



UNIVERSITI PUTRA MALAYSIA

**PATTERNS OF ELECTRONIC MAIL DISCOURSE IN TWO
MALAYSIAN ORGANISATIONS**

HADINA HABIL

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ORGANISATIONS**

By

HADINA HABIL

**Thesis Submitted to the School of Graduate Studies, Universiti Putra Malaysia, in
Fulfilment of the Requirements for the Degree of Doctor of Philosophy**

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This thesis is dedicated to my parents, Haji Habil b. Haji Abdul Hamid and Hajjah Maryam bt Haji Jamaluddin, who have believed in me and loved me unconditionally.

Your encouragement and support have made me who I am today.



Abstract of thesis presented to the Senate of Universiti Putra Malaysia in fulfilment of the requirements for the degree of Doctor of Philosophy.

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Faculty: Modern Languages and Communication

This study investigates the patterns of email discourse in workplace communication. Email exchanges are analysed in order to explicate how members of an organisation interact through email to meet the specific communicative needs of the organisation. It is the assumption of this study that email discourse represents social action of members in the organisation and it is part of a social practice.

The linguistic data for the study consists of email texts and the study emulates the language in context model. The three parameters of the field, mode and tenor that constitute register, are investigated to provide insight on what the participants are engaged in, the people involve in the interaction and on the role the language plays.



The data is analysed in two parts: text-based features and text in context. The text-based features is further divided into two: the micro and macro analyses.

The macro analysis involves looking at the surface and content structure of email messages. This analysis provides information on the generic structure of email. The micro analysis involves eliciting empirical evidence from the corpus by using concordancing tools. A textual analysis is also carried out to draw the textual features and lexical choices and expressions used by writers in the emails.

The text in context constitutes the interpretation and explanation of the reason why and the explanation of how certain linguistic features are adopted in some situation, when communicating with certain people to achieve certain communicative purposes.

Examples of email messages are discussed and the various strategies are explained based on the linguistic data, and the social context in which the emails are written. Reference to the specific organisational culture and practices are formulated.

The evidence shows that in the context of workplace communication, the available linguistic resources are used creatively and purposively via email in meeting the specific communicative purposes of members of organisations. The social, political and cultural aspects of the interaction influence the way emails are written and email writers are consciously aware of the available resources.



The study concludes that people in organisation adopt various discourse and rhetorical strategies to meet the specific communicative needs at the workplace. The strategies selected reflect the writers' interpersonal relationship with their email interactants while the linguistic realisation in the email texts manifest the values they hold as members of the organisation. Finally, a model of factors influencing the construction of the email messages at the workplace and a taxonomy of the linguistic features and rhetorical strategies in email as an institutional genre are posited which provide a framework for future research in the field.

Abstrak tesis yang dikemukakan kepada Senat Universiti Putra Malaysia sebagai memenuhi keperluan untuk ijazah Doktor Falsafah.

**BENTUK WACANA MEL ELEKTRONIK DALAM DUA ORGANISASI DI
MALAYSIA**

Oleh

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Kajian ini menganalisis bentuk-bentuk wacana komunikasi e-mel di tempat kerja. Interaksi saling berbalas e-mel dikaji untuk menghuraikan bagaimana ahli-ahli sebuah organisasi berinteraksi menerusi e-mel untuk memenuhi pelbagai keperluan komunikatif tertentu dalam sesebuah organisasi. Andaian yang dibuat oleh kajian ini adalah bahawa wacana e-mel menggambarkan tindakan sosial ahli-ahli dalam organisasi dan justeru, ia merupakan sebahagian daripada amalan sosial.

Data linguistik kajian ini merangkumi teks-teks e-mel dan kajian ini menggunakan model bahasa dalam konteks. Tiga parameter iaitu bidang, cara dan tenor yang membentuk laras, dikaji untuk menghasilkan dapatan tentang perkara apakah yang mempertaut para peserta, orang yang terlibat dalam interaksi dan peranan yang dimainkan oleh bahasa.

Data-data dianalisis dalam dua bahagian: ciri-ciri teks dan teks dalam konteks. Ciri-ciri teks seterusnya dibahagikan kepada dua: analisis mikro dan analisis makro.



