

UNIVERSITI PUTRA MALAYSIA

TRADE, EXTERNAL SHOCK AND ECONOMIC GROWTH IN SELECTED ASEAN AND SOUTH KOREAN ECONOMIES

TAJUL ARIFFIN MASRON

FEP 2006 2



TRADE, EXTERNAL SHOCK AND ECONOMIC GROWTH IN SELECTED ASEAN AND SOUTH KOREAN ECONOMIES

TAJUL ARIFFIN MASRON

DOCTOR OF PHILOSOPHY UNIVERSITY PUTRA MALAYSIA 2006



TRADE, EXTERNAL SHOCK AND ECONOMIC GROWTH IN SELECTED ASEAN AND SOUTH KOREAN ECONOMIES

By

TAJUL ARIFFIN MASRON

Thesis Submitted to the School of Graduate Studies, Universiti Putra Malaysia, in Fulfilment of the Requirement for the Degree of Doctor of Philosophy

December 2006



DEDICATED TO: MY PARENTS AND MY BELOVED WIFE AND SONS (FIRDAUS AND FARID)

"Thanks for your loving care and endless encouragement"



Abstract of thesis presented to the Senate of Universiti Putra Malaysia in fulfilment of the requirement for the degree of Doctor of Philosophy

TRADE, EXTERNAL SHOCK AND ECONOMIC GROWTH IN SELECTED ASEAN AND SOUTH KOREAN ECONOMIES

By

TAJUL ARIFFIN MASRON

December 2006

Chairman: Associate Professor Zulkornain Yusop, PhD

Faculty : Economics and Management

This study examines the impact of trade on economic growth through four main growth channels, namely private domestic investment (PDI), government spending (GOV), manufacturing value added (MVA) and foreign direct investment (FDI), taking into consideration the role of external shock, which is proxied by capital flight. It is particularly important because past studies indicate that trade and economic growth does not show a parallel co-movement, or in other words, high level of trade does not necessarily lead to high economic growth. By using five East Asian economies (i.e. Indonesia, Korea, Malaysia, The Philippines and Thailand) as case studies, autoregressive distributed lag (ARDL) estimation procedure is utilized in order to estimate the impact of trade on economic growth which covers period from 1970 to 2002. The indirect impact procedure is used so as to help us to determine through which channel trade will positively affect economic growth, vice versa. The indirect impact of trade on economic growth, vice versa.



Several important conclusions can be drawn from the study. The threat of capital flight (and thus negative external shock) is justified in this study. Capital flight could reverse the good prospect of economic growth as had been experienced by five East Asian economies during the 1997 economic crisis. In addition, the calculated indirect impact of trade on economic growth tells us the reason of why trade does not necessarily lead to high economic growth since the indirect impact does not necessarily positive and high through all channels. The main source of low positive or negative effect of trade on economic growth is because of inefficiency in resource allocation (proxied by channels of PDI and GOV) as well as low technological development (proxied by channels of MVA for domestic technological development and FDI for foreign technological diffusion) in East Asian, especially in the case of ASEAN economies. What is important to mention here is that without considering the indirect impact of trade on growth, we may face difficulty to magnify the positive impact of trade on economic growth since we are not guided as to what effort should be undertaken. Based on the framework in this study, we found that in order for ASEAN to emulate the success of Korea in developing its economy, ASEAN has to ensure that they are moving towards greater competitiveness by enhancing the level of efficiency as well as technological development.



Abstrak thesis yang dikemukakan kepada Senat Universiti Putra Malaysia sebagai memenuhi keperluan untuk ijazah Doktor Falsafah

