

# FACTORS INFLUENCING CONTINUANCE OF USAGE INTENTION TOWARDS A GAMIFIED E-QUIZ MOBILE APPLICATION AMONG MALAYSIAN HIGHER LEARNING STUDENTS

By

**ROSFUZAH BINTI ROSLAN** 

Thesis Submitted to the School of Graduate Studies, Universiti Putra Malaysia, in Fulfilment of the Requirements for the Degree of Doctor of Philosophy

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## DEDICATION

All praise be to Almighty Allah for sparing my life to witness this day. I am dedicating this thesis to my beloved mother, father, sisters, brothers and my loving daughter, Dhiya Damia. My supervisory committee, Dr. Norliza Binti Ghazali and Dr. Nurul Nadwa Binti Zulkifli under the chairmanship of Prof. Dr. Ahmad Fauzi Bin Mohd Ayub, and all the staff of Faculty of Education, UPM. Finally, to Universiti Tun Hussein Onn Malaysia (UTHM) and friends who had supported and encouraged me throughout this research journey. Thank you and may Allah S.W.T reward them with Aljannatul Firdaus.

Abstract of thesis presented to the Senate of Universiti Putra Malaysia in fulfilment of the requirement for the degree of Doctor of Philosophy

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# Chairman: Professor Ahmad Fauzi bin Mohd Ayub, PhDFaculty: Educational Studies

It is expected that gamification in education will be the luring factor and be able to sustain the interest of the current generation. Previous studies have identified various factors that influenced individuals' decisions when accepting mobile technology. However, studies related to factors influencing post-acceptance of a gamified mobile technology are scarce. Therefore, this study aims to produce a fitting structural model consisting of factors influencing the continuance usage intention among the Malaysian higher learning students towards a gamified e-quiz mobile application. The research integrated the Expectation Confirmation Model (ECM) with the Extended Unified Theory of Acceptance and Use of Technology (UTAUT2), along with two additional constructs, trust and consumer engagement that were derived from Mcknight et al.'s (2011) Trust in Technology Theory and Service-Dominant (S-D) Logic Theory, respectively. Following that, 10 variables were investigated in which eight are the exogenous variables namely, (i) confirmation of expectation, (ii) perceived enjoyment, (iii) perceived ease of use, (iv) social influence, (v) facilitating condition, (vi) consumer engagement and (vii) trust. On the other hand, the other three variables are the endogenous variables that comprises (i) satisfaction, (ii) perceived usefulness and (iii) continuance usage intention. Construct satisfaction, as a mediator towards continuance usage intention, between (i) trust, (ii) perceived usefulness and (iii) perceived enjoyment, was also investigated. The study implemented the correlational research design conducted on the Malaysian higher learning students. With the total population of 560 first-year students who are the existing users of the technological product, 269 sample sizes managed to be retained for further analysis. Based on the analysis conducted, the 'in-sample' predictive power (i.e., explanatory power) of the model indicates substantial predictive accuracy. More importantly, the model exhibits higher value (i.e., predictive power) by proving that it could predict future dataset (i.e., 'out-of-sample'). In conclusion, the significant integration was proven by some of UTAUT2 explanatory variables (i.e., perceived enjoyment, perceived ease of use and perceived usefulness), as well as construct trust derived from the Trust in Technology Theory, with the ECM

constructs (i.e., satisfaction, confirmation, perceived usefulness). In the end, the study managed to provide a theoretical basis in explaining the continuance use intention towards a gamified e-quiz mobile application. Additionally, these findings emphasise the importance of improving the gamification aspects of the technological product based on the factors studied, in order to secure the longevity of an educational application, produced by the higher learning institute.

Abstrak tesis yang dikemukakan kepada Senat Universiti Putra Malaysia sebagai memenuhi keperluan untuk ijazah Doktor Falsafah

# FAKTOR – FAKTOR YANG MEMPENGARUHI HASRAT PENGGUNAAN BERTERUSAN TERHADAP APLIKASI MUDAH ALIH E-KUIZ BERASASKAN GAMIFIKASI DI KALANGAN PELAJAR PENGAJIAN TINGGI MALAYSIA

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Gamifikasi dalam pendidikan akan menjadi faktor tarikan dan akan mampu mengekalkan minat generasi kini. Kajian-kajian terdahulu membuktikan pelbagai faktor motivasi telah memberi impak terhadap penerimaan seseorang individu terhadap teknologi mudah alih (mobile). Walaubagaimanapun, kajian berkaitan faktor yang mempengaruhi pasca-penerimaan aplikasi mudah alih berasaskan gamifikasi yang berterusan adalah sukar ditemui. Maka, tujuan utama kajian ini adalah untuk menghasilkan model struktur yang mengandungi faktor-faktor yang mempengaruhi hasrat penggunaan berterusan di kalangan pelajar pengajian tinggi di Malaysia terhadap aplikasi mudah alih e-kuiz berasaskan gamifikasi. Kajian ini menintegrasikan Expectation Confirmation Model (ECM) dan Extended Unified Theory of Acceptance and Use of Technology (UTAUT2) bersama-sama dengan dua konstruk tambahan iaitu (i) kepercayaan, yang terbit daripada teori Mcknight et al. (2011) Trust in Technology, dan (ii) keterlibatan pengguna, yang terbit daripada teori Service-Dominant (S-D) Logic. Susulan dari itu, 10 pembolehubah dikaji, yang mana lapan daripadanya adalah pembolehubah exogenous iaitu, (i) pengesahan jangkaan, (ii) persepsi keseronokan, (iii) persepsi kemudahan dalam penggunaan, (iv) pengaruh sosial, (v) keadaan yang memudahkan, (vi) keterlibatan pengguna, dan (vii) kepercayaan. Sebaliknya, tiga lagi pembolehubah adalah berjenis endogenous yang terdiri daripada (i) kepuasan, (ii) persepsi kebergunaan, dan (iii) hasrat penggunaan berterusan. Konstruk kepuasan, sebagai perantara kepada hasrat penggunaan berterusan, antara tiga pembolehubah yang lainnya iaitu (i) kepercayaan, (ii) persepsi kebergunaan, dan (iii) persepsi keseronokan, turut dikaji. Kajian ini mengimplementasi rekabentuk kajian korelasi yang dijalankan terhadap pelajar pengajian tinggi di Malaysia. Dengan jumlah populasi seramai 560 pelajar tahun satu yang juga pengguna semasa produk teknologi kajian, hanya 269 data sampel berjaya dikekalkan bagi tujuan analisis selanjutnya. Berdasarkan analisis yang dijalankan, kekuatan ramalan 'dalam sampel' bagi model kajian ini menunjukkan ketepatan ramalan yang kuat. Paling utama adalah model kajian ini mempamerkan nilai