Analisis makro melibatkan pemerhatian terhadap struktur permukaan dan kandungan mesej e-mel. Analisis ini memberikan maklumat tentang struktur generik e-mel tersebut. Analisis mikro pula menghasilkan bukti empirikal daripada korpus menerusi penggunaan instrumen konkordans. Analisis tekstual juga dilaksanakan untuk memperoleh ciri-ciri tekstual dan pilihan leksikal serta ungkapan-ungkapan yang digunakan oleh penulis-penulis dalam e-mel mereka.

Teks dalam konteks membentuk penafsiran dan penjelasan tentang sebab mengapa dan penjelasan bagaimana ciri-ciri linguistik tertentu digunakan dalam sesetengah situasi, apabila berkomunikasi dengan orang tertentu untuk mencapai objektif komunikatif tertentu.

Contoh-contoh mesej e-mel dibincangkan dan pelbagai bentuk strategi dihuraikan berdasarkan data linguistik dan konteks sosial e-mel tersebut ditulis. Rujukan terhadap budaya dan amalan organisasi tertentu juga dikemukakan.

Kajian ini membuktikan bahawa dalam konteks komunikasi di tempat kerja, maklumat dan sumber linguistik yang ada adalah digunakan secara kreatif dan penuh objektif menerusi e-mel untuk memenuhi matlamat komunikatif tertentu ahli-ahli organisasi. Aspek-aspek sosial, politik dan budaya dalam interaksi mempengaruhi cara e-mel ditulis dan penulis-penulis e-mel sedar dan tahu tentang maklumat dan sumber linguistik yang ada.

Kesimpulannya, kajian ini merumuskan bahawa para pekerja dalam organisasi menggunakan pelbagai strategi wacana dan retorik untuk memenuhi keperluan-keperluan komunikatif tertentu di tempat kerja. Strategi-strategi yang digunakan menggambarkan hubungan interpersonal para penulis e-mel dengan penginteraksi e-mel mereka, manakala realisasi linguistik dalam teks-teks e-mel menggambarkan nilai-nilai yang dipegang oleh mereka sebagai ahli organisasi. Akhir sekali, dicadangkan sebuah model tentang faktor-faktor yang mempengaruhi sumbangan e-mel mesej di tempat kerja dan sebuah taksonomi bagi ciri-ciri linguistik serta strategi retorik dalam e-mel sebagai sebuah genre institusional yang membentuk sebuah rangka kerja bagi kajian seterusnya dalam bidang ini.



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TABLE OF CONTENTS

	Page
Dedication	ii
Abstract	iii
Abstrak	vi
Acknowledgements	ix
Approval	xii
Declaration	xiv
List of Tables	xxi
List of Figures	xxiv
List of Concordance Samples	xxv
List of Abbreviations	xxvi

CHAPTER

1	INTRODUCTION	1
	1.1 Background of the Study	1
	1.2 Email as a Communication Medium	5
	1.3 Statement of the Problem	9
	1.4 Research Questions	11
	1.5 Purpose of the Study	12
	1.6 Significance of the Study	13
	1.7 Scope of the Study	17
	1.8 Theoretical Perspective	19
	1.9 Definition of Terms	26
	1.10 Overview of the Thesis	31
2	REVIEW OF LITERATURE	33
	2.1 Introduction	33
	2.2 Computer Mediated Communication	33
	2.2.1 Electronic Mail Communication	36
	2.2.2 The Language of Email	42
	<i>Structural Elements</i>	42
	<i>Headers</i>	43
	<i>Greetings and Farewell</i>	45
	<i>The Body of the Message</i>	46
	2.3 Communication and Organisation	47
	2.3.1 Organisational Communication	52
	<i>Functions of Communication</i>	53
	<i>Direction of Communication</i>	56
	2.3.2 Formal Versus Informal Networks	57
	<i>Organisational Communication Technology</i>	58
	<i>Communication Content</i>	58
	<i>Communication Patterns</i>	59
	<i>Communication Outcomes</i>	60
	<i>Organisational Structure</i>	61
	2.3.3 Organisational Structure	61