PERDAGANGAN, KEJUTAN LUARAN DAN PERTUMBUHAN EKONOMI DI NEGARA TERPILIH ASEAN DAN KOREA SELATAN

Oleh

TAJUL ARIFFIN MASRON

Januari 2007

Pengerusi: Profesor Madya Zulkornain Yusop, PhD

Fakulti : Ekonomi dan Pengurusan

Kajian ini menguji kesan perdagangan antarabangsa ke atas pertumbuhan ekonomi melalui empat saluran pertumbuhan iaitu pelaburan persendirian domestik (PDI), perbelanjaan kerajaan (GOV), nilai tambah sector pembuatan (MVA) dan pelaburan langsung asing (FDI), mengambil kira peranan gangguan luaran yang di wakili oleh pembolehubah aliran modal keluar. Kajian ini penting terutamanya kerana kajian yang lepas telah menunjukkan bahawa perdagangan dan pertumbuhan tidak bergerak seiring, atau dengan lain perkataan, tahap perdagangan yang tinggi tidak semestinya membawa kepada pertumbuhan yang tinggi. Dengan memilih lima negara Asia Timur (Indonesia, Korea Selatan, Malaysia, Filipina and Thailand) sebagai kes kajian, kaedah kajian yang dipanggil autoregressive distributed lag (ARDL) digunakan bagi menentukan kesan perdagangan ke atas pertumbuhan ekonomi yang merangkumi tahun 1970 hingga 2002. Pendekatan tidak langsung digunakan kerana ia mampu membantu menentukan saluran di mana perdagangan akan memberikan kesan yang positif ke atas pertumbuhan, dan sebaliknya. Kesan tidak langsung perdagangan kepada pertumbuhan ekonomi akan



diukur berdasarkan kepada kajian yang dibuat oleh Wacziarg (2001). Beberapa penemuan penting daripada kajian ini dapat disimpulkan seperti berikut. Pertama, ancaman pengaliran modal asing keluar (dan seterusnya kesan kejutan luaran yang negatif) telah dibuktikan di dalam kajian ini. Pengaliran modal asing keluar mampu memelesetkan jangkaan pertumbuhan ekonomi yang positif seperti yang telah dialami oleh lima negara Asia Timur pada krisis ekonomi 1997. Sebagai tambahan, kesan tidak langsung perdagangan ke atas pertumbuhan menunjukkan bahawa perdagangan tidak semestinya membawa kepada pertumbuhan yang tinggi kerana kesan tidak langsung tidak semestinya positif dan tinggi di semua saluran pertumbuhan. Sumber utama kesan positif yang rendah atau negatif perdagangan ke atas pertumbuhan ialah kerana agihan sumber kurang cekap (digambarkan melalui saluran PDI dan GOV) dan pembangunan teknologi yang rendah (dicerminkan melalui MVA bagi pembangunan teknologi domestik dan FDI bagi penyerapan teknologi luar) di Asia Timur, terutamanya ASEAN. Perkara yang penting ialah tanpa mengambil kira kesan tidak langsung perdagangan ke atas pertumbuhan ekonomi, kita mungkin mengalami kesukaran untuk meningkatkan kesan positif yang besar perdagangan ke atas pertumbuhan ekonomi kerana tidak terarah kepada bentuk usaha yang perlu dilaksanakan. Berdasarkan kepada rangka kerja di dalam kajian ini, didapati bahawa sebagai cabaran bagi ASEAN untuk mengejar kejayaan Korea Selatan dalam membangunkan ekonominya, ASEAN perlu memastikan agar mereka bergerak ke arah daya saing yang lebih tinggi dengan meningkatkan tahap kecekapan dalam kaedah pengeluaran dan juga pembangunan teknologi.



ACKNOWLEDGEMENTS

First and foremost, I would like to take this opportunity to convey my highest appreciation to my committee chairman, Associate Professor Dr. Zulkornain Yusop for his valuable suggestions and tremendous support throughout this study. His consistent guidance and advice had allowed me to successfully complete this thesis.

I would also like to thank Professor Dr. Ahmad Zubaidi Baharumshah and Professor Dr. Muzafar Shah Habibullah as members of my supervisory committee for their suggestions, views and comments at various stages of the study.

My deepest gratitude goes to my parents, my beloved wife and my sons who encouraged and supported me along my study.

Special thanks also goes to all friends, especially Chong Chee Keong (UNITAR) and Rohana Kamaruddin (UiTM), who had always encouraged me to endure this difficult task, given me their warmest helps along my path to graduation, and accompanying me during my most difficult time, and happiest hours in the campus.