yang tinggi (kuasa ramalan) dengan pembuktian bahawa ia boleh meramalkan kumpulan data yang lain (baru) pada masa akan datang iaitu ramalan 'luar sampel'. Kesimpulannya, integrasi yang ketara dibuktikan oleh sebahagian dari pembolehubah UTAUT2 (persepsi keseronokkan, persepsi kemudahan dalam penggunaan dan persepsi kebergunaan), termasuk juga konsruk kepercayaan yang terbit daripada teori Trust in Technology, bersama konstruk-konstruk ECM (kepuasan, pengesahan, kemudahan dalam penggunaan). Pada akhirnya, kajian ini berhasil menyediakan teori dasar bagi menjelaskan hasrat penggunaan berterusan terhadap aplikasi mudah alih e-kuiz yang berasaskan gamifikasi. Hasil penemuan kajian juga menunjukkan penekanan terhadap kepentingan menambahbaik produk teknologi dari aspek gamifikasi berdasarkan faktorfaktor kajian, dalam memastikan aplikasi pembelajaran yang dihasilkan oleh sesebuah institut pengajian tinggi akan kekal lama.

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This thesis was submitted to the Senate of the Universiti Putra Malaysia and has been accepted as fulfilment of the requirement for the degree of Doctor of Philosophy. The members of the Supervisory Committee were as follows:

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# LIST OF ABBREVIATIONS

IT	Information Technology
ICT	Information Communication & Technology
IS	Information System
M-Learning	Mobile Learning
D-Learning	Digital Learning
LMS	Learning Management System
MOOC	Massive Open Online Course
MALL	Mobile-Assisted Language Learning
MOHE	Ministry of Higher Education
HEI	Higher Education Institution
CeDS	Centre for Diploma Studies
UTHM	Universiti Tun Hussein Onn Malaysia
DAA	Diploma of Civil Engineering
DAT	Diploma of Information Technology
DAG	Diploma of Animation
JTM	Department of Information Technology
JSM	Department of Science & Mathematics
JKA	Department of Civil Engineering
TIP	Tool Improvement Plan
MCQs	Multiple-Choice Questions
ECT	Expectation Confirmation Theory
ECM	Expectation Confirmation Model
S-D Logic	Service-Dominant Logic
TAM	Technology Acceptance Model
UTAUT	Unified Theory of Acceptance and Use of Technology

UTAUT2	Extended Unified Theory of Acceptance and Use of Technology
CFA	Confirmatory Factor Analysis
EFA	Exploratory Factor Analysis
EDA	Exploratory Data Analysis
SPSS	Statistical Package for Social Science
MSA	Measure of Sampling Adequacy
КМО	Kaiser-Meyer-Olkin
IPMA	Importance-Performance Map Analysis
$f^2$	Effect Size
IV	Independent Variable
DV	Dependent Variable
$Q^2$	Predictive Relevance
$\mathbb{R}^2$	Coefficient of Determination
SEM	Structural Equation Modeling
SD	Standard Deviation
VIF	Variance Inflantion Tolerance
HTMT	Hetortrait – Monotrait Ratio
AVE	Average Variance Extracted
CB-SEM	Co-variance Based Structural Equation Modeling
PLS-SEM	Partial Least Square Structural Equation Modeling
CI	Continuance Usage Intention
S	Satisfaction
С	Confirmation
PU	Perceived Usefulness
PEOU	Perceived Ease of Use
PENJ	Perceived Enjoyment
SI	Social Influence

FC	Facilitating Condition
Т	Trust in Technology
CE	Consumer Engagement
e-Quiz	Electronic/Online Quiz
CR	Composite Reliability
CMV	Common Method Variance

#### **CHAPTER 1**

#### **INTRODUCTION**

#### 1.1 Introduction

The purpose of this study is to investigate the factors that influence the gamified e-quiz mobile application continuance usage intention among Malaysian higher learning students. The first chapter starts by discussing the mobile learning based on Malaysian Educational Policy, infusion of gamification in teaching and learning tools, gamified mobile application usage among students of Malaysian higher education institutions, followed by an overview on influence to continuously use a technology. Next, the statement of the problems is discussed. Then, both research objectives and research hypotheses are developed based on the problem statement, followed by the significance and limitation of the study. Lastly, the definition of the terms is presented, organisation of the thesis and concludes with the summarization of this chapter.