2.3.4	Organisational Culture	65
	<i>Low and High Context</i>	69
	<i>Power Distance</i>	70
	<i>Individualism and Collectivism</i>	71
2.3.5	Power in Organisations	72
2.4	Critical Discourse Analysis (CDA): Language and power	76
2.4.1	Discourse	77
2.4.2	Discourse and Power	84
2.4.3	Ideology	88
2.4.4	Speech Act Theory	89
	<i>Directives</i>	90
	<i>Commissives</i>	91
	<i>Representatives</i>	91
	<i>Declaratives</i>	92
	<i>Expressives</i>	93
2.4.5	Language as Social Semiotic	93
2.4.6	Using a Critical Discourse Analysis (CDA) framework	108
2.4.7	Text and Interpersonal Meaning	111
	<i>Tenor</i>	112
	<i>Use of Pronouns</i>	113
	<i>Contact and the Imitation of Speech</i>	116
2.4.8	Email as a Genre	117
2.4.9	Register	127
2.5	Previous Research on Email	132
2.6	Conclusion	136
3	RESEARCH DESIGN AND METHODOLOGY	
3.1	Introduction	137
3.2	Research Design	137
3.2.1	Research Phases	139
	Phase 1	140
	Phase 2	141
	Phase 3	141
3.3	Theoretical and Conceptual Frameworks	145
3.3.1	Theoretical Framework	147
3.3.2	Conceptual Framework	148
3.4	Subjects and Sample Selection	151
3.4.1	The Organisations	151
3.4.2	Department	154
3.4.3	Liaison representatives (LR)	154
3.4.4	Email Messages and their organisations	154
3.5	Instruments	158
3.5.1	Checklist for Email Selection	158
3.5.2	Telephone Interview Checklist	159
3.5.3	Wordsmith Concordancer	159
3.5.4	Questionnaire	160
3.5.5	Administration of the Questionnaire Survey	161
3.6	Data Collection	162
3.6.1	Data Collection Procedure	164

	<i>Qualitative and Quantitative Approaches to Data Collection</i>	165
	<i>Corpus-based Approaches for Data Collection</i>	167
3.7	Pilot Studies	169
3.7.1	Introduction	169
3.7.2	Email Texts Analysis	170
3.7.3	Findings of the Pilot Study	170
	<i>Analysis of Email Messages</i>	171
	<i>Questionnaire Survey</i>	172
3.8	Data Analysis	174
3.8.1	Speech Act Framework	179
3.8.2	Corpus-based Analysis	180
3.8.3	Fairclough's (1989) CDA Approach	181
3.8.4	Survey Analysis	185
3.9	Conclusion	188
4	THE TEXT-BASED FEATURES OF EMAILS: FINDINGS AND DISCUSSION	
4.1	Introduction	189
4.2	Profile of the Organisations	190
4.3	Surface Structure Analysis	194
4.3.1	Speech Acts and Functions of Email Texts	194
4.3.2	Format of Messages	211
	<i>Company A</i>	212
	<i>Inside Address</i>	212
	<i>Layout</i>	212
	<i>Opening Salutation</i>	213
	<i>Language Style</i>	215
	<i>Closing</i>	218
	<i>Interpersonal Aspect</i>	219
	<i>Gender</i>	219
	<i>Message Flow</i>	221
	<i>Paralanguage</i>	224
	<i>Uppercase and Lowercase Letters</i>	224
	<i>Company B</i>	227
	<i>Inside Address</i>	227
	<i>Layout</i>	228
	<i>Opening Salutation</i>	230
	<i>Language Style</i>	232
	<i>Closing</i>	234
	<i>Interpersonal Aspect</i>	235
	<i>Gender</i>	237
	<i>Message Flow</i>	238
	<i>Paralanguage</i>	240
4.3.3	Summary and Discussion of Findings	243
4.4	Content Structure Analysis	248
4.4.1	Conversational Structure	252
4.4.2	Conversational Structure and Mood Analysis	255



