



UNIVERSITI PUTRA MALAYSIA

***E-SERVICE QUALITY MODEL FOR ASSESSING CUSTOMER
SATISFACTION OF MOBILE BANKING APPLICATION***

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**E-SERVICE QUALITY MODEL FOR ASSESSING CUSTOMER
SATISFACTION OF MOBILE BANKING APPLICATION**

By

JUDE NDUBUISI OWUAMANAM

**Thesis Submitted to the School of Graduate Studies, Universiti Putra Malaysia,
in Fulfillment of the Requirements for the Degree of Master of Science**

July 2021

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DEDICATIONS

I dedicate this thesis to my family



Abstract of thesis presented to the Senate of Universiti Putra Malaysia in fulfillment of the requirement for the degree of Master of Science

E-SERVICE QUALITY MODEL FOR ASSESSING CUSTOMER SATISFACTION OF MOBILE BANKING APPLICATION

By

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July 2021

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The increasing growth of mobile device users, as well as the reduction in mobile data charges, have given way for the provision of mobile banking services. Banks are now extending their services from the traditional face-to-face banking interactions to a self-service system. Although mobile banking has grown exponentially, many users are not confident to transact using their phones due to the low e-service quality of mobile banking. To address the issue, this study proposes an enhanced model for assessing the e-service quality of mobile banking while examining the relationship between such e-service dimensions and customer satisfaction. To propose this model, MAPPSQL dimensions was adopted and was further extended by speed recovery and security from E-S-Qual dimensions. The primary data obtained from users of the mobile banking service in Nigeria were measured and analysed. A total number of 156 responses were obtained and analysed using structural equation modelling (SEM) of smart partial least square 2 (SmartPLS 2) software. Hypothesis tests were conducted to determine the relationship between the identified dimensions (i.e., app design, functionality, customization, assurance, fulfilment, service recovery, speed efficiency, and security) and customer satisfaction. The results show that app design, fulfilment and security are positively significant to customer satisfaction while functionality, customization, assurance, service recovery and speed efficiency are not significant to customers satisfaction. The results reveal that service providers should focus more on the dimensions of app design, fulfilment and security because these dimensions are vital indicators of customer satisfaction in mobile banking. The findings in this study will provide guidance and useful information to service providers on how the e-service quality of mobile banking systems can be improved

Abstrak tesis yang dikemukakan kepada Senat Universiti Putra Malaysia sebagai memenuhi keperluan untuk ijazah Master Sains

MODEL KUALITI E-PERKHIDMATAN UNTUK MENILAI KEPUASAN PELANGGAN TERHADAP APLIKASI PERBANKAN MUDAH ALIH

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Peningkatan pertumbuhan pengguna peranti mudah alih dan penurunan pesat dalam caj data mudah alih konvensional, telah memberi laluan bagi penyediaan perkhidmatan perbankan mudah alih. Bank kini memperluaskan perkhidmatan mereka dari kaedah perbankan tradisional kepada sistem layan diri. Walau pun perbankan mudah alih berkembang pesat, masih ramai pengguna yang kurang berkeyakinan untuk melakukan transaksi menggunakan telefon mereka memandangkan kualiti perkhidmatan elektronik perbankan mudah alih yang rendah. Untuk menangani isu tersebut, kajian ini mencadangkan model yang dipertingkatkan untuk menilai kualiti perkhidmatan elektronik perbankan mudah alih dan dalam masa yang sama mengkaji hubungan di antara dimensi perkhidmatan elektronik dan kepuasan pelanggan. Data primer yang diperolehi dari pengguna perkhidmatan perbankan mudah alih di Nigeria telah diukur dan dianalisis. Sejumlah 156 maklum balas dikumpul dan dianalisis menggunakan pemodelan persamaan struktur (SEM) (SmartPLS 2). Ujian hipotesis dilakukan untuk menentukan hubungan di antara dimensi yang dikenal pasti yang merangkumi (reka bentuk aplikasi, fungsi, penyesuaian, jaminan, pencapaian, pemulihan perkhidmatan, kecekapan dan keselamatan kelajuan) dan kepuasan pelanggan. Hasil kajian menunjukkan bahawa reka bentuk, pencapaian dan keselamatan aplikasi sangat penting bagi kepuasan pelanggan. Dapatan kajian ini akan menyediakan garis panduan dan maklumat berguna kepada pembekal perkhidmatan tentang bagaimana kualiti perkhidmatan elektronik sistem perbankan mudah alih boleh dipertingkatkan.