# **1.2 Malaysian Educational Policy**

The Fourth Industrial Revolution (4IR) has managed to trigger the Higher education community to upgrade its mastery of utilising digital technology. This has stimulated the development of e-learning modes such as Learning Management System (LMS), Massive Open Online Courses (MOOCs) as well as assessment tools to aid lecturers in conducting their classes. In the e-Learning Guideline for Malaysian Higher Education Institution, published by the Department of Higher Education, Ministry of Education Malaysia (MOE Publication, 2019), it highlighted the development of mobile learning content, as mobile and personal technology is increasingly being acknowledged as an important delivery platform. On the other hand, the Malaysian Communications and Multimedia Commission (MCMC) report shows that smartphones are the most popular devices to access the Internet due to the pandemic situation, showing a near saturation usage level at 98.7% in the year 2020 (MCMC, 2020). Meanwhile, The Internet Users Survey (IUS) which is an annual survey conducted by the MCMC in 2018, showed that 56.8% of Malaysia's population aged between 15-29 years old are smartphone users. The study proved that today's generation of learners are engaged with mobile applications as they are considered as 'tech-savvy'. Therefore, most students in the higher learning institute are familiar with technology and expect to use them as part of their learning process. In addition, studies by Teong and Ang, (2016) and Al-Emran et al. (2020b) agreed on the fact that Malaysian higher learning institute students spend a major portion of their time in accessing the Internet, for academic and extracurricular purposes.

The e-Learning Guideline for Malaysian Higher Education Institution (MOE Publication, 2019) encouraged the use of gamification as one of the contemporary approaches in the learning content development. Gamification in teaching and learning is one of the approaches to diversify the content and structure of the programme. This approach is also parallel with the governments' Policy in Malaysia Education Blueprint

Plan 2015 – 2025 (MEB, 2015) and Malaysia Higher Education 4.0 in transforming the teaching and learning delivery, to improve the students' performance. Most of the gamification studies are implemented in educational contexts in order to stimulate a positive learning behaviour by aiding the engagement and motivational problems using game-based mechanics and game thinking (Kapp, 2016). Consequently, educators can extend the impact of experiential learning through play and gamification as a creative, emphatic and inclusive pedagogical practice in Malaysia towards Education 4.0.

# **1.3** Infusion of Gamification in Teaching and Learning Tool

There has been growing research suggesting the acceptance of gamification as an impactful learning strategy implemented to produce engaging learning experiences (Zainuddin et al., 2020a). Gamification refers to a game-like experience brought to users by applying gamification elements or mechanisms (Koivisto & Hamari, 2019). The foundation of gamification is the distribution of 'external reward' for the purpose of intensifying a specific behaviour (Dimitriadou, 2017). According to Werbach and Hunter (2015), the design of gamification focuses on rewards as the main source of 'pleasure'. This means that the game designers will need to keep providing more frequent and bigger rewards in order to maintain the players' motivation. A players' competence can be confirmed through external reward such as a 'badge', this will create a positive manner to generate intrinsic motivation. Meanwhile, Park and Kim (2021) confirmed that 'leaderboard', which is also an assessment towards students' interaction and achievement, contributes to users' exposure with goal setting, competition and feedback. 'Leaderboard' influences learners' motivation more than other game mechanics such as progress bars, end prizes, and awarded badges. Hence, one of the reasons for gamification implementation in teaching and learning tools is to encourage the students to return to the tool. It is also an attractive way to strengthen relations between the tool and the users.

On the other hand, the implementation of 'testing effect' or 'retrieval practices' among students is highly sought-after as it also serves as a medium of formative assessment among students. Educators nowadays opted for a more convenient way of assessing their students, for instance using another form of teaching and learning tool such as an e-quiz application. Infusing the gamification elements into the e-quiz tool may enhance the students' interest and motivation to excel in the learning course. The success of the gamification towards students' engagement and motivation depends on the design of the gamified system (Dimitriadou, 2017). This notion is later confirmed by de la Peña et al. (2021) where they concluded that gamification can have a constructive effect on students' motivation, sense of fun and commitment, provided that it is appropriately designed.

# 1.4 Gamified Mobile Application Usage among Students of Malaysian Higher Education Institution

Mobile applications refer to software or a set of programs that are able to execute tasks or functions for the user and operate on a mobile device. It is easy, user friendly, inexpensive, downloadable and executable in most mobile phones. Based on the 2019

EDUCAUSE Horizon Report by Alexander et al. (2019), almost every student owns a mobile device and 95% of them are the undergraduate students. Additionally, Malaysia has a solid wireless network infrastructure which benefited the university students with easy access to a variety of mobile services (Al-Rahmi et al., 2022). Four different Malaysian public universities were studied by Thang et al. (2016), and they concluded that the Malaysian students like the idea of technology adoption into the classroom, however they are unwilling to invest much time and energy in it and this is attributed to the manner in which the technology is used or selected. Hence, Lin et al. (2018) proposed the gamification elements or gaming platforms as a solution to effectively grab the Malaysian students' attention and motivate them towards learning, as well as encourage sustained learning. Later on, Kumar et al. (2020) confirmed that the majority of the Malaysian higher education institutions' students consider the mobile applications to be influential for the purpose of teaching and learning.