I certify that an Examination Committee has met on to conduct the final examination of Tajul Ariffin Masron on her Doctor of Philosophy thesis entitled "Trade, External Shock and Economic Growth in East Asian-5" in accordance with Universiti Pertanian Malaysia (Higher Degree) Act 1980 and Universiti Pertanian Malaysia (Higher Degree) Regulations 1981. The Committee recommends that the candidate be awarded the relevant degree. Members of the Examination Committee are as follows:

Zakariah Abdul Rashid, PhD

Professor Faculty of Graduate Studies Universiti Putra Malaysia (Chairman)

Ahmad Zainuddin Abdullah, PhD

Lecturer Faculty of Graduate Studies Universiti Putra Malaysia (Internal Examiner)

Law Siong Hook, PhD

Lecturer Faculty of Graduate Studies Universiti Putra Malaysia (Internal Examiner)

Mansor Jusoh, PhD

Professor Faculty of Graduate Studies Universiti Putra Malaysia (External Examiner)

ZAKARIAH ABDUL RASHID, PhD

Professor/Deputy Dean School of Graduate Studies Universiti Putra Malaysia Date: 2007



This thesis submitted to the Senate of Universiti Putra Malaysia and has been accepted as fulfilment of the requirements for the degree of Doctor of Philosophy. The members of the Supervisory Committee are as follows:

Zulkornain Yusop, PhD

Associate Professor Faculty of Economics and Management Universiti Putra Malaysia (Chairman)

Ahmad Zubaidi Baharumshah, PhD

Professor Faculty of Economics and Management Universiti Putra Malaysia (Member)

Muzafar Shah Habibullah, PhD

Professor Faculty of Economics and Management Universiti Putra Malaysia (Member)

AINI IDERIS, PhD

Professor/Dean School of Graduate Studies Universiti Putra Malaysia

Date: 8 MARCH 2007



ix



DECLARATION

I hereby declare that the thesis is based on my original work except for quotations and citations, which have been acknowledged. I also declare that it has not been previously or concurrently submitted for any other degree at UPM or any other institutions.

TAJUL ARIFFIN MASRON

Date : 2007



TABLE OF CONTENTS

	Page
DEDICATION	ii
ABSTRACT	iii
ABSTRAK	V
ACKNOWLEDGEMENTS	vii
APPROVAL	viii
DECLARATION	Х
LIST OF TABLES	XV
LIST OF FIGURES	xvii
LIST OF CHARTS	xviii
LIST OF ABBREVIATIONS	xix

CHAPTER

ONE	OVERVIEW OF THE STUDY	1.1
	1.1 Introduction	1.1
	1.2 The issues	1.4
	1.2.1 Trade and growth	1.4
	1.2.2 Foreign capital flows, capital flight and economic growth	1.9
	1.3 Statement of the problem	1.14
	1.4 Objective of Study	1.20
	1.5 Significance of Study	1.21
	1.6 Scope of Study	1.23
	1.7 Organization of Study	1.24
TWO	ECONOMIC BACKGROUND	2.1
	2.1 Introduction	2.1
	2.2 Basic economic indicators	2.5
	2.2.1 Per capita GDP growth	2.5
	2.2.2 Import substitution and allocation efficiency	2.6
	2.2.3 FDI and technology development	2.8
	2.2.4 Bank lending	2.17
	2.2.5 External trade-Exports and Imports	2.18
	2.2.6 Government spending	2.23
	2.2.7 Stability	2.27
	2.2.8 Capital flight	2.29
	2.3 Historical trade orientation	2.31
	2.3.1 Indonesia	2.32
	2.3.2 South Korea	2.33
	2.3.3 Malaysia	2.35
	2.3.4 The Philippines	2.37
	2.3.5 Thailand	2.39