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This thesis was submitted to the Senate of Universiti Putra Malaysia and has been accepted as fulfilment of the requirement for the degree of Master of Science. The members of the Supervisory Committee were as follows:

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LIST OF ABBREVIATIONS

ASP	Application Service Provider
ATM	Automated Teller Machine
AVE	Average Variance Extracted
E-RECS-QUAL	Electronic Recovering Service Quality
E-S-QUAL	Electronic Service quality
GPRS	General Packet Radio Service
IRSQ	Internet Retail Service Quality
IS	Information System
ISSM	Information System Success Model
IT	Information Technology
MAPPSQL	Mobile Application Service Quality
M-S-QUAL	Mobile Service Quality
PDA	Personal Digital Assistant
PLS	Partial Least Square
SEM	Structural Equation Model
SERVPERF	Service Performance
SERVQUAL	Service Quality
SITEQUAL	Site Quality
SPSS	Statistical Package for the Social Sciences
SSTQUAL	Self-service Technology Service Quality
TTF	Task–Technology Fit
WAP	Wireless Access Point
WEBQUAL	Web Quality

CHAPTER 1

INTRODUCTION

1.1 Preface

An overview of the thesis is presented in this chapter. This includes the background of the study, problem statement, research objectives, scope of the study and thesis organisation.

1.2 Background of the Study

The progress of digital technology within the sphere of information and telephone communication has prompted the growth of the world market. Similarly, many financial sectors have been positively impacted by the rapid advancement in information technology. Moreover, the invention of mobile phone technology has changed the way people communicate. Now, phone users can use their mobile devices to communicate with greater flexibility as compared to the analogue system. Thus, phone manufacturers produce mobile phones supporting wireless technologies, such as General Packet Radio Service (GPRS) and Wireless Access Point (WAP), to meet the new demand for mobile communication (Lee et al., 2003; Puriwat and Tripopsakul, 2017).

Mobile phone technology has advanced over the years. Currently, mobile phone users can enjoy the applications and services that were previously enjoyed by personal computer users. With the availability of the internet and multifunctional user application interface, mobile phone users can now perform e-transactions using applications on their mobile devices (Anckar and D'inciau, 2002; Phongtraychack and Dolgaya, 2018). Thus, many studies have re-introduced the concept of e-transaction to include a mobile phone, which is almost at the same level as the personal computer (Donner and Tellez, 2008).

Evidence has shown that there are more mobile phone users than personal computer users due to the portability of mobile phones (Riivari, 2005). Besides, mobile applications have peculiar features that extend the regular computer applications (Laukkanen, 2007). Now, mobile phones have advanced from transmitting messages to carrying data and money (Karjaluo et al., 2010). These new advancements in mobile technology have motivated many sectors in the world to adopt mobile applications for their e-transactions (Pedersen and Ling, 2002; Puriwat and Tripopsakul, 2017).

The banking industry is one of the sectors that have adopted mobile applications. It has devoted more resources and time to designing products and services via mobile platforms, one of which is mobile banking. Mobile banking is the use of mobile devices to access banking services through a wireless connection (Afshan and Sharif, 2016). It authorises its users to make financial transactions remotely by adopting a mobile device like Personal Digital Assistant (PDA), smartphone, or mobile phones (Al-Jabri and Sohail, 2012). Mobile banking is beneficial to banks and customers (Baabdullah et al., 2019) as some customers' needs can be responded to by this technology without visiting any bank branch or an ATM.

The exponential growth in the use of mobile devices has positively influenced the demand for mobile banking (Veríssimo, 2016). Consequently, the banking system has transformed significantly such that both professional and personal banking operations can be carried out on mobile phones through mobile banking (Alalwan et al., 2016). This means that users can utilize mobile devices to conduct different services such as bill payments, money transfers, and account inquiries (Zhou, 2012a).

The literature on mobile banking has primarily focused on educating customers on the benefits of mobile banking. Although previous studies have improved the public's understanding of mobile banking and e-service quality in the last few years, not all customers have fully embraced mobile banking services (Yu et al., 2015). One of the reasons for this relates to its low e-service quality (De Leon, 2019). Hence, improving the service quality of mobile banking is key to maximizing the potential in the sector.

In this regard, this research examines the e-service quality of mobile banking and customer satisfaction. Bearing in mind that service quality plays a crucial role in customer satisfaction (Baker and Crompton, 2000; Cronin Jr et al., 2000), this study intends to explore all the key dimensions of service quality in mobile banking that require immediate attention and investigate their impacts on customers' satisfaction.