Ishaq et al. (2021) had also mentioned that it is a trend nowadays in mobile learning (mlearning) application development to include gamification concepts that incorporate play and fun elements in which the product is called a 'gamified mobile application'. Among the gamified mobile applications that had been applied in the teaching and learning of Malaysian higher education institutions are; e-quiz (Lin et al., 2018; Ismail et al., 2019), Mobile-Assisted Language Learning (MALL) (Ishaq et al., 2021), course learning (Ramle et al., 2020a; Zakaria et al., 2020) and Learning Management System (LMS) mobile version such as the Moodle app (Annamalai et al., 2021) and the Edmodo app (Suka & Hamid, 2020). The usage of these gamified m-learning applications had resulted in an increase of students' intrinsic and extrinsic motivation in using the learning tools which eventually fostered and reinforced their learning. Specifically, the usage of those applications in Malaysian higher education institutions had helped the students significantly in terms of knowledge reinforcement and retention.

## 1.5 Influence to Continuously Use a Technology

Scholars have investigated the circumstances that nurture new technologies' acceptance and diffusion (Balapour et al., 2019; Patil & Naqvi, 2020). However, the initial acceptance does not constantly guarantee its commercial accomplishment or lasting utilisation. Continued usage of information technology (IT) or information system (IS) products is said to be far more important than its initial adoption, based on prior literature (Xavier & Zakkariya, 2021). Meanwhile, in the literature reviews done by Yan et al. (2021), prior to year 2011, studies on continuance usage intention were mostly engrossed in websites, although by the year 2019 the amounts of studies related to mobile devices which included mobile applications (e.g., Cao et al., 2018; Kim et al., 2019) grew to the extent of surpassing website-based studies. Continuance usage intention explains the users' decisions to keep on using a specific IT or IS that an individual has already been using. User retention has become an imperative goal for related industries, for instance, services as retaining existing users is more cost-effective than inviting new ones. By understanding how continuance usage intentions are being triggered among users, developers are later able to effectively provide new or upgraded applications that better suit the users' need and expectation (Albashrawi & Motiwalla, 2019).

Acknowledging the emergence of gamification in teaching and learning tools whether it is online, offline, desktop, web or mobile based tools, many educational institutions are infusing it among their students. Although technological acceptance for newly enrolled higher education institutions' students is easier to achieve, as they seem to understand that the new educational institution will require them to learn and adapt to new approaches. However, retaining their interest in the usage of certain applications, where an abundance of choices is available, is quite difficult to do. The influence to use any type of IT or IS and the retention rate of the users on the particular product may be driven by many factors. For example, trust in technology based on Mcknight et al. (2011) represents the users' confidence in the technology abilities such as; (i) delivering the functionality promised, (ii) offers adequate, effective, and responsive help, (iii) consistency, and (iv) accuracy and reliability of the input and output. They also suggested that post-adoption technology use is influenced by an individuals' encounters with a specific technology build knowledge-based. On the other hand, confirmation of expectations is referred to as users' expected benefits gained based on their experiences with the IT (Lee, 2010). Users' confirmation of expectations or called confirmation is positively associated with satisfaction with IS usage because it suggests realisation of the anticipated benefits of IS usage (Bhattacherjee, 2001a). In Brown and Venkatesh (2005) research, they implied that the complexity of an innovation will lower the adoption rate or intention to use it again. This is related to the perceived ease of use factor.

Meanwhile, research from Kim (2011) informed that users' intention to continue using social-networking services can be anticipated by perceived usefulness and perceived enjoyment derived from the motivation theory by Deci (1971). The two primary constructs reflecting motivation are (i) intrinsic, referring to the observation of pleasure from executing a behaviour, and (ii) extrinsic, referring to operating goal-driven tasks in achieving numerous rewards. Meanwhile, social influence is said to be a strong influence towards product usage, as the sense of being influenced will naturally impact individuals' manners. This idea has also been confirmed in earlier studies by Lee (2010) and Chen et al. (2012). In addition, facilitating conditions could operate as an adoption and post-adoption enabler if available facilities and resources are sufficient. Individuals may then display positive attitudes toward the use of the technological products (Venkatesh et al., 2012). Lastly, consumer engagement may secure the longevity of the product, displayed through the users' affection and activation (i.e., frequent usage) as Vitkauskaitė and Gatautis (2018) had proven the existence of positive relation between gamification and consumer engagement. The effectiveness of gamification implementation in an e-quiz tool in terms of generating students' continuance usage intention should be studied based on the relevant aforementioned influencing factors. The results will shed some insights into developing a better gamified teaching and learning tool.

#### **1.6 Statement of the Problem**

COVID-19 outbreak has greatly impacted the teaching and learning sessions in all educational institutions. Nearly all teaching activities had rapidly transitioned to distance education in compliance with social distancing (Johnson et al., 2020) including Malaysia for more than two years from year 2020 until early of year 2022. During that period,

Malaysian educators faced the challenge of higher education institutions' students (Chung et al., 2020; Roslan et al., 2021a; Mohd Adam et al., 2021) losing their enthusiasm towards lessons (Sunarti et al., 2022). Other problems that the educators had to endure due to performing online and distance learning in Malaysia and globally are; lack of social interaction, motivation and engagement (Ramle et al., 2019a; Ahmad, 2021; Bacca-Acosta & Avila-Garzon, 2021; D'Aniello et al., 2020; Areed et al., 2021), difficulties in coping with different learning styles (Ramle et al., 2020a; Areed et al., 2021), incapable of retrieving relevant information based on their needs (Missaoui & Maalel, 2021; Suka & Hamid, 2020; Sahak et al., 2021) and low participation in the usage of e-learning products (e.g., Jo et al., 2021; Tan et al., 2020; Sahak et al., 2021; Alam et al., 2021), which contributed to low task or course completion rate. In recent years, many universities in Malaysia have been producing their own m-learning resources (e.g., Zakaria et al., 2020; Ismail et al., 2018; Muslimin et al., 2017; Taha & Mohamad, 2021; Hamid et al., 2017; Ramle et al., 2019a; 2019b; 2020a; 2020b). In the case of performing summative and formative assessments, the implementation of quizzes was traditionally done through paper-based. This means that the summation of scores has to be calculated manually by the educators, and students have to wait to receive their scores. Paper-based quiz also hinders the process of identifying students' participation and students' profiling (Jo et al., 2021). As guizzes are supposed to act as a quick assessment that is performed daily or weekly, it is inconvenient to be operated through paper-based. Hence, the online method for conducting formative assessment was proposed (e.g., Suka & Hamid, 2020; Alam et al., 2021) based on its successful execution in other Malaysian higher education institutions (Devisakti & Muftahu, 2022).