THREE	LITERATURE REVIEW	3.1
	3.1 Theoretical Review	
	3.1.1 Traditional trade theory versus new trade theory	3.1
	3.1.2 Growth, private domestic investment (PDI) and trade	3.4
	3.1.3 Growth, government spending (GOV) and trade	3.10
	3.1.4 Growth, foreign direct investment (FDI) and trade	3.18
	3.1.5 Growth, manufacturing value added (MVA) and trade	3.23
	3.1.6 Capital flow, capital flight and economic growth	3.28
	3.2 Empirical Review	3.35
	3.2.1 Growth	3.35
	3.2.2 Allocation effect	3.38
	3.2.2.1 Growth, private domestic investment (PDI) and trade	3.39
	3.2.2.2 Growth, government spending (GOV) and trade	3.42
	3.2.3 Technical effect	3.50
	3.2.3.1 Growth, foreign direct investment (FDI) and trade	3.54
	3.2.3.2 Growth, manufacturing value added (MVA) and trade	3.62
	3.3 External shock and economic growth	3.72
	3.4 Measurement of capital flight	3.74
FOUR	METHODOLOGY	4.1
	4.1 Model Specification	4.1
	4.1.1 Theoretical growth model for open economy	4.1
	4.1.2 Private domestic investment (PDI) equation	4.8
	4.1.2.1 Basic model of PDI	4.8
	4.1.2.2 Extension of the model	4.10
	4.1.2.2.1 FDI	4.10
	4.1.2.2.2 Government spending	4.11
	4.1.2.2.3 Financial deepening	4.12
	4.1.2.2.4 Other explanatory variables	4.13
	4.1.2.3 Final estimating model of PDI	4.14
	4.1.3 Government spending (GOV) equation	4.14
	4.1.3.1 Basic model of GOV	4.14
	4.1.3.2 Extension of the model	4.20
	4.1.3.2.1 Welfare	4.20
	4.1.3.2.2 Private domestic investment (PDI)	4.21
	4.1.3.2.3 Gross domestic product (GDP)	4.21
	4.1.3.2.4 Other explanatory variables	4.22
	4.1.3.3 Final estimating model of GOV	4.24
	4.1.4 Foreign direct investment (FDI) equation	4.24
	4.1.4.1 Basic model of FDI	4.24
	4.1.4.2 Extension of the model	4.29
	4.1.4.2.1 Initial condition (GDP)	4.29
	4.1.4.2.2 Private domestic investment	4.30
	4.1.4.2.3 Government spending	4.30



xii

		xiii
	4.1.4.3 Other explanatory variables	4.31
	4.1.4.4 Final estimating model of FDI	4.34
	4.1.5 Manufacturing value added (MVA) equation	4.34
	4.1.5.1 Basic model of MVA	4.34
	4.1.5.2 Extension of the model	4.39
	4.1.5.2.1 Foreign direct investment	4.40
	4.1.5.2.2 Private direct investment	4.42
	4.1.5.2.3 Government spending	4.43
	4.1.5.2.4 Wage	4.46
	4.1.5.3 Other explanatory variable	4.47
	4.1.5.4 Final estimating model of MVA	4.48
	4.1.6 Overall empirical model	4.48
	4.1.7 The calculation of indirect impact of trade on economic	
	growth	4.49
	4.2 Estimation procedure	4.51
	4.2.1 Time series properties	4.51
	4.2.1.1 Unit root tests – stationary test	4.52
	4.2.1.1.1 Augmented Dickey-Fuller (ADF) unit root test	4.53
	4.2.1.1.2 Phillips-Perron (PP) unit root test	4.54
	4.2.1.1.3 The Kwiatkowski, Phillips, Schmidt and Shin (KPSS)	
	test	4.54
	4.2.2 Cointegration	4.55
	4.2.2.1 Engle-Granger two step procedure test	4.56
	4.2.2.2 Johansen and Juselius (JJ) maximum likelihood test	4.57
	4.2.2.3 Bound testing approach	4.59
	4.2.3 Error correction model	4.60
	4.2.3.1 Residual-based error correction model	4.60
	4.2.3.2 Vector error correction model (VECM)	4.62
	4.2.3.3 Autoregressive distributed lag (ARDL) model	4.63
	4.3 Data	4.64
FIVE	ANALYSIS AND DISCUSSIONS	5.1
	5.1 Preliminary analysis	5.1
	5.1.1 Unit root tests	5.2
	5.1.2 Test for inclusion of trend	5.10
	5.2 Unrestricted error correction model (UECM) results	5.11
	5.2.1 Growth equation without external shock	5.12
	5.2.2 Growth equation with external shock	5.17
	5.2.3 Growth channel equations	5.22
	5.2.3.1 Private domestic investment (PDI) equation	5.22
	5.2.3.2 Government spending (GOV) equation	5.28
	5.2.3.3 Manufacturing value added (MVA) equation	5.35
	5.2.3.4 Foreign direct investment (FDI) equation	5.41
	5.3 Indirect impact of trade on growth through each channel	5.48
	5.3.1 Trade-PDI-growth	5.48