1.3 Problem Statement

Despite the recent advancements in mobile banking, data obtained from customer satisfaction surveys have shown that potential users still lack confidence in adopting the system due to its low e-service quality (De Leon et al., 2020; Daniyan and Akinbowale, 2017). E-service quality is one of the challenging factors affecting the use of mobile banking (Purohit et al., 2021; Zhang et al., 2018). The reluctance is also traced to the fact that current studies on mobile banking focus more on adoption and use intention. Adoption is the customer's ability to accept the use of mobile banking services. Some of the dimensions of adoption are usefulness, benefit, performance expectancy, and customer awareness. Meanwhile, the use intention is how

determined people are willing to use mobile banking services. Examples of use intention dimensions are risk, cost, and compatibility with lifestyle and habits. These factors have limitations that deter the introduction and promotion of the use of mobile banking. The use intention approach does not encapsulate specific aspects and features of mobile e-service quality. For instance, the gap in service quality is not defined and key dimensions of e-service quality have not been identified despite that they require urgent improvement (Tsai et al., 2018). Moreover, mobile banking has some specific characteristics that make it different from other web based e-services. These emphasize the need to identify those dimensions and measure them precisely to improve the service quality of mobile banking (De Leon et al., 2020; Mallikarjuna and Murali, 2014; Malviya, 2015). From the issues mentioned above, it is clear that there are unaddressed issues with respect to improving mobile banking e-service quality. There is always a competition among banking institutions in terms of retaining customers in their mobile banking services. Hence, there is a need to making sure that the quality of e-service achieves/meets the customers' expectations (Masrek et al., 2018). The degree of satisfaction in banking sector increases with e-service quality (Asiyanbi and Ishola, 2018). Therefore, recognizing the relative importance of e-service quality dimensions can help the banking sectors focus on what satisfies the customers most (Hammoud et al., 2018). For this reason, recognizing the relative importance of e-service quality dimensions can help the banking sectors focus on what satisfies the customers most.

1.4 Objective of the Study

The objectives of this research are as follows:

- To propose an enhanced model for assessing e-service quality and customer satisfaction in mobile banking.
- To validate the relationship between the dimensions of mobile banking e-service quality and customer satisfaction.

1.5 Scope of the Study

The scope of this study is within improving e-service quality for mobile banking to satisfy customers by enhancing the mobile banking e-service quality assessment model. The data involved the banking system in Nigeria. Specifically, the main focus of this study is to improve e-service quality of mobile banking as well as identify the critical dimensions of mobile banking e-service quality and then propose an enhanced model for assessing the mobile banking e-service quality. As such, the relationship between the dimensions of mobile banking and customer satisfaction is also studied. This study will help service providers to improve on the e-service quality delivered to their users.

Moreover, the research setting, Nigeria, comprises 36 states with numerous banks located across the country. Many bank customers prefer mobile banking because of its convenience and portability. To ensure that the research objectives are achieved, the population sample is bank customers who transact through mobile banking in Nigeria. Surveys were administered to mobile banking customers through internet channels to collect primary data. Since this study focuses on mobile banking, customers from telephone and online banking were excluded from the sample population.

1.6 Research Contribution

This research contributes to the existing literature on the e-service quality of mobile banking theoretically and practically.

- Theoretical: It presents quantitative information about the dimensions and attributes of e-service quality of mobile banking. This knowledge could be used as a reference in future studies on e-service quality of mobile banking.
- Practical: It proposes an enhanced e-service quality model for mobile banking. This model could be used by mobile banking providers to improve the e-service they deliver to users.

1.7 Organisation of Thesis

This thesis is organised as follows:

Chapter 1 introduces this research. It describes the research problem, objectives, scope, and contributions.

Chapter 2 reviews the related literature on service topology (e-service quality and IS/IT service quality) and other e-service quality models for mobile banking. The resources gathered provide useful information towards identifying the research gaps and limitations of the previous works.

Chapter 3 discusses research methodology which includes the philosophical perspective, research design, population, sampling design, survey instruments, and data collections procedure for pilot studies.

Chapter 4 presents the enhanced model for assessing the e-service quality of mobile banking and customer satisfaction. This is motivated by the literature review in Chapter 2.

Chapter 5 is dedicated to data analysis. This includes the descriptive analysis of frequencies and percentages, as well as, the measurement and structural models.

Chapter 6 describes the overall significance of this research, conclusions derived based on the set objectives, the limitations and suggestions for future research.

1.8 Summary

This chapter introduces the background of the thesis. The research problem, objectives, scope, contributions, and thesis outline are stated.

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