Meanwhile, the higher education learners in Malaysia tend to discontinue the use of online learning tool as they lose interest on continuance usage (Devisakti & Ramayah, 2019; 2021). Study by Ahmad (2020a) reported that low rates of usage among the students effected the receptiveness of education stakeholders in investing or maintaining the educational applications. Therefore, it is necessary for educational institutions tools' developers to be aware of the application design that suit their users' expectations even before the development phase and constantly upgrading existing products. Lack of sustained usage on an application leads to difficulties for the developers to solicit users' responses to eventually improve the particular technology (Chiu et al., 2020) as well as gaining financial benefits, for example revenue that comes from various sources (e.g., advertisements, 'in-app' purchases, subscriptions, sponsorship, etc) (Higgins, 2016). Meanwhile, from the students' outlook, lacking continued usage of m-learning application may negatively affect their academic-related tasks and performance. Hence, it is essential to understand critical factors that lead to the users' continued use of gamified e-quiz application, considering that most previous researches mainly concentrated on recognising the effect on students' performance, engagement, motivation (e.g., Zainuddin et al., 2020b; Aýun & Irwansyah, 2022) as well as the acceptance of the product (e.g., Lestari & Nugraha, 2021; Md Yunus et al., 2021). Studies related to 'continuance usage intention' on product use of e-learning (e.g., Muqtadiroh et al., 2019; Al Amin et al., 2023), Massive Open Online Course (MOOC) (e.g., Daneji et al., 2019; Al-Mekhlafi et al., 2022), Learning Management System (LMS) (e.g., Guoyan et al., 2021; Nair, 2022) and m-learning application (e.g., Al-Emran et al., 2020a; Alrawabdeh et al., 2023) were already done, however studies on continuance usage intention mainly on a gamified e-quiz mobile application is scarce (Wirani et al., 2022), making this a critical literature gap.

To summarise, the present research builds upon four literature gaps. First, it can be seen that the research on continuance usage intention in gamified e-quiz mobile application, have not been explored much when most of the research focused more on other type of learning resources (e.g., LMS, MOOC, e-learning, m-learning) or merely examined the adoption or acceptance of the gamified e-quiz mobile application (e.g., Kahoot, Quizziz). Second, although there are already other researches that included factors from wellknown acceptance models (e.g., UTAUT, UTAUT2) into their continuance intention model for mobile application usage (i.e., Tam et al., 2020; Singh, 2020), the technological products used in those researches were not a type of educational application, as well as not mentioning the product as being a gamification-based product. Therefore, it is unclear whether those factors will give the same influence towards a gamified m-learning application. Third, the majority of online learning research does not investigate trust as one of the influencing factors, although literature reviews conducted by Harja et al. (2019), revealed that students' lack of trust in the online learning platforms contributed to technology rejection. Most importantly for formative assessment platforms, 'trust in technology' is seen as essential to be included as it involves confidential data, and is associated with producing students' scores and grades upon task completion. Lastly, Simon and Tossan, (2018) confirmed that consumers would not retain a system/application unless they are engaged with it. This means that it is important to have the students' engagement through 'interaction' with the learning platform (Leslie, 2019). As consumer engagement is said to be a valuable predictor of future service and performance (Brodie et al., 2011; 2013), which also determined the users' loyalty and retention on a product, therefore it is also embedded as one of the explanatory factors. Gaining a thorough understanding of the determinants of the continuance intention of users toward the gamification-based mobile application will help the higher education institution's developers and management to grasp the factors that contribute to students' retention on the 'in-house' m-learning resources.

# 1.7 Objectives of the Study

The main focus of this research is to develop a prediction model on factors that might influence the continuance usage intention of Malaysian higher learning students in using a gamified e-quiz mobile application, namely Kingdom Quizzes. Therefore, the objectives are as follows:

- 1. To determine the influence of confirmation (C) on perceived usefulness (PU) of the gamified e-quiz mobile application.
- 2. To determine the influence of confirmation (C), perceived usefulness (PU), trust (T) and perceived enjoyment (PENJ) on satisfaction (S) in the usage of a gamified e-quiz mobile application.
- 3. To determine the influence of perceived enjoyment (PENJ), perceived ease of use (PEOU), perceived usefulness (PU), facilitating condition (FC), social influence (SI), trust (T), satisfaction (S), and consumer engagement (CE) on continuance intention in using gamified e-quiz mobile application.
- 4. To investigate the role of satisfaction (S) as a mediator between perceived usefulness, perceived enjoyment, and trust with continuance intention in using gamified e-quiz mobile application.

5. To develop a model that predicts factors that influence Kingdom Quizzes mobile application continuance usage intention.

# 1.8 Research Hypotheses

The study formulated the following alternative hypotheses based on the objectives;

# **Objective 1**

To determine the influence of confirmation (C) on perceived usefulness (PU) of the gamified e-quiz mobile application.