	xiv
5.3.2 Trade-GOV-growth	5.51
5.3.3 Trade-MVA-growth	5.53
5.3.4 Trade-FDI-growth	5.56
5.4 Total indirect impact of trade on economic growth	5.58
5.5 Difference(s) among the countries	5.64
5.6 Summary	5.66

SIX	CONCLUSION	6.1
	6.1 Summary	6.1
	6.2 Conclusions	6.7
	6.3 Policy implications	6.8
	6.4 Limitation of the study	6.13
	6.5 Suggestion of further study	6.14
	REFERENCES	R.1
	APPENDICES	A.1
	BIODATA OF THE AUTHOR	B.1



LIST OF TABLES

Table		Page
1.1	Average GDP growth in East Asian-5	1.2
1.2	Openness index (OI)	1.3
1.3	Net private capital flows in East Asian-5 (in US Billion)	1.13
2.1	Average annual growth rates of real GDP	2.2
2.2	GDP per capita growth in East Asian-5	2.5
2.3	Average import penetration (IP) ratio and import substitution (IS) index	2.7
2.4	Foreign direct investment for selected East Asian-5	2.10
2.5	TFP growth estimates for selected Asian economies	2.13
2.6	Incremental capital-output ratio for selected East Asian-5, 1987-2000	2.15
2.7	Average manufacturing value added (as % of GDP) in East Asian-5	2.16
2.8	Bank lending to private sector and lending boom measure (LBM: %)	2.17
2.9	Export and import in East Asian-5	2.19
2.10	Government spending (as % of GDP) in East Asian-5	2.24
2.11	Education indicators for selected East Asian countries	2.25
2.12	Foreign debt indicators in selected East Asian economies (%)	2.28
4.1	Calculation of indirect impact	4.50
5.1	Unit root tests – Indonesia	5.3
5.2	Unit root tests – South Korea	5.4
5.3	Unit root tests – Malaysia	5.6



		xvi
5.4	Unit root tests – The Philippines	5.7
5.5	Unit root tests – Thailand	5.9
5.6	Regression output of growth equation (without external shock)	5.13
5.7	Long run growth equation (without external shock)	5.16
5.8	Regression output of growth equation (with external shock)	5.18
5.9	Long-run growth equation (with external shock)	5.19
5.10	Long run impact of external shock (proxied by CF) on growth	5.20
5.11	Short-run causality – growth equation (with external shock)	5.21
5.12	Regression output of PDI equation	5.23
5.13	Long run PDI equation	5.24
5.14	Short-run Granger causality – PDI equation	5.27
5.15	Regression output of GOV equation	5.29
5.16	Long run GOV equation	5.30
5.17	Short-run Granger causality – GOV equation	5.35
5.18	Regression output of MVA equation	5.36
5.19	Long run MVA equation	5.37
5.20	Short-run Granger causality – MVA equation	5.41
5.21	Regression output of FDI equation	5.42
5.22	Long run FDI equation	5.45
5.23	Short-run Granger causality – FDI equation	5.47
5.24	Indirect impact of trade on growth through PDI	5.49
5.25	Indirect impact of trade on growth through GOV	5.52



		xvii
5.26	Indirect impact of trade on growth through MVA	5.54
5.27	Indirect impact of trade on growth through FDI	5.57
5.28	Allocation Effect, Technical Effect and Total Indirect Impact	5.59
6.1	Summary of the sign of long-run impact	6.5
6.2	Short-run indirect impact (II) of trade on growth	6.6
6.3	The impact of external shock (proxied by capital flight) on economic growth	6.6
A.1	Summary of determinants of FDI in selected studies	A.1
D.1	Short run coefficients of UECM results – growth equation (without external shock)	A.15
D.2	Short run coefficients of UECM results – growth equation (with external shock)	A.16
D.3	Short run coefficients of UECM results – PDI equation	A.17
D.4	Short run coefficients of UECM results – GOV equation	A.18
D.5	Short run coefficients of UECM results – MVA equation	A.19
D.6	Short run coefficients of UECM results – FDI equation	A.20