	<i>Company A</i>	255
	<i>Opening phase</i>	255
	<i>Business phase</i>	258
	<i>Closing phase</i>	260
	<i>Summary of Analysis</i>	262
	<i>Company B</i>	263
	<i>Opening phase</i>	263
	<i>Business phase</i>	264
	<i>Closing phase</i>	265
	<i>Summary of Analysis</i>	267
4.5	Discourse Strategies	268
4.6	Textual Analysis	270
	4.6.1 Textual Features	271
	4.6.2 Lexicalisation	278
4.7	Conclusion	284
4.8	Concordance	287
	4.8.1 Pronoun 'I'	287
	' <i>I</i> ' + <i>Parenthetical Verb</i>	288
	' <i>I</i> ' + <i>Modal Verb</i>	290
	' <i>I</i> ' <i>Taking an Assertive and Authoritative Position</i>	292
	' <i>I</i> ' <i>used as Routine Expression</i>	293
	' <i>I</i> ' <i>Used as a Direct Manifestation of Power</i>	294
	4.8.2 Pronoun 'You'	296
	4.8.3 Pronoun 'We'	301
	4.8.4 Address Forms	305
	4.8.5 Agency	306
	4.8.6 Parenthetical Verbs	308
	4.8.7 Hedges	310
	4.8.8 Speech Acts of Directive Intent	323
	<i>The Imperative</i>	324
	' <i>Please</i> ' and <i>Imperative</i>	325
	' <i>Let</i> ' + <i>Pronoun</i> + <i>Imperative</i>	329
	<i>The Declarative Form</i>	330
	' <i>Want</i> ' and ' <i>Need</i> ' <i>Statements</i>	330
	<i>Performatives</i>	333
	<i>The Interrogative Form</i>	335
	<i>Modal Verbs</i>	337
4.9	Conclusion	344
5	TEXT IN CONTEXT	
5.1	Introduction	346
5.2	Company A	348
	5.2.1 Sample 1 J-Chain	350
	<i>J1 – Request/directive</i>	351
	<i>J2 – Confirm/Representative-stating</i>	358
	5.2.2 Sample 2 - P – Chain	360
	<i>P1 Directive – Request</i>	361
	<i>P2 Directive – Inquiry</i>	364
	<i>P3 Directive – Inform/notice</i>	366
	<i>P4 Request – Directive – Request</i>	367



	<i>P5 Explain/Representative – Stating</i>	368
5.2.3	Sample 3 Z-chain	371
	<i>Z1 Explain/Directive – Request</i>	372
	<i>Z2 Disagree</i>	374
	<i>Z3 Explain – Clarify</i>	377
	<i>Z4 Explain – Representative – Stating</i>	379
	<i>Z5 Explain/Directive</i>	381
	<i>Z6 Explain/Directive</i>	383
	<i>Z7 Explain/Directive</i>	385
5.2.4	One Way Email	387
	<i>AN Directive/Request</i>	387
	<i>AD Directive – Request</i>	389
	<i>AU Directive – Inform</i>	391
5.2.5	Summary of Findings	393
5.3	Company B	396
5.3.1	Sample 1 - U – Chain	397
	<i>U1 Explain/Directive – Notice</i>	398
	<i>U2 Confirm – Request</i>	401
	<i>U3 Request</i>	404
5.3.2	Sample 2 - J – Chain	405
	<i>J1 Request/Directive</i>	406
	<i>J2 Explain/Directive – Notice</i>	408
	<i>J3 Inform</i>	411
	<i>J4 Request</i>	413
	<i>J5 Inform/Commissive – Promise</i>	415
	<i>J6 Confirm – Inquire</i>	416
5.3.3	Sample 3	418
	<i>01 Explain</i>	418
	<i>02 Inform</i>	420
	<i>03 Disagree</i>	421
	<i>04 Acknowledge/Commissive</i>	422
	<i>05 Explain/Representative – Stating</i>	424
5.3.4	One Way Email	425
	<i>P Request</i>	425
	<i>V Directive – Notice</i>	427
	<i>D Request for Approval</i>	429
5.3.5	Summary of Findings	430
5.4	Incidental Findings	433
5.5	Conclusion	435
6	SUMMARY, IMPLICATIONS AND RECOMMENDATIONS	
6.1	Introduction	447
6.2	Summary	448
6.3	Implications	451
6.4	Recommendations	458