H<sub>4</sub>: Confirmation (C) has a significant influence on perceived usefulness (PU) of gamified e-quiz mobile application.

# **Objective 2**

To determine the effects of confirmation (C), perceived usefulness (PU), trust (T) and perceived enjoyment (PENJ) on satisfaction (S) in the usage of a gamified e-quiz mobile application.

- H<sub>2</sub>: Trust (T) has a significant influence on satisfaction (S) in using gamified e-quiz mobile application.
- H<sub>3</sub>: Confirmation (C) has a significant influence on satisfaction (S) in using gamified e-quiz mobile application.
- H<sub>5</sub>: Perceived usefulness (PU) has a significant influence on satisfaction (S) in using gamified e-quiz mobile application.

# **Objective 3**

To determine the influence of perceived enjoyment (PENJ), perceived ease of use (PEOU), perceived usefulness (PU), facilitating condition (FC), social influence (SI), trust (T), satisfaction (S), and consumer engagement (CE) on continuance intention in using gamified e-quiz mobile application.

- H<sub>1</sub>: Trust (T) has a significant influence on gamified e-quiz mobile application continuance usage intention.
- H<sub>6</sub>: Perceived usefulness (PU) has a significant influence on gamified e-quiz mobile application continuance usage intention.
- H<sub>7</sub>: Perceived enjoyment (PENJ) has a significant influence on satisfaction (S) in using gamified e-quiz mobile application.
- H<sub>8</sub>: Perceived enjoyment (PENJ) has a significant influence on gamified e-quiz mobile application continuance usage intention.

- H<sub>9</sub>: Perceived ease of use (PEOU) has a significant influence on gamified e-quiz mobile application continuance usage intention.
- H<sub>10</sub>: Facilitating condition (FC) has a significant influence on gamified e-quiz mobile application continuance usage intention.
- H<sub>11</sub>: Social influence (SI) has a significant influence on gamified e-quiz mobile application continuance usage intention.
- H<sub>12</sub>: Consumer engagement (CE) has a significant influence on gamified e-quiz mobile application continuance usage intention.
- H<sub>13</sub>: Satisfaction (S) has a significant influence on gamified e-quiz mobile application continuance usage intention.

# **Objective 4**

To investigate the role of satisfaction (S) as a mediator between perceived usefulness, perceived enjoyment, and trust with continuance intention in using gamified e-quiz mobile application.

- H<sub>14</sub>: Satisfaction (S) has a significant mediating role in the relationship between perceived usefulness (PU) and continuance usage intention in using gamified e-quiz mobile application.
- H<sub>15</sub>: Satisfaction (S) has a significant mediating role in the relationship between trust (T) and continuance usage intention in using gamified e-quiz mobile application.
- H<sub>16</sub>: Satisfaction (S) has a significant mediating role in the relationship between perceived enjoyment (PENJ) and continuance usage intention in using gamified e-quiz mobile application.

#### **1.9** Significance of the Study

This research attempts to provide insights regarding the factors that influence the continuance usage intention of gamified e-quiz application which eventually lead to a development of two main outputs; (i) a continuance usage intention model and (ii) a reliable survey instrument. Although the technological product used in this research is an e-quiz application, the proposed model may be applied to any other types of gamified m-learning application. The significance of the study can be seen from two aspects which are; (i) theoretical and (ii) practical.

# **1.9.1** Theoretical Significance

This study adds value to academic perspectives threefold. First, the present study contributes to the existing literature by integrating both technology pre-adoption and post-adoption models, to comprehend gamified mobile application continuance use intention. The study is in response to Tam et al.'s (2020), who stated that technology

pre-adoption variables can give greater explanatory power to the essential constructs of a post-adoption model. Apart from that, Venkatesh et al. (2012) and Bhattacherjee (2001b) had also suggested that their models should be applied to different technologies or there should be attempts to identify other relevant factors for extension. Therefore, the Expectation Confirmation Model (ECM) by Bhattacherjee (2001b) and the variables from Extended Unified Theory of Acceptance and Use of Technology (UTAUT2) of Venkatesh et al. (2012), were selected to be incorporated. Second, taking into account the aforementioned suggestion by Venkatesh et al. (2012) and Bhattacherjee (2001b) regarding the extension of factors, this study also adopts the Trust in Technology theory and Service-Dominant Logic theory in understanding how the mechanisms (i.e., trust and consumer engagement) may influence the gamified mobile application continuance use intention. Lastly, this study will be adding values to the body of knowledge by providing the end result of a predictive continuance usage intention model for gamified m-learning application. Fellow researchers may benefit from this study by using the findings for reference purposes on an equal footing.

## 1.9.2 Practical Significance

In terms of the research practical significance, the stakeholders involving Malaysian higher education institutions in general, specifically the institutions' management, educators and students, also the Ministry of Higher Education (MOHE) policy makers, will gain the benefits. The benefits for educators and students involved are; they are able to use future mobile learning resources that are competent and effective in performing their main functions as well as enjoyable to the extent of generating engagement and motivation in their courses. This is due to thorough consideration by the institutions' management in the m-learning products' development based on the information gathered from this study. Prior to that, the institutions' m-learning developers (e.g., programmers, application analyst, database administrator, designer) and upper management may gain benefits from the gamification-based educational application guidelines, for future product development as this study will make a discovery on the factors that influence students' continuance usage, which also unveils the gamification items that are associated with those factors. Based on the survey result, they could design the appropriate intervention plan that suits the needs of their self-developed gamified mlearning applications, for instance from the perspective of the applications' technical features such as the inclusion of badges, real-world reward usage and push notification.