LIST OF FIGURES

Figure		Page
1	Trade (as % of GDP) in East Asian 5	1.4
2	Trade in Malaysia and South Korea	1.15
3	Trade in Indonesia and South Korea	1.15
4	Openness versus Economic growth in selected East Asian economies	2.3
5	Capital flight based on World Bank (1985) measurement, East Asian-5	2.30
C.1	Time series plot – Indonesia	A.10
C.2	Time series plot – South Korea	A.11
C.3	Time series plot – Malaysia	A.12
C.4	Time series plot – the Philippines	A.13
C.5	Time series plot – Thailand	A.14

xviii



LIST OF CHARTS

1	The flow of relationship between trade and economic	
	growth	1.9

Chart

Page



LIST OF ABBREVIATIONS

- A Autonomous factor
- ADB Asian Development Bank
- AIC Akaike Information criterion
- ASEAN Association of Southeast Asian Nation
- ARDL Autoregressive Distributed Lag
- BOPM Balance of Payment Measure
- CAD Current Account Deficits
- ECM Error Correction Model
- ECT Error Correction Term
- ED External Debts
- EFI Economic Freedom Index
- EG Engle and Granger
- EPconEP Effective Protection conditional on Export Promotion
- FDI Foreign Direct Investment
- FR Foreign Reserves
- GDP Gross Domestic Production
- GLS Generalized Least Square
- GNP Gross National Production
- GOV Government Spending
- ICOR Incremental Capital Output Ratio



IMF	International Monetary Funds
INV	Investment
II	Indirect Impact
IP	Import Penetration
IS	Import Substitution
JJ	Johansen and Juselius
Κ	Capital
KPSS	Kwiatkowski, Phillips, Schmidt, and Shin
L	Labor
LBM	Lending Boom Measure
LDCs	Less Developed Countries
LM	Lagrange Multiplier
MNC	Multinational Corporation
MPC	Marginal Propensity to Consume
MVA	Manufacturing Value Added
NFDI	Net Foreign Direct Investment
NIEs	Newly Industrializing Economies
OECD	Organization of Economic Cooperation and Development
OI	Openness Index
OLI	Ownership, Location and Internalization advantage
OLS	Ordinary Least Square
PDI	Private Domestic Investment



- PP Phillip and Perron
- R&D Research and Development
- STD Short-term debt
- TDS Total debt stock
- TEX Total exports of goods and services
- TFP Total factor productivity
- TIM Total imports of goods and services
- UNCTAD United Nations Conference on Trade and Development
- US United States
- VAR Vector Autoregression
- VECM Vector Error Correction Model
- X Intermediate input
- Y Output



CHAPTER ONE

OVERVIEW OF THE STUDY

1.1 Introduction

Rapid growth has become a hallmark of economic performance in Asia in the post-World War II period. Without exception this growth process has been characterized by openness to trade and rapid industrialization. Saving and investment rates have risen along with economic growth. The timing of the industrial take-off varied significantly within the region. For example, in the case of Indonesia, a number of new reforms and initiatives were taken after the ouster of President Sukarno in the mid-1960s. This continued in the next decade and a half before accelerating since 1983. Many of these reforms have been designed to improve economic efficiency, speed up the process of technological transfer, and accelerate economic growth.

Since the 1960s, East Asia has become richer than any other region in the world although the pace of growth may not be the same for all economies in the region. The western part of Asia grew at a lower pace than the eastern part. The most spectacularly performed economies are the 10 East Asian economies which consist of the Philippines, Malaysia, Thailand, Indonesia, Singapore, China, Hong Kong (Province of China), South Korea (henceforth, Korea), Taiwan Province of China (henceforth, Taiwan) and Japan. Among these economies, only the Philippines grew at the slowest rate of 2 percent per annum while the second tier of newly industrializing economies (NIEs)

