level	5.10
5.1.7	Marital Status	5.12
5.1.8	Family Size	5.13
5.1.9	Employed Family Members	5.15
5.1.10	Working Hours of Family Members	5.17
5.2	Bank Evaluation	5.20
5.2.1	The Type of Loans Taken by the Borrowers	5.20
5.2.2	The Loan Utility pattern	5.20
5.2.3	Repayment Rates	5.22
5.3	Evaluation of Bank Credit Activities	5.23
5.3.1	Evaluation of Agricultural Credit Bank	5.24
5.3.2	Evaluation of Microfinance Activities	5.29
<b>VI</b>	<b>RESEARCH FINDINGS AND DISCUSSION</b>	<b>6.1</b>
6.1	Mean Difference of Socio Economic	6.2
6.1.1	Income	6.2
6.1.2	Family Size	6.2
6.1.3	Education	6.4
6.1.4	Age	6.5
6.2	Estimation Results	6.6
6.2.1	Estimation Results for Demand for Food	6.7
6.2.1.1	Total Expenditure for Food	6.8
6.2.1.2	Demand for Meat	6.12
6.2.1.3	Demand for Fish	6.15
6.2.1.4	Demand for Rice	6.17
6.2.1.5	Demand for Bread	6.19
6.2.1.6	Demand for Fruit	6.22
6.2.1.7	Demand for Vegetable	6.24
6.2.1.8	Demand for Other Food	6.26
6.2.2	Estimation Results for Demand for Non-Foods	6.28
6.2.2.1	Demand for Non-Food	6.30
6.2.2.2	Demand for Education	6.32
6.2.2.3	Demand for Clothing	6.33
6.2.2.4	Demand for Health	6.35
6.2.2.5	Demand for Fuel	6.37
6.2.2.6	Demand for Electricity	6.39
6.2.2.7	Demand for Transportation	6.41
6.2.2.8	Demand for Other Non-Food	6.44
6.3	Standard of Living	6.46
6.3.1	Standard of Living in term of Family	6.47
6.3.2	Standard of Living in term of Education Level	6.53
6.3.3	Standard of Living in term of Age	6.56
6.3.4	Agricultural Credit and Microfinance Impact on Standard of Living	6.58
6.4	Result of Logistic Regression Analysis for Borrower's Preference	6.60



<b>VII</b>	<b>SUMMARY AND CONCLUSIONS</b>	<b>7.1</b>
	6.1 Summary and Conclusion	7.1
	6.2 Policy Implications	7.8
	6.3 Limitations of the Study and Suggestions for Future Research	7.3
	<b>REFERENCES</b>	<b>R1</b>
	<b>APPENDICES</b>	<b>A1</b>
	<b>BIODATA OF THE AUTHOR</b>	<b>B1</b>





## LIST OF TABLES

<b>Tables</b>	<b>Pages</b>
1.1 Structure of Yemen Economy 1990-2002	1.2
1.2 The Contribution of Manufacturing and Its Sub-Sectors	1.4
1.3 The Development in Agricultural Production in Yemen and Its Contribution to GDP in the 1990s	1.6
1.4 Comparison of Social Indicators of Yemen with Other Countries (2000)	1.9
1.5 Freshwater Resources (m <sup>3</sup> ) per capita in Yemen and Comparator Countries	1.11
2.1 The Loan Growth and Repayment of Agricultural Bank (1982-2001)	2.7
2.2 Types of Loan in Microfinance Credit Program 1996-2001 in Aden	2.14
4.1 Result of Multicollinearity Test in the Models of Agricultural and Microfinance	4.25
5.1 The distribution of the Sample for Agriculture and Microfinance Credit	5.3
5.2 The distribution of the Family Head of the Sample	5.4
5.3 The distribution of Age of the Sample	5.5
5.4 The distribution of Education of the Sample	5.7
5.5 Amount and Percentage of Income of Respondents	5.9
5.6 Amount and Percentage of Expenditure of Respondents	5.11
5.7 The distribution of Marital Status of the Sample	5.13
5.8 The distribution of Family Size of the Sample	5.14
5.9 The distribution of Family Working of the Sample	5.16
5.10 The distribution of Labor Men of the Sample	5.18
5.11 The distribution of Labor Women in the Sample	5.19
5.12 Classification of Loan Provided by the Bank	5.20