An example of an intervention plan is demonstrated through the proposed Tool Improvement Plan (TIP) document (see Appendix L), generated from the result of the research findings. The TIP document acts as a guideline or reference in upgrading a gamification-based m-learning application, which is the type of technological product used in this study. Tool Improvement Plan also known as Process Improvement Plan, is an actionable document that outlines the necessary steps to enhance the overall performance, effectiveness and efficiency of processes and procedures, in this case the m-learning application/tool. It serves as a roadmap or guideline to identify areas of improvement, address issues, bottlenecks, workflows, and optimise resource utilisation. Through the recommendation of the TIP document, ultimately, the upper management will have the insights on whether to sustain and upgrade their existing gamified mobile resources and make future plans, as all of these are associated with the institutions'

investment (e.g., money, resources, time, labour). The result of this study could show the MOHE, the significance of gamification-based m-learning resources in support of teaching and learning of Malaysian higher education. Following that, it will benefit their policy makers in terms of information on the appropriate fund allocation for Malaysian higher education institutions associating with m-learning research, as well as information on the service and infrastructure needed (e.g., reliable high-speed internet/network coverage) in support of the m-learning implementation. In conclusion, the results of this study will be informative for researchers and institutions that develop their own mlearning application. Considering users' diversified demands for gamified interaction, those institutions should focus on constantly improving gamified tool design.

#### 1.10 Limitation of the Study

The current study is constrained by a few limitations; first, the findings of this study cannot be generalised to all e-quiz applications. The structure of the gamified e-quiz involved in this study may possibly be different with other e-quiz e-quiz platforms or applications offered by private developers or by other education institutions. Secondly, the population of this research is limited to UTHMs' diploma students which represents the Malaysian higher learning students. Moreover, the participants only consist of the first-year students from three programmes (i.e., civil engineering, animation and information technology). Therefore, the findings should not be generalised to all higher education institutions, from all years of studies and programmes. The decision of taking the first-year diploma students as participants for this study is because the second years' courses consist more of structural questions, while there is a wider selection of suitable courses in the first year which is more suitable to be implemented as Multiple-Choice Ouestions (MCOs) using the Kingdom Quizzes application. The other reason is that, this continuance usage intention research will identify the first-year students' intention to keep using this product until the second year which also happens to be the last academic year of their diploma studies.

Third, the study was carried out at the times of the pandemic COVID-19 occurrences, when most teaching and learning sessions are being done virtually and at the respondents' own home without the support of the university's infrastructure (e.g., internet connectivity, network, hardware devices) or even physical (i.e., face-to-face) guidance from the lecturer. The factors or level of influences that may affect the continuance usage intention to use Kingdom Quizzes are predicted to be different compared to; if this study was conducted in the opposite circumstances (e.g., physical classroom environment, hardware device, network and reliable speed of internet connectivity that are supported by the institution). The fourth limitation is the technological product itself, as the product was only published as an android mobile application (apk format) with web function support for educators' accounts (i.e., insert, update, delete questions) for the first stage of its implementation. Kingdom Quizzes application does not support IOS-based mobile devices for now. This limitation may influence the facilitating condition factor for those with hardware devices other than android operating system. Other option on conducting the e-quiz on Kingdom Quizzes aside from executing it using mobile devices (e.g., phone, tablet) is by using personal computer (e.g., desktop, notebook or laptop) through the installation of  $3^{rd}$  party software, for instance Windows operating system notebook has the option for emulators

such as MEmu, KOplayer, Bluestacks and other free software. These procedures may be a hindrance on some participants as they might feel a burden to perform pre-installation of other software (i.e., 3<sup>rd</sup> party software or emulator) before being able to download and install Kingdom Quizzes application in their notebook.

The fifth limitation would be adopting a correlational survey that is cross-sectional which means that all measurement items are collected at the same time. This may limit the outcomes due to the respondents' opinion which do not always remain unaffected over time. The sixth limitation is regarding the execution of the survey, initially the plan was to perform face-to-face survey sessions by distributing the paper-based survey instrument to each respondent, unfortunately it had to be executed online using the Google Form method, due to the unceasing pandemic in Malaysia. This may lead to inconsistencies of feedback by the respondents, whether it is due to problems associated with computer devices, network, or lack of comprehension of the survey items. Lastly, the constructs used in the research are another limitation of this study. Other additional constructs or factors aside from those included in this study that are influencing continuance usage intention are not able to be studied. This study only limits nine independent variables, namely trust (T), perceived enjoyment (PENJ), perceived usefulness (PU), facilitating condition (FC), confirmation of expectation (C), social influence (SI), perceived ease of use (PEOU), satisfaction (S) and consumer engagement (CE). Hence, the results of this research cannot be generalised to other gamified e-quiz applications implemented in other universities, which may have included other variables for instance, perceived security, perceived user interface quality or self-efficacy.

#### 1.11 Definition of Key Terms

For mutual understanding, some of the key terms used in this research need to be conceptually, and operationally defined based on the study context for clear understanding.

#### Trust (T)

Arpaci (2016) described trust as users' views on the trustworthiness and reliability of the system, whereas Alalwan et al. (2017) described it as the collection of trust beliefs that embodies ability, integrity and benevolence of the specific product. The trust beliefs are also based on Mcknight et al.'s (2011) Trust in Technology Theory reflecting functionality as the ability, helpfulness as the benevolence, and reliability as the integrity. In this research, trust refers to the higher learning students' specific belief that the Kingdom Quizzes application has the ability/functionality, integrity/reliability, and benevolence/helpfulness in providing its service.