REFERENCES	460
APPENDICES	477
BIODATA	535



LIST OF TABLES

Table		Page
1	Reasons for using email	5
2	Some definitions of discourse and text	81
3	Types of directives classified by Ervin-Tripp (1972)	90
4	Varieties in language (Halliday, 1993)	96
5	Relations of text to the context of situation	106
6	A CDA framework for analysis	110
7	The use of the first and second person pronouns (Leech & Svartvik, 1975: 57)	114
8	Research questions, data collection and data analysis	145
9	Summary of sources of data and data collection procedure	169
10	Framework for the pilot study analysis	171
11	Summary of the procedures for data analysis	178
12	Functions of email messages	195
13	The breakdown of the emails based on the Speech Act categories	196
14	Email layout of Company A	213
15	Openings used in emails of Company A	215
16	Language styles used in emails of Company A	217
17	Closing salutations in emails of Company A	218
18	Interpersonal aspect in emails of Company A	219
19	Gender identification in names	220
20	Gender of writers of emails of Company A	221
21	Message flow in email communication of Company A	224
22	Layout of email messages of Company B	229
23	Opening salutations used in Company B	232
24	Language styles identified in the emails of Company B	234
25	Closing salutations used in emails of Company B	234
26	Interpersonal aspect in emails of Company B	237
27	Gender of email writers in Company B	238
28	Message flow in email communication of Company B	240
29	A summary of the surface structure findings of both organisations	243
30	Summary of the conversational structure found in email messages of the two organisations	252
31	Summary of the conversational sequence analysis	252
32	Conversational sequences of L1#22 email	253
33	Conversational sequences of J1#17 email	254
34	The types of mood identified in the opening phase in emails of Company A	255
35	The mood identified in the business phase in emails of Company A	258
36	Conversational sequence of AD1#60 email	259
37	Conversational sequence of W1#45 email	259
38	Conversational sequence of AC1#59 email	259
39	The mood used in the business phase	260
40	The mood identified in the closing phase in emails of	261



	Company A	
41	The mood identified in the opening phase	263
42	Examples of the mood identified in the opening phase	264
43	The mood identified in the business phase in emails of Company B	265
44	Examples of the mood identified in the business phase in emails of Company B	265
45	The mood identified in the closing phase in emails of Company B	265
46	The imperative mood identified in the closing phase in emails of Company B	266
47	The declarative mood identified in the closing phase in emails of Company B	266
48	Discourse strategies identified in the emails of Company A and B	268
49	The reference used in emails in both organisations	272
50	Instances of intertextuality in both organisations	273
51	Code switching instances in both organisations	274
52	Linkers and discourse markers found in both organisations	275
53	Instances of the passive voice and ellipsis in both organisations	277
54	Summary of values identified in emails of both organisations	279
55	Parenthetical verbs identified in the data	288
56	'I' + Modal verbs used in both organisations	291
57	Summary of the occurrences of pronoun 'I' in both organisations	296
58	Summary of the occurrences of pronoun 'you' in both organisations	298
59	Summary of the occurrences of pronoun 'we' in both organisations	304
60	Parenthetical verbs used in both organisations	309
61	Hedges used as emphasisers	311
62	Hedges used as amplifiers	312
63	Hedges used as downtoners	314
64	Hedges used as probability	315
65	Hedges used as approximators	316
66	Summary of the occurrences of the 'as-clause' in both organisations	323
67	Occurrences of the 'need' and 'want' statements in the data	331
68	The performative verbs identified in the data	334
69	The use of the modal verbs suggested by Quirk et al	337
70	Types of modality suggested by Palmer (1986)	338
71	The occurrences of the modal verbs in the emails of Company A	339
72	The occurrences of modal verbs in the emails of Company B	341
73	Summary of the senders and receivers of J-chain	350
74	Summary of the senders and receivers of P-chain	361
75	Summary of the senders and receivers of Z-chain	371
76	A summary of the senders and receivers of U-chain	398
77	A summary of the senders and receivers of J-chain	406

78	A summary of the senders and receivers of O-chain	418
79	Taxonomy of the speech acts identified in the data	452



LIST OF FIGURES

Figure		Page
1	Language in Context: An alternative projection	20
2	A model of text in context	22
3	Dimensions of interpersonality (Goatly, 2000)	112
4	Language and context model	123
5	A model for a process-based orientation to Genre (Callaghan et al., 1993: 193)	124
6	Research procedure	144
7	The relationship of variables in the study	147
8	The three-level structure of Company A	153
9	The three-level structure of Company B	153
10	A three-dimensional view of Discourse Analysis (Fairclough, 1992)	182
11	A research model for studies of email in professional settings	453
12	The relationship among the factors influencing the construction of email messages in the context of workplace communication	455