5.13	Utilization Pattern of the Loan Utility Received by Respondents	5.21
5.14	Repayment Pattern of the Borrower	5.23
5.15	The distribution of the Land and Land Cultivation	5.24
5.16	List of Crops provided under the Loan Program	5.26
5.17	The distribution of the Level of Return Loan, Dealing with Bank, and Future Problem	5.26
5.18	The distribution of Total Loan and Loan Adequacy	5.27
5.19	Willingness to Take Loans	5.27
5.20	The distribution of the Complexity getting Loan	5.28
5.21	Level Return Loan, Deal with Bank, and Willingness to Take other Loan	5.30
5.22	The distribution of the Total Loan, Loan Adequate, and Motivator	5.31
5.23	The distribution of the Complexity Getting Loan and Future Problem	5.31
6.1	Mean Difference between the Income of the Borrowers and Non-Borrowers	6.2
6.2	Mean Difference Between the of the Borrowers and Non-Borrowers based on Family Size in Agricultural Credit	6.3
6.3	Mean Difference between the Borrowers and Non-Borrowers based on Family Size in Microfinance	6.3
6.4	Mean Difference Between the Borrowers and Non-Borrowers based on Education in Agricultural Credit	6.4
6.5	Mean Difference Between the Borrowers and Non-Borrowers based on Education in Microfinance	6.5
6.6	Mean Difference Between the Borrowers and Non-Borrowers based on Age in Agricultural Credit	6.5
6.7	Mean Difference Between the Borrowers and Non-Borrowers based on Age in Microfinance	6.6
6.8	Food and Non-Food Expenditure for Yemenis Family during 1999 Based on Area	6.8



6.9	Parameter Estimation of the Total Expenditure Function	6.10
6.10	Parameter Estimation of the Demand for Meat	6.13
6.11	Parameter Estimation of the Demand for Meat	6.15
6.12	Parameter Estimation of the Demand for Rice	6.18
6.13	Parameter Estimation of the Demand for Bread	6.20
6.14	Parameter Estimation of the Demand for Fruit	6.22
6.15	Parameter Estimation of the Demand for vegetable	6.25
6.16	Parameter Estimation of the Demand for Other Food	6.27
6.17	Parameter Estimation of the Non-Food Expenditure for Yemenis Family during 1999 Based on Area	6.29
6.18	Parameter Estimation of the non-Food	6.30
6.19	Parameter Estimation of the Demand for Education	6.32
6.20	Parameter Estimation of the Demand for Clothing	6.34
6.21	Parameter Estimation of the Demand for Health	6.36
6.22	Parameter Estimation of the Demand for Fuel	6.38
6.23	Parameter Estimation of the Demand for Electricity	6.40
6.24	Parameter Estimation of the Demand for Transportation	6.42
6.25	Parameter Estimation of the Demand for other non-food	6.44
6.26	The Impact of Family Members to the Subsistence Expenditure in Agriculture	6.49
6.27	The Impact of Family Members to the Subsistence Expenditure in Microfinance	6.51
6.28	The Impact of Family Size on Standard of Living with and without Credit (per month, Yemeni Riyal)	6.52
6.29	The Impact of Education Level to the Standard of Living	6.53
6.30	The Impact of Education on Standard of Living with and without Credit (per Month, Yemeni Riyal)	6.55



6.31	The Impact of Age to the Subsistence expenditure	6.56
6.32	The Impact of Age on Standard of Living with and without Credit (per Month, Yemeni Riyal)	6.58
6.33	The Impact of Agriculture Credit and Microfinance on Standard of Living (per Month, Yemeni Riyal)	6.59
6.34	Estimate Result of Logit Model of Farmers Preferences	6.61



## LIST OF FIGURES

<b>Figures</b>	<b>Pages</b>
1.1 The Growth Poverty Level in Yemen, 1980-2001	1.8
2.1 The Credit Transaction	2.2
4.1 Flow Chart of the Sampling Frame	4.2
4.2 Conceptual Framework of the Study	4.15



## LIST OF ABBREVIATIONS

ANOVA	Analysis of Variance
ANCOVA	Analysis of covariance
ACLB	Agricultural Cooperative Loan Bank
APFPF	Agricultural Production and Fisheries Promotion Fund
BPGT	Breusch-Pagan test
BRAC	Bangladesh Rural Advancement Committee
CLRM	Classical Linear Regression Model
ELES	Extended Linear Expenditure System
GB	Gramen Bank
GDP	Gross Domestic Product
GNP	Gross National Product
GTNCCD	General Trade and National Cooperative Corporation for Development
GOY	Government of Yemen
GBAL	Governmental Bank for Agricultural Loan
IGAGD	Income Generating and Group Development Program
IFPRI	International food policy research institute
LES	Linear Expenditure System
MFIs	Microfinance Institutions
NGOs	Non-Government Organizations
OECD	Organization for Economic Cooperation and Development
OLS	Ordinary Least Squared



PROBIT	Probability Logistic
RDP	Rural Development Program
SFD	Social Fund for Development
VIF	Variance Inflation Factor
TOL	Tolerance
YR	Yemen Riyal