#### **Perceived Usefulness (PU)**

Davis (1989) has described perceived usefulness as the degree to which an individual believes that by using a technology, it would improve his or her work performance. Meanwhile, Liao et al. (2007) stated that perceived usefulness is the salient belief of a person that using a technology will boost their job performance. In this research, the

perceived usefulness indicates the degree to which the higher learning students believe that by using Kingdom Quizzes application, it will help increase their academic task performance. In other words, the degree to which the users believe that using Kingdom Quizzes application will help them to achieve gains in job performance.

## Perceived Enjoyment (PENJ)

Davis et al. (1992) defined perceived enjoyment as the extent to which the task of using the technology is successfully performed as expected, as well as perceived to be enjoyable in its own right. On the other hand, Chao (2019) mentioned that perceived enjoyment, which is a basic intrinsic motivation, postulates the extent to which enjoyment can be triggered from using the IT or IS. This research refers to perceived enjoyment as the extent to which enjoyment can be stimulated from the usage of Kingdom Quizzes application as well as delivering a fun experience among the higher learning students.

### Social Influence (SI)

Social influence is the force that may contribute to the motivation of an individual to use a technology believing that the people who are important to them already use it or will support them in using it (Ghandalari, 2012). Meanwhile, Venkatesh et al. (2003) mentioned social influence is the degree to which an individual notices important people such as subordinates, peers and relatives believe they should use the technology. In this research, social influence means the degree to which the higher learning students decide to use Kingdom Quizzes application when they think that the people who are important to them are already using it or will support them in using the product.

# **Facilitating Condition (FC)**

Facilitating condition is defined as the degree to which the individual perceives the existence of necessary resources and support in using certain technology (Venkatesh et al., 2003; Venkatesh et al., 2012), whereas Zhou (2011) refers it as users, who have the knowledge and resources necessary to operate the IT or IS. In this research, facilitating condition is referred to the higher learning students, perceiving the existence of resources and support (e.g., operating system, network, technical support, guidance manual) to use Kingdom Quizzes application whenever necessary.

# **Confirmation (C)**

Confirmation refers to the extent to which individuals are aware of their expected benefits from their past experience, which means that the actual experience has confirmed the individuals' initial expectations (Oghuma et al., 2016). Meanwhile, Lee (2010) defined confirmation of expectations as the users' expected benefits gathered during their experiences using the IT. In this research, confirmation indicates the higher learning students' opinion on the congruence between the expectation of the Kingdom Quizzes application use and its actual performance.

#### Satisfaction (S)

Satisfaction is described as a positive emotional state arising from a given activity or task that has been measured (Joo et al., 2017). Meanwhile, Deng et al. (2010) described satisfaction as the response related to pleasurable fulfilment based on their evaluation on how well the utilisation of an item or service meets a need or an objective. In this research, satisfaction with Kingdom Quizzes application usage refers to the higher learning students' subjective evaluation (i.e., positive or negative response) in using the application.

#### Perceived Ease of Use (PEOU)

Specifically, perceived ease of use which is also referred to as effort expectancy, is the degree of belief that using a specific technology will be free of effort (Davis, 1989). Venkatesh et al. (2003) described perceived ease of use as the degree of ease related to the usage of a system. This research refers to perceived ease of use as higher learning students' involvement in using Kingdom Quizzes application, which is effortlessly easy to use.

#### **Consumer Engagement (CE)**

Hollebeek et al. (2014) defined consumer engagement as a consumers' positively valenced brand-related cognitive, behavioural and emotional actions throughout or associated with the focal consumer/brand interactions. This research employed only the emotional and behavioural aspects hence, the operational definition of consumer engagement refers to the higher learning students' positively valenced product-related emotion and behaviour, which reflect their "passion" and activation (e.g., level of effort, energy and time spent) towards the Kingdom Quizzes application.

### **Continuance Usage Intention (CI)**

Continuance usage intention is defined as the intention of the person to continue using or repurchasing the service technology (Bhattacherjee, 2001a). On the other hand, it had been said that continuance usage intention is the feeling associated with users' intention to continue using a specific service or technological product in the post-adoption phase, and it is not the same with the intention to use the service or technological product throughout the pre-adoption phase (Montazemi & Qahri-Saremi, 2015; Zhou, 2013). In this study, continuance usage intention in using Kingdom Quizzes application defines the higher learning students voluntarily pursuing or continuing the usage of the application.

## 1.12 Organisation of Thesis

This thesis is divided into five chapters. In Chapter One, the researcher has discussed the research background and the problem statement for the study. Sixteen research hypotheses were laid out to correspond to the research objectives, as well as the significance of the study, are presented. In Chapter Two, researcher provides a

comprehensive review of the literature relating to the theories and prior research in the context of technology. The section is followed by reviewing the concept of gamification, influencing factors and the relations of these two concepts in educational application. Besides that, this study also provides an in-depth review regarding the theoretical and conceptual frameworks. In Chapter Three, the researcher draws attention to the research methodology, which includes the instrumentation used, pilot study and data collection procedure. Next, findings and analysis are presented in Chapter Four. Finally, discussion, contributions (i.e., theoretical and practical), and direction for future research are concluded in Chapter Five.

### 1.13 Chapter Summary

In summary, this study focuses on understanding the features that impact the higher education institutions' student continuance usage intention concerning a gamified e-quiz mobile application in the Malaysia context. Sections included in this chapter started with a few topics related to this study, statement of the problem, research objectives, research hypotheses, significance and limitation of the study. Lastly the chapter concludes with the conceptual and operational definition of terms for the constructs that will be implemented. Before moving to the next chapter, the organisation of the thesis was explained.

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